

Exhibit A

1

2 UNITED STATES DISTRICT COURT
3 EASTERN DISTRICT OF NEW YORK

4 -----x

5 ANWAR ALKHATIB, Case No.
6 Plaintiff, 13-CV-02337
(ARR)(SMG)

7 -against-

8 ACTION #1
9 NEW YORK MOTOR GROUP LLC, et al.,

10 Defendants.

11 -----x

12 SHAHADAT TUHIN, Case No.
13 Plaintiff, 13-CV-5643
(ARR)(SMG)

14 -against-

15 ACTION #2
16 NEW YORK MOTOR GROUP LLC, et al.,

17 Defendants.

18 -----x

19 BORIS FREIRE and MIRIAM OSORIO, Case No.
20 Plaintiff, 13-CV-7291
(ARR)(SMG)

21 -against-

22 ACTION #3
23 NEW YORK MOTOR GROUP LLC, et al.,

24 Defendants.

25 -----x

26 SIMON GABRYS, Case No.
27 Plaintiff, 13-CV-7290
(ARR)(SMG)

28 -against-

29 ACTION #4
30 NEW YORK MOTOR GROUP LLC, et al.,

31 Defendants.

32 -----x

33 (Caption continued on next page.)

34 VIDEOTAPED EBT OF: NADA SMITH

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24 DATE: February 26, 2015
25 TIME: 10:30 a.m.

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2 -----x
3 ZHENGHUI DONG, Case No.
4 Plaintiff, 14-CV-2980
5 (ARR)(SMG)
6 -against- ACTION #5
7 NEW YORK MOTOR GROUP LLC, et al.,
8 Defendants.

9 -----x
10 NASRIN CHOWDHURY, Case No.
11 Plaintiff, 14-CV-2981
12 (ARR)(SMG)
13 -against- ACTION #6
14 NEW YORK MOTOR GROUP LLC, et al.,
15 Defendants.

16 -----x

17

18 VIDEOTAPED DEPOSITION of the
19 Defendant, NEW YORK MOTOR GROUP LLC, by
20 NADA SMITH s/h/a NADA ELTOUBY, pursuant to
21 Order and Notice, held at the law offices of
22 MFY LEGAL SERVICES, INC., 299 Broadway, 4th
23 floor, New York, New York, on February 26,
24 2015, commencing at 10:30 A.M., before MEDEA

25

20 EDER, a shorthand reporter and Notary Public

21 within and for the State of New York.

22

23 REINIG REPORTING, INC.
24 192 Lexington Avenue
25 Suite 805
New York, New York 10016
(212) 684-7298

3

1

2 A P P E A R A N C E S :

3

SCHLANGER & SCHLANGER, LLP
4 Attorneys for Plaintiffs/Actions #1, 3, 4, 5, 6 -
ANWAR ALKHATIB, BORIS FREIRE and MIRIAM OSORIO,
5 SIMON GABRYS, ZHENGHUI DONG, NASRIN CHOWDHURY
343 Manville Road
6 Pleasantville, New York 10570

7 BY: PETER LANE, ESQ., of Counsel

8

9 LAW OFFICES OF AHMAD KESHAVARZ
Co-Counsel for Plaintiff/Action #2 - SHAHADAT TUHIN
10 16 Court Street, 26th floor
Brooklyn, New York 11241

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BY: AHMAD KESHAVARZ, ESQ. (part-time)

12

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19 Attorney for Defendant/Actions #2, 4 and 6 -
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New York, New York 10279

22

BY: LANCE S. GROSSMAN, ESQ.

23

24 APPEARANCES CONTINUE...

25

1

2 APPEARANCES :

3 -continued-

4

LAW OFFICES OF BRUCE MINSKY, P.C.
5 Attorneys for Defendants/Actions #1, 3, 4, 5, 6 -
NEW YORK MOTOR GROUP LLC, MAMDOH ELTOUBY, NADA
6 SMITH s/h/a NADA ELTOUBY
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7 Spring Valley, New York 10977

8 BY: RICHARD SIMON, ESQ., of Counsel

9

10 LAW OFFICES OF RICHARD SIMON

Attorney for Defendants/Action #2 - NEW YORK

11 MOTOR GROUP LLC, MAMDOH ELTOUBY, NADA SMITH
s/h/a NADA ELTOUBY
12 39 Lakebridge Drive
Kings Park, New York 11754
13
BY: RICHARD SIMON, ESQ.

14

15

LeCLAIR RYAN, ESQS.

16 Attorneys for Defendant/Actions #3 and 5 -
SANTANDER CONSUMER USA
17 885 Third Avenue, 16th floor
New York, New York 10022

18

BY: ROBERT J. BRENER, ESQ.

19

20

21

22

ALSO PRESENT:

23 MAMDOH ELTOUBY, Defendant

24

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2

STIPULATIONS

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5

IT IS HEREBY STIPULATED AND AGREED, by

6 and between the attorneys for the respective

7 parties hereto, that filing, sealing and

8 certification are hereby waived.

9 IT IS FURTHER STIPULATED AND AGREED

10 that all objections, except as to the form of the

11 question, shall be reserved to the time

12 of the trial.

13 IT IS FURTHER STIPULATED AND AGREED

14 that the within examination may be signed and sworn

15 to before any Notary Public with the same force and

16 effect as though signed and sworn to before this

17 Court.

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2 N A D A S M I T H , having been first
3 duly sworn by a Notary Public within and
4 for the State of New York, stated her
5 address as 3896 Michigan Avenue Road NE,
6 Cleveland, Tennessee 37323, was
7 examined and testified under oath as
8 follows:

9 oOo

10 EXAMINATION BY MR. LANE:

11 Q Good morning, Ms. Smith. My name
12 is Peter Lane. I'm of counsel to Schlanger &
13 Schlanger, the firm that represents five of the
14 plaintiffs in these related cases. I represent
15 all plaintiffs except Mr. Tuhin.

16 Before we get into some more
17 detailed questions about these cases, I just
18 want to find out have you ever testified at a
19 deposition before?

20 A No.

21 Q Have you ever testified in a court
22 case before at all?

23 A No.

24 Q What is going to happen here is we
25 are going to go through a series of questions

1 Nada Smith

2 with you about these lawsuits and about the
3 transactions that were involved in the
4 lawsuits.

5 A Okay.

6 Q The court reporter is going to be
7 taking down everything that I ask and
8 everything that you say. In addition, we are
9 videotaping the testimony, so you do need to
10 speak clearly as your attorney had indicated
11 and you need to answer all questions audibly.
12 Don't shake your head to indicate "Yes" or
13 "No," because the court reporter can't take
14 that down.

15 A Got it.

16 Q During this deposition you are
17 under oath. Do you know what that means?

18 A No.

19 Q Essentially, if you do not answer
20 each question truthfully you can be certainly
21 held in contempt for making false statements
22 under oath, and there could be other
23 consequences. So you do need to speak clearly,

24 answer each question honestly, and if you don't

25 understand the question please ask me to repeat

8

1 Nada Smith

2 it.

3 A Okay.

4 Q So if I do ask you a question and

5 you don't understand it, I assume that you will

6 ask. If you don't ask, I assume it will be

7 reasonable for me to continue to assume that

8 you do understand the question.

9 A Okay.

10 Q Let me begin. Can you just state

11 your full legal name.

12 A Nada Smith.

13 MR. SIMON: I'm sorry, I didn't

14 hear that. You've got to keep your

15 voice up so everybody can hear, okay?

16 THE WITNESS: Okay.

17 MR. SIMON: Can you say that

18 again?

19 THE WITNESS: Nada Smith.

20 MR. LANE: Mr. Simon, I'm just
21 going to make sure that this is on the
22 record right from the get-go.

23 You absolutely need to be here
24 because your clients are being deposed.
25 You can cite your objections. As you

9

1 Nada Smith
2 know, that is certainly your clients'
3 right to have you here and make those
4 objections. I do ask that you keep --
5 that you don't continue to interrupt the
6 depositions by speaking directly to your
7 client, or do anything other than raise
8 an objection. Thanks.

9 MR. SIMON: I just told her to
10 keep her voice up, because the first
11 answer she gave, I couldn't hear.

12 MR. LANE: That's exactly what I'm
13 talking about. Can you just let me
14 continue, please.

15 Q So your full legal name is Nada

16 Smith?

17 A Correct.

18 Q Is "Smith" your married name?

19 A Yes.

20 Q What is your family name?

21 A Eltouby.

22 Q Could you spell that?

23 A E-L-T-O-U-B-Y.

24 Q How old are you?

25 A Twenty-five.

10

1 Nada Smith

2 Q Please tell me your date of birth.

3 A 8/1/89.

4 Q And you are married?

5 A Correct.

6 Q I know you just told the court

7 reporter this, but could you just repeat your

8 address for me?

9 A Sure. It's 3896 Michigan Avenue

11 code, 37323.

12 Q How long have you lived at that

13 address?

14 A About seven months.

15 Q Where did you live before that?

16 A At home.

17 Q Where was that?

18 A Do you want me to state the

19 address?

20 Q Yes, please.

21 A 17A Threepence Drive.

22 Q The name of the road is

23 "Threepence"?

24 A Yes. Spell out "three."

25 Q Three?

11

1 Nada Smith

2 A And pence, P-E --

3 Q P-E-N-C-E?

4 A Yes. Melville, New York. 11747.

5 Q Did you live anywhere before that?

6 A No.

7 Q Whose house is that?

8 A My dad's.

9 Q And you grew up in that house?

10 A Correct.

11 Q When did you get married?

12 A June of 2014.

13 Q What is the highest level of

14 education that you have?

15 A High school diploma.

16 Q Where did you go to high school?

17 A Half Hollow Hills High School

18 East.

19 Q Where is that located?

20 A In Dix Hills, New York.

21 Q Let me ask you this: Did you

22 prepare in any way for the deposition today

23 before you came here?

24 A I spoke with my attorney. But

25 other than that, no.

1 Nada Smith

2 Q Did you speak with anyone other
3 than your attorney?

4 A No.

5 Q Did you review any documents?

6 A No.

7 Q So you're now living in Tennessee?

8 A Correct.

9 Q Do you drive?

10 A No.

11 Q Do you have a state ID of any
12 kind?

13 A Yes.

14 Q Do you have it with you?

15 A Yes. I have it with my maiden
16 name.

17 Q Could I see a copy of that?

18 A Yes.

19 MR. SIMON: Can I see that first?

20 It's just an ID card.

21 THE WITNESS: Mm-hmm.

22 MR. LANE: This is your New York
23 State ID. Would you mind if we made a
24 photocopy of this? Actually, we would
25 like to make a photocopy of this.

1 Nada Smith

2 MR. SIMON: Do you really need a
3 copy of it?

4 MR. LANE: Yes.

5 THE WITNESS: Why do you need a
6 copy of that, if you don't mind me
7 asking?

8 MR. LANE: Actually, you can't ask
9 questions and I don't have to answer
10 questions.

11 THE WITNESS: Okay.

12 MR. SIMON: Do you want to mark it
13 as an exhibit?

14 MR. LANE: Sure, yes, let's do
15 that. We'll make a copy and then we'll
16 mark it as an exhibit.

17 We are making a copy of
18 Ms. Smith's New York State
19 identification card and we will mark it
20 as Plaintiff's Exhibit 1.

21 (Copy of Ms. Smith's New York
22 State identification card is marked as
23 Plaintiff's Exhibit 1 for

24 identification, as of this date.)

25 (A discussion is held off the

14

1 Nada Smith

2 record.)

3 Q We're back on the record.

4 Ms. Smith provided us with her New York State

5 identification card.

6 We made a copy of it, and you did

7 receive it back; correct?

8 A Correct.

9 Q So we have marked a copy as

10 Plaintiff's Exhibit 1. Do you have Tennessee

11 state ID or any ID with your married name?

12 A Yes, I do.

13 Q Could we see a copy of that?

14 MR. SIMON: What's the point?

15 Q You have shown me a United States

16 Uniformed Services identification card?

17 A Yes.

18 MR. LANE: Okay. We're just going

19 to make a photocopy of this, we're going 2164

20 to mark it as Exhibit 2, and we'll

21 proceed from there. Off the record.

22 (A discussion is held off the

23 record.)

24 (Copy of Ms. Smith's United States

25 Uniformed Services ID card is marked as

15

1 Nada Smith

2 Plaintiff's Exhibit 2 for

3 identification, as of this date.)

4 Q We're back on the record. Let's

5 put these in front of you. You did provide me

6 with your United States Uniformed Services

7 identification and privilege card?

8 A Yes.

9 Q We made a copy of it and we marked

10 it as Exhibit 2 and I returned the original

11 card back to you; correct?

12 A Correct.

13 Q Are you in the armed services?

14 A No, my husband is.

15 Q Your husband is, okay. Could you

16 tell me your husband's name?

17 A Jonathan Adam Smith.

18 Q What branch of the armed services

19 is he in?

20 A Army.

21 Q What is his rank?

22 MR. SIMON: Objection. The rank

23 of the husband has nothing to do with

24 this.

25 MR. LANE: Your objection is

16

1 Nada Smith

2 noted.

3 Q You can answer the question.

4 MR. SIMON: I'm telling her not to

5 answer that. Let's go on the record

6 with the judge. You're asking the rank

7 of the husband? We're getting into

8 stupidity here. You want to know her

9 husband's rank in the military as if

10 it's relevant here? Give me a break.

11 Let's move ahead. This is craziness.

12 I'm upset about it.

13 Let's get the judge on the line

14 right now. I demand we get the judge if

15 you're going to start asking about her

16 husband's rank. This is pitiful. Let's

17 get the judge on the line right now. If

18 you want to pursue that question, I

19 demand we get the judge. I'm not going

20 to let her answer it. At some point

21 you've reached the limit. Her husband's

22 rank in the military down in Tennessee?

23 MR. LANE: Here's what we're going

24 to do. We're going to just note that

25 for the record and we're going to

17

1 Nada Smith

2 continue. We're not going to get the

3 judge on the phone for that. It's not

4 the most important thing. Let's go on.

5 MS. LINDERMAYER: And we will also

6 note that you stood up, raised your
7 voice and slammed the table for the
8 record.

9 MR. LANE: That's right.

10 MR. SIMON: I'm on the record.

11 MR. LANE: Right. Just to be
12 clear, all of Mr. Simon's comments were
13 on the record.

14 MR. SIMON: They're intended to
15 be.

16 MR. LANE: All right.

17 Q Why did you move to Tennessee?

18 A I got married.

19 Q You got married in -- I'm sorry --
20 June of 2014?

21 A Yes.

22 Q So I understand you got married
23 June 2014. But why then did you move to
24 Tennessee?

25 A I moved after I got married.

1 Nada Smith

2 Q Is your husband in active duty?

3 A No.

4 Q Is he stationed in --

5 A No.

6 Q Is he stationed in Tennessee?

7 A No.

8 Q But he is not on active duty now?

9 A No, he's in the reserves.

10 Q In the reserves, okay. Did you

11 get married in Tennessee or in --

12 A No. In New York.

13 Q Can you tell me the first month in

14 which you were residing in Tennessee?

15 A June.

16 Q June 2014?

17 A Yes.

18 Q That is the month you moved?

19 A Yes.

20 Q Was your wedding here or in

21 Tennessee?

22 A Here.

23 Q Did you or your husband have a job

24 in Tennessee that brought you down there?

25 A He did.

1 Nada Smith

2 Q What does he do for a living?

3 A He's a police officer.

4 Q In Cleveland?

5 A In Alabama.

6 Q Are you working now?

7 A Yes.

8 Q Where do you work?

9 A At Lowe's. Lowe's Home

10 Improvement.

11 Q Lowe's Home Improvement center,

12 okay. What do you do at Lowe's?

13 A Cashier.

14 Q Where is Lowe's?

15 A In Tennessee.

16 Q Could you give me the address of

17 the --

18 A I don't know the address. I just

19 I know it's in Kimball.

20 Q Kendall?

21 A Kimball, Tennessee.

22 Q K-E?

23 A K-I-M-B-A-L-L.

24 Q And you're a cashier?

25 A Yes.

20

1 Nada Smith

2 Q How long have you been working
3 there?

4 A A week.

5 Q Did you have a job in Tennessee
6 before that?

7 A No.

8 Q When you were living here in New
9 York, did you have a job? In June 2014, did
10 you have a job?

11 A I had left in the beginning of
12 June.

13 Q What job was that?

14 A It was at another dealership.

15 Q Which dealership?

16 A I'm sorry, I'm just trying to
17 remember the name.

18 Q That's all right. You can't

19 consult with your attorney to answer the
20 question.

21 MR. SIMON: If you remember. But

22 if you don't remember, you don't

23 remember.

24 A I don't remember.

25 Q What town was the dealership in?

21

1 Nada Smith

2 A In Long Island City.

3 Q Who owned the dealership?

4 A I don't remember his name.

5 Q When did you start working there?

6 A January of '14.

7 *RQ MR. LANE: We're going to leave a

8 blank in the transcript for the name of

9 the dealership.

10 INSERT: _____

11 MR. LANE: You will obviously

12 refresh your memory about this after the

13 deposition, and I will serve it on your

14 attorney, and you will provide us with

15 the name and the address of the

16 dealership.

17 Q Do you know at least at this point

18 what street the dealership was on?

19 A Northern Boulevard.

20 MR. SIMON: I can provide that

21 information if you would like.

22 MR. LANE: That would be great,

23 thank you.

24 MR. SIMON: JF Motors. It's

25 located on Northern Boulevard in Long

22

1 Nada Smith

2 Island City, I think.

3 THE WITNESS: Yes.

4 MR. LANE: Can you provide me with

5 the name of the owner of JF Motors?

6 MR. SIMON: I think I know the

7 person. The last name is Kahn.

8 K-A-H-N. First name is Faisel.

9 F-A-I-S-E-L.

10 Q When did you begin working at

11 JF Motors?

12 A January.

13 MR. SIMON: Off the record.

14 (A discussion is held off the

15 record.)

16 Q Your attorney has just provided us

17 with some information about JF Motors,

18 Ms. Smith. Does that sound right; that the

19 owner was Faisel Kahn?

20 A Correct.

21 Q Did Faisel Kahn hire you to work

22 at JF Motors?

23 A Yes.

24 Q When did he hire you?

25 A January.

23

1 Nada Smith

2 Q January of what year?

3 A 2014.

4 Q What was your role at JF Motors?

5 A Just a receptionist.

6 Q What were some of the duties that

7 you took care of as a receptionist?

8 A Answering phones, making

9 appointments, and filing paperwork.

10 Q Were any of your responsibilities

11 similar to a cashier? Did you handle money at

12 all --

13 A No.

14 Q -- for JF Motors?

15 Did you assist at all in the

16 financing process?

17 A No.

18 Q With anyone?

19 A No.

20 Q Where did you work before

21 JF Motors?

22 A New York Motor Group.

23 Q When did you begin working at New

24 York Motor Group?

25 A October of 2012.

1 Nada Smith

2 Q And you worked there consistently
3 from October 2012 to December 2013?

4 A Correct.

5 Q After December 2013, did you
6 continue to work at New York Motor Group at
7 all?

8 A No.

9 Q Why did you leave New York Motor
10 Group?

11 A I just wanted to leave.

12 Q Who owns New York Motor Group?

13 A My father.

14 Q Your father is Mamdoh Eltouby?

15 A Correct.

16 Q What was your job title at New
17 York Motor Group?

18 A Assistant. Receptionist also.

19 Q Assistant receptionist?

20 A Assistant and receptionist.

21 Q Assistant and receptionist, okay.

22 A Assistant. I mean, assisting my
23 father with the dealership.

24 Q What are some of the tasks that
25 you did while assisting your father in the

1 Nada Smith

2 dealership?

3 A Answering phones, making
4 appointments, handling -- filing the paperwork.

5 Q What kind of paperwork did you
6 file?

7 A The deals.

8 Q Can you explain what you mean by
9 "the deals"?

10 A The deals. The files. The
11 customer files.

12 Q What were some of the documents
13 that would be in the deal?

14 A A bill of sale. Contract. Their
15 DMV paperwork. Copies of all their stuff;
16 licenses and everything like that, and
17 insurance cards and everything.

18 Q Did you deal with the customers
19 directly?

20 A No.

21 Q Did you ever speak with the
22 customers?

23 A They came in and said hi and I

24 greeted them, you know, but I didn't directly

25 deal with them.

26

1 Nada Smith

2 Q When you said you greeted people,
3 was your desk in such a place that if people
4 came in you would be the first person they
5 would see?

6 A No. I mean if they were there, I
7 wasn't going to be rude and just ignore them,
8 you know. I did say hi to them.

9 Q Where were you sitting in the
10 office?

11 A It was a back office. I could see
12 the front door, but it was just in an office.

13 Q Who supervised your work?

14 A Nobody.

15 Q No one supervised you; all right.

16 A There was a sales manager that
17 supervised the salespeople, but no one
18 supervised me.

19 Q What was the sales manager's name?

20 A I don't remember.

21 Q Let me move on here. Before

22 October of 2012, did you have a job?

23 A Yes.

24 Q Where were you working before

25 that?

27

1 Nada Smith

2 A Habberstad BMW of Bay Shore.

3 Q Habberstad BMW?

4 A Of Bay Shore, yes.

5 Q What did you do at Habberstad BMW?

6 A Front desk receptionist.

7 Q When did you start working there?

8 A I believe, June of 2010.

9 Q And you worked there until October

10 2012?

11 A Correct.

12 Q I'm losing track of the years

13 here. You were born in '89, right?

14 A Correct. Actually, wait, I'm

15 sorry, it was 2011. I'm sorry.

16 Q That's okay.

17 A I believe it was 2011.

18 Q Did you have a job before

19 Habberstad BMW?

20 A Yes.

21 Q Where was that?

22 A Dodge Jeep & Chrysler in -- I know

23 it was on Sunrise Highway. Wantagh.

24 Q Wantagh?

25 A Mm-hmm.

28

1 Nada Smith

2 Q What did you do at Dodge Jeep &

3 Chrysler?

4 A Receptionist.

5 Q When did you start working there?

6 A I don't remember honestly.

7 Q But there was no job in between

8 Dodge Jeep & Chrysler and Habberstad BMW?

9 A No, because I left Dodge Jeep &

11 Q And you're not sure if it was 2011

12 or 2010 when you did that?

13 A It was 2011 that I started with

14 BMW. I don't remember when I started with

15 Dodge, but I was with them for a while.

16 Q Until June 2011 or so, okay. Did

17 you have a job before Dodge Jeep & Chrysler?

18 A Yes.

19 Q Where was that?

20 A Dodge Jeep & Chrysler also, but in

21 Amityville.

22 Q Is that the same dealership at --

23 A No.

24 Q -- different locations? No?

25 A No.

29

1 Nada Smith

2 MR. SIMON: You want the name of

3 that dealership, the one in Amityville?

4 MR. LANE: Sure, if you have it.

5 MR. SIMON: I think it's

6 "Security." Give him a complete answer

7 now, okay?

8 Q So you worked at Security Dodge

9 Jeep & Chrysler in Amityville and Dodge Jeep &

10 Chrysler on Sunrise --

11 A It's just Dodge Jeep & Chrysler of

12 Wantagh.

13 Q The question is: Was there a

14 specific name for the Dodge Jeep & Chrysler on

15 Sunrise Highway in Wantagh?

16 A It was the Dodge Jeep & Chrysler

17 of Wantagh.

18 MR. LANE: Do let me finish the

19 question. I appreciate that you can

20 often anticipate what I'm saying, but

21 just let me complete it and then answer

22 it. Thank you. I appreciate that, and

23 so does the court reporter.

24 THE WITNESS: No problem.

25 Q At Security Dodge Jeep & Chrysler

1 Nada Smith

2 of Amityville, what was your job title?

3 A Service receptionist.

4 Q Service receptionist?

5 A Correct.

6 Q Working with the service

7 technicians?

8 A The service department. I checked

9 in clients and checked out clients, made

10 appointments for them.

11 Q To have their vehicles serviced at

12 the dealership?

13 A Correct.

14 Q Do you know when you began working

15 with Security Dodge Jeep & Chrysler?

16 A No, I don't.

17 Q Did you have a job before that?

18 A I don't remember.

19 Q What year did you graduate high

20 school?

21 A 2008.

22 Q 2008, okay. Do you think you went

23 to work right after graduation?

24 A I was working at Express. Then I

25 worked at my dad's dealership to help him out a

1 Nada Smith

2 little bit.

3 Q Which dealership is that?

4 A The one in Long Island.

5 Q Do you remember the name of that?

6 A Yes. Planet Auto Group. Located

7 in Huntington.

8 Q So you did work there --

9 A Yes.

10 Q -- after high school and before

11 working at Security Dodge Jeep & Chrysler of

12 Amityville?

13 A Yes.

14 Q Is Planet Auto Group still open?

15 A Yes, to my acknowledgment.

16 Q You think that you started working

17 there in 2008, right after graduation or

18 shortly after graduation?

19 A I would say 2009.

20 Q How long did you work at Planet

21 Auto Group of Huntington?

22 A Up until I started working at

23 Security Dodge.

24 Q Security Dodge?

25 A Yes. I don't remember what years

32

1 Nada Smith

2 or anything, but I know that I started with BMW

3 in 2011, so, you know.

4 Q So between 2009 and 2011, you

5 worked at your dad's place, Planet Auto Group;

6 you worked at Security Dodge Jeep & Chrysler;

7 and you worked at Dodge Jeep & Chrysler of

8 Wantagh?

9 A Correct.

10 Q And then you said during high

11 school you worked at Express?

12 A Yes.

13 Q Where?

14 A In Walt Whitman Mall, located in

15 Huntington.

16 Q What was your job there?

17 A Just a sales associate.

18 Q What did that involve?

19 A Taking care of the store. Folding 2185

20 clothes. Stocking up on the merchandise and

21 everything like that. I didn't handle cashier.

22 Q You didn't handle cashiering?

23 A No.

24 Q You were just on the floor and in

25 the storeroom?

33

1 Nada Smith

2 A Exactly.

3 Q What did you do for your dad at

4 Planet Auto Group in Huntington?

5 A Receptionist.

6 Q At Planet Auto Group in Huntington

7 as a receptionist, did you deal with money

8 or --

9 A No.

10 Q -- with the financing agreements?

11 A No.

12 Q Did you deal with money at all at

13 Security Dodge Jeep & Chrysler, where you were

14 the service receptionist?

15 A Yes.

16 Q In what way would you --

17 A When they paid for their service.

18 Q You would take their money?

19 A Mm-hmm.

20 Q Did you have a supervisor at

21 Security Dodge Jeep & Chrysler?

22 A Yes. I don't remember his name

23 though, I'm sorry.

24 Q Did you have a supervisor at Dodge

25 Jeep & Chrysler of Wantagh?

34

1 Nada Smith

2 A Yes.

3 Q Do you remember his or her name?

4 A I believe his name was Joseph. I

5 don't remember his last name.

6 Q Did you handle money at all --

7 A No.

8 Q -- from customers at Dodge Jeep &

9 Chrysler?

10 A No.

11 Q You said that you were the front

12 door receptionist at Habberstad BMW of Bay

13 Shore?

14 A Correct.

15 Q Did you deal with money there at

16 all?

17 A No.

18 Q Did you ever work at Planet Motor

19 Cars in Queens, New York?

20 A No.

21 Q Are you familiar with Planet Motor

22 Cars?

23 A Yes.

24 Q Do you know who owned Planet Motor

25 Cars?

35

1 Nada Smith

2 A My father -- no, I'm sorry, I

3 believe it was my mother.

4 Q Your mother?

5 A Yes. I'm not too sure honestly.

6 Q So you don't know if your father

7 or your mother owned Planet Motor Cars?

8 A I don't know. But I know it's

9 family-owned.

10 Q What is your mother's name?

11 A Shadia Ibrahim.

12 MR. LANE: Excuse me, I'm sorry,

13 you can't talk to each other. You can't

14 speak at all during her deposition.

15 THE WITNESS: I'm sorry.

16 Q What is your mother's name?

17 A My mother's name is Amir Sharif

18 Eldin.

19 Q A-M-I-R?

20 A Mm-hmm. Sharif.

21 Q S-H-A-R-I-F.

22 A I don't know.

23 Q And her last name?

24 A That's her last name.

25 Q And then the third name again,

1 Nada Smith

2 Amir Sharif?

3 A Eldin. That's all one name.

4 Q Sharif Eldin?

5 A Yes.

6 Q E-L-D-I-N?

7 A Yes.

8 Q Before that, you gave me a

9 different name: Shadia Ibrahim?

10 A That's my stepmother.

11 Q Is your mother living?

12 A Yes.

13 Q Amir Sharif Eldin?

14 A Yes.

15 Q Are your parents divorced?

16 A Yes.

17 Q Do you think your mother or your

18 stepmother may have owned Planet Motor Cars?

19 A My stepmother.

20 Q Shadia Ibrahim?

21 A Correct.

22 MR. LANE: Let's go off the

23 record.

24 (A discussion is held off the

25 record.)

1 Nada Smith

2 Q Are you familiar with Hillside

3 Motors --

4 A Yes.

5 Q -- on Hillside Avenue in Queens?

6 A Yes.

7 Q What do you know about Hillside

8 Motors?

9 A I know it's a car dealership.

10 Q Did you ever work there?

11 A No.

12 Q Have you ever been there?

13 A Once or twice.

14 Q Why were you there?

15 A Just to pick up a relative.

16 Q Do you know who owns Hillside

17 Motors?

18 A No.

19 Q Why were you picking up a relative

20 at Hillside Motors?

21 A It's a family-owned business. I'm

22 not sure who owns it.

23 Q Someone in your family owns it?

24 A Yes.

25 Q You don't know who?

38

1 Nada Smith

2 A No.

3 Q By "someone," do you think it's

4 either your father or your stepmother?

5 A I'm not sure.

6 Q You're just not sure?

7 A Yeah.

8 Q Is there some other family member

9 that could possibly own it?

10 A I don't know.

11 Q But you seem to know that it is a

12 family-owned business?

13 A Yes. But I don't know who owns

14 it.

15 Q Is there any possibility that

16 someone other than your father could be the

17 owner of Hillside Motors?

18 A Yes.

19 Q Could you give me a list of some 2192

20 possible people who might be owners of Hillside

21 Motors?

22 A I don't know, I'm sorry.

23 Q It just seemed interesting to me

24 that you know that it's family-owned, but you

25 don't know --

39

1 Nada Smith

2 A I don't know if it's my uncle.

3 Q What is your uncle's name?

4 A I don't know which uncle. I have

5 a lot.

6 MR. SIMON: No, no. You'll have a

7 chance.

8 MS. LINDERMAYER: Can the record

9 just reflect that Mr. Eltouby is trying

10 to pass notes to Ms. Smith.

11 MR. ELTOUBY: [Inaudible]

12 MS. LINDERMAYER: I'm sorry, you

13 can't speak during the deposition.

14 MR. LANE: We can't speak directly

15 to him either.

16 MR. SIMON: Let's all be quiet. I

17 just want you to be quiet. Let him just

18 ask the questions.

19 MR. LANE: Off the record.

20 (A discussion is held off the

21 record.)

22 oOo

23 Q I'm sorry, Ms. Smith, you said

24 that you have been to Hillside Motors. Just to

25 be clear: I am talking about Hillside Motors

40

1 Nada Smith

2 at 1610 Hillside Avenue in Jamaica, New York.

3 Is that the Hillside Motors that you have been

4 to before?

5 A I know it's located in Jamaica. I

6 don't know the physical address, but I know

7 it's in Jamaica.

8 Q You said you have been there to

9 pick up a relative. What relative did you pick

10 up when you went there?

11 A My sister, I believe.

12 Q What is your sister's name?

13 A Sara Eltouby.

14 Q S-A-R-A?

15 A "H."

16 Q "H"?

17 A Mm-hmm.

18 Q Did Sarah work at Hillside?

19 A No.

20 Q Is Sarah older or younger than

21 you?

22 A Younger.

23 Q Do you know her age?

24 A Eighteen.

25 Q Let me go back to your time at New

1 Nada Smith

2 York Motor Group. Again, I'm sorry, tell me

3 what your title was at New York Motor Group?

4 A Receptionist.

5 Q Is it true you also said that

6 you --

7 A Just assisted my dad.

8 Q You assisted your father?

9 A Yes. Well, I was there just to
10 help him out with, you know, with the
11 dealership.

12 Q Did your father pay you to work
13 there?

14 A No.

15 Q So you never received any income
16 from working at New York Motor Group?

17 A No. Like I said, I was just
18 helping out my dad. I was living at home, so.

19 Q So you received no paycheck?

20 A No.

21 Q No income at all --

22 A No.

23 Q -- for working there?

24 And yet you worked there from
25 October 2012 to December 2013?

1 Nada Smith

2 A Correct.

3 Q Did you have any job outside of
4 that where you made money?

5 A No.

6 Q So you had no income from October
7 2012 until December 2013?

8 A No.

9 Q Did you file taxes at all during
10 that time?

11 A No.

12 Q Did you file taxes in 2011?

13 A I don't think so.

14 Q Did you file taxes -- and I know I
15 just asked this, but I want to be clear -- you
16 did not file any taxes for the year 2011?

17 A I'm trying to remember, I'm sorry.

18 Q That's okay, take your time.

19 A Yeah, I did. I'm sorry, I did.

20 Q Did you file taxes for 2012?

21 A No.

22 Q Did you file taxes for the year
23 2013?

24 A No.

25 Q Will you be filing taxes this

1 Nada Smith

2 year, for 2014?

3 A No.

4 Q You are not filing taxes for 2014?

5 A I haven't had an income since I

6 don't remember. So, no.

7 Q You testified that from January

8 2014 to June 2014, you worked at JF Motors?

9 A Correct.

10 Q Did you make income while working

11 there?

12 A Yes.

13 Q So are you going to file New York

14 State and IRS tax returns for 2014?

15 A Yes. I haven't received anything

16 from them.

17 Q You have not received a W-2?

18 A No. So that's why I wasn't

19 planning on doing that, because I didn't

20 receive the W-2 or anything.

21 Q Did you ever receive a W-2 from

22 New York Motor Group?

23 A No.

24 *RQ MR. LANE: I'm going to call for

25 production of copies of Ms. Smith's tax

44

1 Nada Smith

2 returns for all tax returns for 2010 to

3 the present.

4 MR. SIMON: I take it under

5 advisement. My belief is that it's not

6 relevant to the issues of this

7 lawsuit -- other than for the period of

8 time she would have worked at New York

9 Motor Group, which would have been 2012

10 to 2013; correct?

11 THE WITNESS: Mm-hmm.

12 MR. LANE: I will certainly put it

13 in a letter. Thank you.

14 THE WITNESS: Are you allowed to

15 do that?

16 MR. LANE: Again, I can't answer

17 your questions and you don't really get

18 to ask me questions. And you can't

19 speak to your attorney in the midst of

20 this deposition about answers, so let's

21 just get back to it.

22 Q When you worked at New York Motor

23 Group, did you communicate with any of the

24 other employees there?

25 A Yes.

45

1 Nada Smith

2 Q What would you generally talk

3 about with the other employees when you spoke

4 with them?

5 A It was all work-related.

6 Q What would be some of the examples

7 of why you would need to be speaking to the

8 other employees there?

9 A Asking them how it went with the

10 client. Asking them just work-related stuff.

11 I don't remember exactly what I would ask them.

12 Q Why would you ask them about how

13 things went with the client?

14 A Because I wanted to make sure that

15 every client was happy.

16 Q Why did you want to make sure that
17 the clients were happy?

18 A That's good customer service.

19 Q Why did you care about good
20 customer service at New York Motor Group?

21 A Because it's important wherever
22 you go that you have good customer service.

23 Q Would you report back to your
24 father about what you saw and what you heard
25 from the employees at New York Motor Group?

46

1 Nada Smith

2 A Yes.

3 Q How often would you report back to
4 your father about it?

5 A Every day. I lived at home.

6 Q How often was your father at New
7 York Motor Group?

8 A He was never there.

9 Q Do you mean to say that never in

10 the time you were there that your father was

11 ever at the dealership at the same time?

12 A Yes, he was never there. He just

13 never went to that dealership.

14 Q Again, I'm not trying to be

15 difficult, but I just want to be clear. On any

16 day that you worked there, your father was

17 never there on the same day?

18 A No. He was never there.

19 Q You never saw him inside New York

20 Motor Group while you worked there?

21 A He stopped by a few times. But he

22 was never there on a daily basis to, you know,

23 see anything. But he did stop by here and

24 there. I don't remember how many times.

25 Q Who was responsible for hiring the

1 Nada Smith

2 employees at New York Motor Group?

3 A My father.

4 Q Do you know where your father

5 would meet with people --

6 A No.

7 Q -- to hire them?

8 A No.

9 Q Or interview them?

10 A No.

11 Q Do you know where your father was

12 spending most of his time during the period

13 that you were working at New York Motor Group?

14 A No.

15 Q Did he own other dealerships

16 during that time?

17 A I know that he owned the Long

18 Island location.

19 Q The Planet Auto?

20 A Yeah.

21 Q The Planet Auto Group in

22 Huntington, New York?

23 A Correct.

24 Q He did own that during that time?

25 A Yes.

1 Nada Smith

2 Q So who was in charge of the
3 dealership at New York Motor Group when your
4 father wasn't there?

5 A We had a sales manager. We had a
6 few. I don't remember any of their names, I'm
7 sorry.

8 Q Do you remember the names of any
9 of the employees at New York Motor Group?

10 A The employees?

11 Q Anyone who worked there, managers
12 or employees?

13 A Yes.

14 Q While you were there.

15 A There was Dewan. There was Julio
16 Estrada.

17 Q Dewan. And you said Julio
18 Estrada?

19 A Yes.

20 Q Anyone else?

21 A Mohammed.

22 Q Do you know Mohammed's last name?

23 A No.

24 Q Do you know Dewan's last name?

25 A I know it starts with an A.

1 Nada Smith

2 Q Mohammed's last name starts with

3 an A?

4 A No. Dewan's.

5 Q I'm sorry. Dewan's?

6 A Yes. Mohammed, I don't know his

7 last name.

8 Q Anyone else, other names that you

9 remember?

10 A Alex. There was this girl named

11 Ola.

12 Q O-L-A?

13 A Yes. She wasn't there for that

14 long. Danny.

15 Q Anyone else?

16 A Angel.

17 Q Do you know Angel's last name?

18 A No. I know it starts with an S.

19 Q Santiago?

20 A There we go.

21 Q Angel Santiago worked there?

22 A Yes.

23 Q What did Angel Santiago do there?

24 A Finance.

25 Q When you say "finance," can you

50

1 Nada Smith

2 please explain?

3 A Finance manager. Getting deals
4 approved and giving the loans to the clients.

5 Q What did Julio Estrada do at New
6 York Motor Group?

7 A Same thing. Finance manager.

8 Q Did Julio Estrada work beneath
9 Angel Santiago?

10 A No. When Julio started, Angel
11 left. I don't know where he went, but he
12 wasn't there any longer.

13 Q Were you working there when Angel
14 left?

15 A Yes.

16 Q When did Angel leave?

17 A December of 2012.

18 Q When did Julio Estrada begin?

19 A December of 2012.

20 Q Did your father hire Julio

21 Estrada?

22 A Yes.

23 Q Did you meet with Julio Estrada

24 before he was hired?

25 A No. I'd never seen him before.

51

1 Nada Smith

2 Never met him before. That was the first time,

3 when he came in to work.

4 Q So the first time you ever met

5 Julio Estrada was at New York Motor Group?

6 A Correct.

7 Q On his first day of work?

8 A Yes.

9 Q In December 2012?

10 A Yes.

11 Q Was there any other finance

12 representative or finance manager?

13 A No. It was Angel.

14 Q And then Julio Estrada?

15 A Yes.

16 Q What did Dewan do?

17 A Sales representative.

18 Q What about Mohammed?

19 A Sales rep. There was a manager at

20 one point named Mohammed as well. I don't know

21 his last name. Danny also was a sales manager.

22 Q Sales manager?

23 A Correct.

24 Q What about Alex?

25 A He's a sales representative. And

52

1 Nada Smith

2 Mohammed was also a sales representative.

3 There's two Mohammeds.

4 Q Two Mohammeds?

5 A Yes.

6 Q Mohammed the sales rep and

7 Mohammed the sales manager?

8 A Yes.

9 Q Were Mohammed the sales rep and

10 Mohammed the sales manager at New York Motor

11 Group at the same time?

12 A I don't believe so. Maybe for a

13 month, but that's it.

14 Q Were there any salespeople there

15 who spoke Chinese or Mandarin?

16 A No.

17 Q Ever?

18 A No.

19 Q Not while you were there?

20 A No.

21 Q Do you know Alestie Abreu? Is

22 that a familiar name to you? A-L-E-S-T-I-E.

23 A-B-R-E-U.

24 A No.

25 Q Did your father have any partners

1 Nada Smith

2 who owned New York Motor Group with him?

3 A Not to my acknowledgment. If he

4 did, I didn't know.

5 Q Did you work with Angel to assist

6 with the financing of the vehicles in any way?

7 A No.

8 MR. SIMON: Note my objection to

9 the form of the question.

10 MR. LANE: I'm going to rephrase

11 the question.

12 Q Did you work with Angel in any

13 way?

14 A No.

15 Q Did you ever file papers for

16 Angel?

17 A Yes. Well, he just gave me the

18 deal after he was through with it, and I filed

19 it. That's it.

20 Q Would you ever fax or email papers

21 for Angel?

22 A No. Just made copies for the

23 clients, really.

24 Q When you say "file," what do you

25 mean?

1 Nada Smith

2 A The deal jacket. The deal that
3 has the client's paperwork.

4 Q What would you do with it?

5 A Put it in a cabinet, a file
6 cabinet.

7 Q Where would that be stored?

8 A In the office, in the closet.

9 Q Were papers ever moved out of the
10 office and stored offsite?

11 A No, not that I know of. If an
12 employee takes a file home or something, I
13 didn't know. Or if something -- you know, all
14 I did was just put it in the cabinet.

15 Q Where was the cabinet?

16 A In the closet in the office.

17 Q In the closet in the office, okay.
18 And was that closet locked?

19 A No.

20 Q Did every employee have access to
21 that closet?

22 A Yes.

23 Q Did you take notice of who was
24 going in and out of the closet?

25 A No.

1 Nada Smith

2 Q I'm sorry if I've asked you this
3 already, but did you handle money for customers
4 while you were at New York Motor Group?

5 MR. SIMON: Objection to the form
6 of the question.

7 Q You can answer.

8 MR. SIMON: The reason?

9 MR. LANE: No. You have noted
10 your objection and we are ready to
11 continue.

12 MR. SIMON: You don't want to know
13 what format I was objecting to?

14 MR. LANE: Okay, if there's a way
15 I can rephrase the question, then please
16 let me know.

17 MR. SIMON: You asked did she
18 handle money for customers. I don't
19 know what that means. Do you mean
20 customers of the dealership?

21 MR. LANE: I will rephrase the
22 question.

23 Q Did the customers ever hand you

24 money?

25 A No.

56

1 Nada Smith

2 Q Did Angel ever hand you money?

3 A No.

4 Q Did Julio Estrada ever hand you

5 money?

6 A No.

7 Q Did Angel ever ask you to get

8 money for customers?

9 A No.

10 Q Did Julio Estrada ever ask you to

11 get money for customers?

12 A No.

13 Q Did Julio Estrada ever ask you to

14 fill out money orders for customers?

15 A No.

16 Q Did you ever handle refunds to

17 customers?

18 A No.

19 Q Did you ever speak to customers 2213

20 about their complaints?

21 A Yes.

22 Q Did you ever sign receipts?

23 A Yes.

24 Q Did you ever sign legal papers on

25 behalf of New York Motor Group?

57

1 Nada Smith

2 A No.

3 MR. SIMON: Note my objection to

4 the form of the question.

5 Q Do you recall if you ever signed

6 papers in response to a Department of Consumer

7 Affairs investigation of New York Motor Group?

8 A No.

9 Q You don't recall?

10 A I have never signed anything like

11 that, no. I'm sorry, can you state that

12 question again, about the Consumer Affairs?

13 Like if a complaint came in, or a person came

14 in? Because at one point you know, they do

15 come and do inspections, and I did sign off on

16 an inspection that was done, but that's it. I

17 didn't sign off on any complaints.

18 Q All right. What inspection was

19 done?

20 A Oh, they come check on the

21 vehicles to make sure that, you know, they're

22 well-prepared for sales; that their buyer's

23 guide and stuff and everything is on it, and if

24 anything is missing and stuff like that.

25 Q And you would sign?

58

1 Nada Smith

2 A I signed that piece of document,

3 yes.

4 Q Do you remember what document it

5 was?

6 A It was just their inspection

7 paper. I don't know what they call it or

8 anything.

9 Q Do you remember how many times you

10 did that?

11 A Once or twice. It wasn't more

12 than that.

13 Q When you signed those papers, what

14 would you do with them?

15 A Nothing. She just took it, gave

16 me a copy, and I gave the copy to my father.

17 Q Who is "she"?

18 A The woman that came from Consumer

19 Affairs.

20 Q I just want to make sure that I'm

21 asking this correctly. I just want to make

22 sure that I've got this right: You said that

23 Julio Estrada began working at New York Motor

24 Group in December 2012?

25 A Correct.

1 Nada Smith

2 Q And that was the first time you

3 ever met him -- in December 2012?

4 A Correct.

5 Q Do you know if he used names other

6 than "Julio Estrada"?

7 A Yes.

8 Q What name did he use when he

9 introduced himself to you?

10 A John DeSantos. And he called

11 himself, he went by "Jay."

12 Q J-A-Y?

13 A Yes. J-A-Y.

14 Q Did you ever hear him use any

15 other last names?

16 A No.

17 Q Did you ever hear him use any

18 others?

19 A No.

20 Q Were there files kept on employees

21 at New York Motor Group?

22 A Just a copy of their licenses, if

23 the employee had it, you know. Just a copy of

24 an ID and their phone numbers.

25 Q Did you handle those files?

1 Nada Smith

2 A I knew where they were.

3 Q Did you take copies of their

4 licenses and IDs?

5 A Yes.

6 Q And put it in a file?

7 A I just took the copies. The sales

8 manager handled it after I took the copy.

9 Q So you would make the copy?

10 A Yes.

11 Q And then who would you give it to?

12 A Whoever the sales manager was at

13 the moment.

14 Q So let me just understand this.

15 Let's pretend that I'm a new employee at New

16 York Motor Group, and I'm a sales rep. Would I

17 have been sent to you to give you my license so

18 you could make a copy?

19 A No. The sales manager would hand

20 me the license, "Here, make a copy if you can,

21 please." Make the copy, hand it back to the

22 sales manager, and he filed it away. But I

23 knew where they were kept.

24 Q Where were they kept?

25 A At the sales manager's desk.

1 Nada Smith

2 MR. LANE: Let's go off the
3 record. We'll take a five-minute break.

4 (Whereupon Mr. Keshavarz enters
5 the deposition room at 11:39 a.m.)

6 (A brief recess is taken. A
7 discussion is held off the record.)

8 oOo

9 MR. LANE: Could you read back the
10 last question and answer?

11 (The record is read back by the
12 reporter.)

13 Q So did you ever access those files
14 kept on employees?

15 A When they needed to be, yes. If I
16 needed to make a phone call to a salesperson or
17 anything, yes.

18 Q What were other reasons that you
19 would need to get an employee's file?

20 A That would be the only reason; if
21 I need to contact them.

22 Q Did you ever do a background
23 check --

24 A No.

25 Q -- on an employee?

62

1 Nada Smith

2 Do you know if the sales manager
3 ever did a background check on employees?

4 A No.

5 Q Do you know if your father ever
6 did a background check?

7 A I don't know.

8 Q Who decided whether or not someone
9 would be hired?

10 A The sales manager and my father.

11 Q Sales manager and your father?

12 A Mm-hmm.

13 Q You said you had a back office --

14 A Yes.

15 Q -- in the New York Motor Group?

16 A You would walk in and there's two
17 offices. One is on the right-hand side and one
18 on the left-hand side.

19 Q Where were you?

20 A When you walk in, it would be to

21 the left.

22 Q And who was on the right-hand

23 side?

24 A Julio Estrada. Those were the

25 only two offices. And then there were desks in

63

1 Nada Smith

2 the front.

3 Q There were no cars inside?

4 A No, no. It was a trailer.

5 Q A trailer?

6 A Yes.

7 Q So if I understand, the trailer

8 was divided into three parts; an office on the

9 far left, an office on the far right, and then

10 desks in the middle of the space?

11 A Yes. And then there was a closet

12 right next to my -- a huge storage closet next

13 to my office.

14 Q Is that where files were kept?

15 A Yes.

16 Q Where did the sales manager sit?

17 A In the front. When you walk in,

18 in the --

19 Q In the main space?

20 A In the opening, yes.

21 Q You said that's in the main space?

22 A Yes.

23 Q How many desks were in that main

24 space?

25 A Three.

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1 Nada Smith

2 Q The sales manager and who else had

3 desks in the main space?

4 A The accountant and the internet

5 salesgirl.

6 Q Who was the accountant?

7 A We started off with a woman. She

8 was a Spanish woman. I forgot her name. And

9 then there was two different males after her.

10 Q Do you remember anybody's name?2222

11 A No, I'm sorry.

12 Q Then you said there was an

13 internet salesgirl?

14 A Yes.

15 Q What was her name?

16 A We had different girls. There was

17 one named Jennifer. There was one named Helen,

18 if I'm not wrong.

19 Q What was their job?

20 A Answering phones. Making

21 appointments -- well, helping me making

22 appointments and phone calls. They would make

23 phone calls to set up appointments with, like,

24 their internet leads that would come in.

25 Q What do you mean by "internet

1 Nada Smith

2 leads"?

3 A We advertise on the internet. So

4 if a client saw the ad, she would make a phone

5 call saying, "You're interested in the vehicle,

6 would you like to come in and look at it?" and

7 everything like that.

8 Q She would respond to people's

9 inquiries about the ads?

10 A Yes.

11 Q Would people send in emails about

12 the ads?

13 A Yes.

14 Q And make phone calls?

15 A Yes.

16 Q And the internet salesgirl would

17 respond --

18 A Yes.

19 Q -- to both emails and phone calls?

20 Who did the internet salesgirl

21 report to?

22 A To me.

23 Q To you? So you supervised her

24 work?

25 A Yeah, we both worked together, so

1 Nada Smith

2 we would report to each other.

3 Q You began working at New York
4 Motor Group in October 2012?

5 A Correct.

6 Q So how many months did you work
7 with Angel as the sales --

8 A Well, he was there until --

9 Q I'm sorry, excuse me. There's so
10 many names and dates now. Give me one second.

11 You said Angel was the finance
12 manager?

13 A Correct.

14 Q And we've established that his
15 name was Angel Santiago?

16 A Correct.

17 Q So how many months did you work
18 with Angel Santiago as the finance manager?

19 A Up until he left, so three months.

20 Q Was there any finance manager
21 after Julio Estrada?

22 A No. I left, so.

23 Q You left December 2013, you said?

24 A Yes.

25 Q Would you ever sit in on -- strike

1 Nada Smith

2 that question.

3 Were you ever present with Julio

4 Estrada when he met with customers?

5 A No. He always told me to get out

6 of the office.

7 Q Would you take orders from Julio

8 Estrada?

9 A Yes. I mean when he told me to

10 leave the office, I would leave the office.

11 Q Did he have authority over you?

12 A Well, he was a finance manager,

13 yeah.

14 Q Why would he tell you to get out

15 of his office?

16 A To speak with a client that he

17 needed to speak to privately.

18 Q Would Julio give you papers

19 related to the customers?

20 A He would give me, you know, the

21 deal jacket to file.

22 Q Would he ever ask you to fax

23 papers to anyone?

24 A Make copies, not necessarily -- I

25 probably faxed once or twice something, but I

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1 Nada Smith

2 don't usually fax anything for him. I just

3 make copies.

4 Q What would you fax for him?

5 A If it was something I needed to

6 fax to the bank.

7 Q What would be faxed to the bank?

8 A A contract. Or their license.

9 Little stuff like that. Or if, you know, the

10 bank needed something to be faxed, I would fax

11 it. But I would see what the bank needed to be

12 faxed, and I would go fax it.

13 Q So you would communicate with

14 banks and finance companies?

15 A No. He would print out the paper

16 from whatever bank it is and tell me, "This is

17 what they need. Go get it from the deal jacket

18 and fax it" -- he did that probably a couple

19 times, not much.

20 Q Did you ever speak to any
21 representatives for banks or finance companies
22 on the phone?

23 A No.

24 Q Did you ever see Julio Estrada
25 discuss financing with a customer?

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1 Nada Smith

2 A No.

3 Q Did he ever ask you to prepare any
4 of the finance documents?

5 A No.

6 Q Did he ever ask you to prepare any
7 documents?

8 A Just their insurance and stuff
9 like that.

10 Q What do you mean, their insurance?

11 A Client's insurance for the
12 vehicle.

13 Q What would you prepare?

14 A I would call the insurance

15 company, give the company the vehicle
16 information, and get the insurance card ready.
17 I did that a couple times. Usually the sales
18 representative would do it. But if he can't
19 get to it, I did it.

20 Q Were there any other documents
21 that you prepared?

22 A Just made copies of the client's
23 license. Like I said, the same thing. The
24 salesperson usually would handle it, but if he
25 can't, then I would.

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1 Nada Smith

2 Q Did you ever witness Julio Estrada
3 request cash from a customer?

4 A Unless it was a downpayment that I
5 received and deposited -- other than that, no.

6 Q So you had seen him take
7 downpayments from customers?

8 A Usually when they give
9 downpayments, they do that before they go in

10 the finance office. They would give it to
11 either the sales representative or the sales
12 manager and then they would hand it over to me
13 and I would go make the deposit in the bank.

14 Q So part of your work was to
15 deposit money for the dealership?

16 A Yes.

17 Q What bank would you deposit that
18 money into?

19 A Either Chase or TD. We had both.
20 So either one.

21 Q So you did handle cash for the
22 dealership?

23 A Yes, just that, just the
24 downpayments.

25 Q Were you ever given actual cash?

1 Nada Smith

2 A Yes. From the sales
3 representative or the sales manager for the
4 downpayment for the vehicle.

5 Q Where would you put the cash?

6 A I had a bank bag that had a lock,

7 and I would bring it over to the bank.

8 Q So you would deposit cash with

9 Chase or TD Bank?

10 A Yes. Or if there was a check, you

11 know. Whatever the customer had.

12 Q What branch?

13 A It was in the Woodside area, so

14 whatever the branch is over there.

15 Q Both Chase and TD Bank?

16 A Mm-hmm. They were both in

17 Woodside, yes.

18 Q Would you walk or drive there?

19 A No, I would drive there or have

20 someone drive me.

21 Q Was any cash ever kept in the

22 dealership?

23 A No, I would right away deposit it.

24 Q How soon after it was given to you

25 would you deposit it?

1 Nada Smith

2 A At most, probably two hours.

3 Q So I just want to clarify. You
4 said that you would drive to the bank to
5 deposit the cash?

6 A Or have someone drive me,
7 either/or.

8 Q So you would drive? You would
9 drive a car?

10 A Yes.

11 Q Did you have a license at the
12 time?

13 A Yes.

14 Q But you don't have a license at
15 the moment?

16 A No.

17 Q Why don't you have a driver's
18 license at the moment?

19 A Personal reasons.

20 Q Was your driver's license revoked?

21 A It's personal reasons. I would
22 rather not say.

23 Q The question is: Was your
24 driver's license revoked?

25 A I don't know.

1 Nada Smith

2 Q You don't know if your driver's
3 license was revoked?

4 A I don't know.

5 MR. SIMON: What state are you
6 referencing?

7 Q Did New York State ever revoke
8 your driver's license?

9 A Once.

10 Q When was that?

11 A I don't remember.

12 Q Why did they revoke your driver's
13 license?

14 MR. SIMON: I direct my client not
15 to answer. It has nothing to do with
16 the case.

17 Q When was your driver's license
18 revoked?

19 A I don't remember.

20 MR. SIMON: I direct my client not
21 to respond.

22 Q You don't remember when it was
23 revoked?

24 MR. SIMON: Give me a chance to

25 object.

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1 Nada Smith

2 Q You obtained your New York State
3 identification card -- I'm sorry. This is
4 Exhibit 1. I'm putting it back in front of
5 you. It's your New York State identification
6 card; correct?

7 A Mm-hmm.

8 Q This says that it was issued to
9 you on December 23, 2013; is that correct?

10 A Mm-hmm.

11 Q So did you have a New York State
12 driver's license in November of 2013?

13 MR. SIMON: I direct my client not
14 to answer.

15 Q I'm sorry, what did you say?

16 MR. LANE: She started to answer,
17 before you directed her --

18 MR. SIMON: I'm directing her not

19 to answer. So don't answer.

20 Q Have you ever been arrested?

21 MR. SIMON: I direct my client not

22 to answer. If you want to ask has she

23 ever been convicted of a crime, that's

24 different, but under the Civil Rights

25 Law of the State of New York you can't

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1 Nada Smith

2 ask someone if they have ever been

3 arrested.

4 Q Have you ever been convicted of a

5 crime?

6 A No.

7 Q Have you ever been arrested

8 regarding fraud?

9 A No.

10 Q Did you ever receive complaints

11 about Julio Estrada when you were at New York

12 Motor Group?

13 A Toward the end, yes.

14 Q When was the end?

15 A The last few months that I was
16 there. So between probably the end of August
17 or beginning of September until I left.

18 Q How did you get the complaint?

19 A Either a phone call, and I would
20 direct it to Julio; or a letter from Consumer
21 Affairs, and I would direct it to Julio,
22 because he was familiar with the issue.

23 Q What do you think is the first
24 time you heard a complaint about Julio Estrada?

25 A I'm not sure, but I know that it

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1 Nada Smith
2 got really bad the last few months. That's the
3 reason I left, because it was really too much.

4 Q Did you tell your father about the
5 complaints?

6 A Yes -- well, not all of them, just
7 the little ones. And, you know, I would tell
8 him that I gave it to Julio to handle it, so we
9 all assumed that he handled it.

10 Q Did you ever call the police on a 2236

11 customer?

12 A Once I had a client protesting in
13 front of my dealership and I didn't know if he
14 was allowed to or not, so I told them to
15 please, you know, move. They wouldn't, and
16 they were very rude to me, so I went ahead
17 inside and called the police.

18 Q Do you remember who that was, who
19 the customer was?

20 A I know it was a few Bengalis or
21 Indians. One of them was -- I think one or two
22 were clients that bought vehicles from the
23 dealership.

24 Q Did Julio Estrada ever tell you to
25 call the police on a customer?

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1 Nada Smith

2 A Well, when I went out there I was,
3 like, I don't know what to do. He was, like,
4 "Just call the police."

5 Q Julio told you to call the police?

6 A Yes.

7 Q Was there any time after that?

8 A No.

9 Q Do you know who Shehad Kazi is?

10 S-H-E-H-A-D. K-A-Z-I.

11 A I think the first name sounds

12 familiar.

13 Q Do you recognize that as a

14 customer's name?

15 A I think so.

16 Q Do you know if the police ever

17 came to New York Motor Group while Shehad Kazi

18 was there?

19 A Can you tell me what vehicle they

20 bought, or no?

21 Q Yes, sure.

22 MR. SIMON: Is this a relative of

23 the customer, or the customer?

24 Q The vehicle that Shehad was

25 dealing with was a Nissan Murano. If that jogs

1 Nada Smith

2 your memory, I will also tell you that his
3 mother's name is Nasrin Chowdhury, and she was
4 the purchaser of the vehicle.

5 A Oh, yes. And that was her son.

6 Q Her son -- Chowdhury's?

7 A Yes, yes. They came in a few
8 times complaining and I directed them to Julio,
9 because I couldn't help them. And Julio would
10 handle it every time. Honestly, I don't
11 remember if the police came or if they called
12 the police maybe once. I don't really
13 remember.

14 Q Okay, do you --

15 A But I know that clients did call
16 the police a few times.

17 Q Customers would call the police?

18 A Yes. So, yes, probably most
19 likely they did.

20 Q How many times do you remember the
21 police -- strike that. How many times do you
22 think the police came to New York Motor Group
23 while you were working there?

24 A I'm not sure how many, but the
25 last few months, a lot.

1 Nada Smith

2 Q More than five times?

3 A Yes.

4 Q More than ten times?

5 A Probably.

6 Q In the last few months that you
7 were there, is it possible that police were
8 coming at least once a week?

9 A Probably once every two weeks.

10 Q At any time while you worked there
11 when Julio Estrada was there, did he ever tell
12 you to make a refund to a customer?

13 A If it was a downpayment and they
14 paid by credit card I could have done it, yes.
15 And if it was cash I would call to verify with
16 my dad to give them the downpayment -- you
17 know, to make sure that it was the correct
18 amount that we received, and to make out a
19 check.

20 Q Would you make out money orders?

21 A No, never money orders.

22 Q So you never made out a money
23 order for anyone?

24 A I don't --

25 MR. LANE: Let me rephrase that.

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1 Nada Smith

2 Q Did you ever make out a money
3 order to provide a refund to a customer?

4 A Me, no.

5 Q Would others make out money
6 orders --

7 A Julio has done that.

8 Q Let me finish the question.

9 Would others make money orders to
10 provide refunds?

11 A Yes.

12 Q Who would do that? Who would make
13 the decision about whether or not a refund
14 would be issued?

15 A My father and I.

16 Q So if Julio wanted a refund made,
17 he would have to talk to you about it?

18 A Well, for the downpayments, you

19 know, for the downpayments only. That's all
20 handled. I found out later on that he was
21 taking money for himself, but that refund I was
22 not responsible for, because that was not money
23 coming into the dealership. He handled those
24 refunds. He didn't have to answer to me.
25 Q Which refunds? I'm sorry, I'm

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1 Nada Smith
2 very confused.
3 A That are not downpayment-related.
4 Q So there were times when you and
5 your father would talk and would decide that
6 you would return a customer's downpayment?
7 A Yes.
8 Q Why would you return a
9 downpayment?
10 A If the customer had an issue with
11 the vehicle we would, you know, buy it back,
12 basically.
13 Q What were other refunds that a
14 customer would ask for?

15 A Julio was doing -- you know, I
16 found out later on, not while I was working, I
17 didn't know while I was working -- that he was
18 taking money from clients. That's why I'm
19 saying the last few months were really bad,
20 because that's when I found things out, you
21 know. The clients would come complain to me,
22 telling me that they gave Julio "X" amount of
23 money, and they would ask me about it. I
24 didn't know about it, because all I was aware
25 of was the client's downpayment. And they

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1 Nada Smith
2 would come complain to me. I would call Julio
3 or direct them over there. He handled their
4 complaint, so I'm guessing he gave them the
5 money back, or I don't know what he did, but he
6 handled the complaint with that.
7 And that one -- I think he did, if
8 I'm not mistaken, give money orders to that
9 client.

10 Q To?

11 A The Nissan Murano.

12 Q To Shehad Kazi?

13 A Don't quote me. I'm not too sure,

14 but I think so. But I know one time he did

15 make -- I don't know if it was once, but I know

16 he did make a money order to a client.

17 Q When people would complain that

18 they did not get what they were promised and

19 they wanted their money back, if it wasn't

20 about a downpayment, you would send them to

21 Julio?

22 A Yes.

23 Q Would you then discuss with your

24 father that people were making those kinds of

25 complaints?

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1 Nada Smith

2 A That they wanted their money back?

3 Q That they wanted their money back,

4 because they didn't get what Julio promised

5 them.

6 A I would report to my father, but
7 he told me to let Julio handle it, since he
8 knows the finance and the client and
9 everything.

10 Q Do you know if your father would
11 ever follow up with Julio on that?

12 A He did a few times.

13 Q Would you ever follow up with
14 Julio?

15 A Yes.

16 Q On those complaints?

17 A Yeah, and he always told me that
18 he handled them and everything was fine and
19 everything was okay.

20 Q Did you ever witness Julio tell a
21 customer that if the customer would provide him
22 with money on that day, he would refinance
23 their loan?

24 A No, I never witnessed that.

25 Q Did you ever see a customer leave

1 Nada Smith

2 the dealership to go to a bank and come back
3 with money and hand it to Julio?

4 A No, if the client left, I didn't
5 ask him where he was going.

6 Q I'm just going to show you some
7 documents here.

8 MR. LANE: We're going to mark
9 these. We're going to bundle them
10 together and mark them as Plaintiff's
11 Exhibit 3. There's no reason to
12 separate them -- I take that back, I am
13 going to separate this. So this is
14 going to be marked as Plaintiff's
15 Exhibit 3.

16 (Two-page document entitled "NYC
17 Department of Consumer Affairs Notice of
18 Hearing" is marked as Plaintiff's
19 Exhibit 3 for identification, as of this
20 date.)

21 Q We are going to put this in front
22 of you. Just take a look at it and let me know
23 if you recognize the document.

24 A Yes.

25 Q Can you look at the second page.

1 Nada Smith

2 A Mm-hmm.

3 Q Is that your signature at the
4 bottom?

5 A Yes.

6 Q What is that document?

7 A That's Consumer Affairs. This is
8 I think one of the inspections that the lady
9 came.

10 Q When you signed this document at
11 the bottom of page two, did you sign in the
12 area marked for "Respondent"?

13 A Yes.

14 Q And did you indicate that your
15 title at the dealership was "manager"?

16 A That's not what I told her. I
17 told her I was the owner's daughter, so she
18 said just to put down "manager."

19 Q You put "manager" at the advice of
20 the Department of Consumer Affairs
21 investigator?

22 A Well, she asked me who I was. I
23 told her I was the owner's daughter -- I was

24 going to write, you know, that -- and she said,

25 "Just put down 'manager.'"

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1 Nada Smith

2 MR. LANE: I'm going to mark this

3 as Exhibit 4.

4 (Two-page document entitled "NYC

5 Department of Consumer Affairs Notice of

6 Hearing" is marked as Plaintiff's

7 Exhibit 4 for identification, as of this

8 date.)

9 MR. LANE: Let's go off the

10 record.

11 (A discussion is held off the

12 record. Time noted: 12:19 p.m.)

13 (A brief recess is taken.)

14 oOo

15 Q On Exhibit 3, you indicated that

16 you did sign that document?

17 A Yes.

18 Q And you identified yourself as the

19 manager. Did you ever tell anybody that you

20 were a manager of New York Motor Group?

21 A No.

22 Q Did you ever tell anyone that your

23 title was anything other than "office

24 assistant" at New York Motor Group?

25 A I never told anyone my position.

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1 Nada Smith

2 Q Did you ever tell anyone that you

3 were the controller for New York Motor Group?

4 A No, I don't recall.

5 Q I'm going to show you another

6 Department of Consumer Affairs document. It's

7 marked as Exhibit 4. Could you take a look at

8 that?

9 A Mm-hmm. Okay.

10 Q Do you recognize that?

11 A Yes. It was the other inspection

12 paper that the lady came in with. I'm pretty

13 sure it was a lady.

14 Q Did you sign the second page of

15 that document?

16 MR. SIMON: I just want to look at

17 it.

18 Q Did you sign the second page of

19 that document?

20 A Yes.

21 Q Of Exhibit 4?

22 A Yes.

23 MR. LANE: I want to give your

24 counsel a copy, so you can have the

25 exhibit in front of you. Okay.

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1 Nada Smith

2 Q Did you sign that document on

3 behalf of New York Motor Group?

4 A Yes.

5 Q When you signed that document, did

6 you identify yourself as the controller?

7 A No, I told her I handled office

8 work.

9 Q Why did you write "controller"?

11 position.

12 Q I just want to go back and make
13 sure I'm understanding the full scope of your
14 role at New York Motor Group.

15 MR. LANE: Strike that.

16 Q So while you were at New York
17 Motor Group, you did speak with investigators
18 for the New York City Department of Consumer
19 Affairs?

20 A Yes.

21 Q Do you have a sense of how many
22 times you spoke with the New York City
23 Department of Consumer Affairs investigator?

24 A Those two times when they came.

25 Q Were there any other times?

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1 Nada Smith

2 A I don't remember, honestly.

3 Q Were there ever any other
4 complaints -- not just Department of Consumer
5 Affairs investigations, but any other

6 complaints from anyone about the dealership

7 during the time you were working there?

8 A Like from clients?

9 Q From customers.

10 A Yes.

11 Q Were there complaints from

12 customers in the fall of 2012?

13 A No.

14 Q Were you aware of any complaints

15 about Angel Santiago?

16 A No.

17 Q You had said that there were many

18 complaints in the last few months?

19 A Mm-hmm.

20 Q But did you ever receive

21 complaints prior to that?

22 A Prior?

23 Q Prior to that.

24 A If I did, I don't remember. It

25 was probably, like, once or twice or a few

1 Nada Smith

2 times, but I wouldn't -- it wasn't to the point
3 where I would remember. It wasn't as bad.

4 Q So it's possible, though, that
5 there were complaints before the summer of
6 2013?

7 A I'm not sure, because all the
8 complaints that came in, like I said, I handed
9 them to Julio. So if there were --

10 Q Would you make any record of the
11 complaints?

12 A No. Not until the last few
13 months, like I said.

14 Q What record would you make of a
15 complaint?

16 A Oh, it was just in my mind, it
17 wasn't paper or anything like that.

18 Q The other thing is you've
19 testified that you didn't receive any payment
20 for your work while you were at New York Motor
21 Group; is that right?

22 A Correct.

23 Q And at the time, you were living
24 with your father?

25 A I was living at home. If I needed

1 Nada Smith

2 anything, my father was right there. You know,
3 food was there. I had a roof over my head.

4 Q Would your father give you cash?

5 A I don't know. I don't remember.
6 He just -- if I needed money he would give me
7 money.

8 Q Would he generally give you cash?

9 A I don't remember. He has cards,
10 he has cash, he has everything, so whatever.

11 Q Did you have a bank account?

12 A Yes.

13 Q Would you take money that your
14 father gave you and put it in a bank account?

15 A Yes.

16 Q Would you use that money to buy
17 food for yourself?

18 A I lived at home. There was food
19 there.

20 Q Would you use that money to buy
21 clothes for yourself?

22 A It was my personal money.

23 Q I understand. Do you have a sense

24 of how much money your father gave you --

25 A No.

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1 Nada Smith

2 Q -- in 2013?

3 What bank did you deposit your
4 money in?

5 A I don't remember, honestly, if it
6 was -- I don't remember which bank it was,
7 honestly. I'm sorry.

8 Q Did you have more than one bank
9 account?

10 A No.

11 Q Was it in Queens?

12 MR. SIMON: Note my objection to
13 the questions about my client's personal
14 bank account.

15 MR. LANE: Why? What is the basis
16 for the objection?

17 MR. SIMON: I'm trying to figure
18 out what the relevancy of the questions

19 are. She's living at home -- she
20 testified -- with her parents. Her
21 parents are taking care of her. Her
22 parents are giving her a car. Her
23 parents are paying for everything.
24 MR. LANE: This is a lawsuit where
25 there are allegations of fraud and

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1 Nada Smith
2 dishonesty. And Ms. Smith has testified
3 that she didn't make any income and
4 didn't file taxes for almost two years,
5 and now she is testifying that she
6 received money from her father on a
7 regular basis and deposited it into a
8 bank account.

9 MR. SIMON: He paid for her
10 wedding.

11 MR. LANE: It is extremely
12 relevant, because I believe it goes to
13 honesty if she is being paid large sums
14 of money or any sum of money, using it,

15 and then not filing taxes. So that's
16 entirely relevant.
17 *RQ We're going to call for the
18 production of information related to
19 where she banked, and how much money she
20 was paid by her father during the time
21 she worked at the New York Motor Group.

22 MR. SIMON: If her father pays for
23 her wedding, that's taxable to her, you
24 believe?

25 MR. LANE: I'm not talking about

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1 Nada Smith
2 whether or not the father pays for the
3 wedding -- we are on the record. I was
4 talking about the money she was paid on
5 a regular basis, which she said that she
6 deposited in the bank.

7 THE WITNESS: I never said I was
8 paid on a regular basis.

9 MR. SIMON: Let's go back on the

10 record.

11 MR. LANE: We were on the record

12 the whole time.

13 THE WITNESS: I never said I got

14 paid on a regular basis.

15 Q How often did your father give you

16 cash?

17 MR. LANE: I'm sorry, strike that.

18 Q How often would your father give

19 you money when you worked at New York Motor

20 Group?

21 MR. SIMON: Objection to the form

22 of the question. I believe she lived

23 with both parents.

24 Q The question was how often your

25 father gave you money?

1 Nada Smith

2 A It wasn't only my father.

3 Q How often did your father give you

4 money when you worked at New York Motor Group?

5 A A little bit, you know. Whenever

6 I asked him, he gave it to me.

7 Q How often would you ask him?

8 A I don't know. Whenever I needed

9 it. It wasn't weekly or daily or anything like

10 that, though.

11 Q Would you ever ask your stepmother

12 for money?

13 A Yes.

14 Q And she would give you money as

15 well?

16 A My dad's card or her card, you

17 know.

18 Q Would she give you cash?

19 A No.

20 Q While you worked at New York Motor

21 Group, was your stepmother the owner of Planet

22 Motor Cars?

23 A I don't know who the owner of

24 Planet Motor Cars is. I told you that.

25 *RQ MR. LANE: Again, I am going to

1 Nada Smith

2 reiterate that we are going to call for

3 information about money paid by

4 Mr. Eltouby or his wife to Ms. Smith

5 during the time she worked at New York

6 Motor Group; and information related to

7 where this money was deposited, into

8 which banks.

9 Q Again, I just want to be clear on

10 this.

11 MR. LANE: I'm sorry, just give me

12 one second.

13 MR. SIMON: You have to remain

14 quiet. Let him finish his questions.

15 MR. LANE: We are on the record.

16 Q So again, to be clear, you have

17 testified that your father did pay you money

18 while you were working at New York Motor Group?

19 A No. I lived at home. My father

20 supported me. I was not paid while I was

21 working at New York Motor Group. If I needed

22 money, I would ask my dad for it. I lived at

23 home. He supported me.

24 Q Again, how much money do you think

25 your father gave you during 2012 and 2013?

1 Nada Smith

2 MR. SIMON: Note my objection to
3 the form of the question. You mean if
4 she went out and bought a dress and used
5 the father's credit card or the mother's
6 credit card? Is that money that they're
7 paying her? I don't understand the
8 question.

9 MS. LINDERMAYER: If she
10 understands -- we noted your objection.
11 If she understands the question.

12 MR. SIMON: Then I will object to
13 the form of the question, because you're
14 saying "How much did they pay you?"

15 MR. LANE: Okay.

16 Q How much money did you receive
17 from your father during 2012?

18 MR. SIMON: Note my objection to
19 the form of the question. It may have
20 been money that was paid to a retail
21 store.

22 MR. LANE: You have objected to
23 the form.

24 Q If you understand my question,

25 please answer it.

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1 Nada Smith

2 MR. SIMON: I'm objecting to the
3 whole line of questioning. We are not
4 accepting any more of these questions.

5 MR. LANE: Are you ordering her
6 not to answer questions about payments
7 made to her by her father?

8 MR. SIMON: She already did.

9 THE WITNESS: I never received any
10 payments.

11 MR. LANE: Okay, I think we should
12 get the magistrate on the phone.

13 MR. SIMON: Do you want to wait
14 until we finish, until the end? Do you
15 want to continue with any more questions
16 or do you want to interrupt right now?

17 MR. LANE: Do you want to table
18 it?

19 MS. LINDERMAYER: Yes.

20 MR. LANE: That's right. We are
21 going to table this question for the
22 magistrate and we'll get him on the
23 phone before the end of the day.

24 MR. GROSSMAN: Counsel, may I ask
25 you a question before you go to another

99

1 Nada Smith
2 line of questioning?

3 MR. LANE: Sure.

4 MR. GROSSMAN: For logistical
5 purposes, are we going to take a
6 half-hour break for lunch or are you
7 planning to go straight through?

8 MR. LANE: We will take a break.
9 Because you're going to ask questions.

10 MR. GROSSMAN: When you're done,
11 yes.

12 MR. LANE: Bob, do you plan to ask
13 questions of Ms. Smith?

14 MR. BRENER: I don't believe so.

15 MR. LANE: It's quarter of one.

16 How about we go to 1:15?

17 MR. GROSSMAN: Whatever you want.

18 MR. LANE: I'm sorry, I've gotten

19 a little disorganized and lost track of

20 my outline here.

21 MS. LINDERMAYER: I'm sorry,

22 Richard, please don't coach your client

23 during this deposition.

24 MR. SIMON: I object to your

25 directive. I mean, we're taking a break

100

1 Nada Smith

2 in the deposition.

3 MS. LINDERMAYER: You're still not

4 allowed to coach your client about how

5 to answer questions.

6 MR. SIMON: I'm not coaching.

7 We're just discussing, we're trying to

8 figure out exactly how old she was that

9 year.

10 MS. LINDERMAYER: So you're
11 helping her figure out the answer to the
12 question?

13 MR. SIMON: No. I'm trying to
14 figure out the answer to the question,
15 because we're going to discuss this with
16 the magistrate. I've got to say,
17 "Judge, she was the blank-year-old
18 daughter of the owner." I'm preparing
19 for the discussion with the magistrate.
20 I'm not coaching my client.

21 MR. LANE: Back on the record.

22 MS. LINDERMAYER: That was on the
23 record, we have been on the record.

24 MR. LANE: So we have never been
25 off the record. Wonderful.

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1 Nada Smith

2 Q When you worked at New York Motor
3 Group, how many hours a day would you work
4 there?

5 A I was there all day.

6 Q Roughly how many hours a day?

7 A It depends. Sometimes I went in
8 to work at 11:00, 10:00. And I left around
9 7:00 or 7:30.

10 Q What were the business hours for
11 the New York Motor Group?

12 A 10:00 to 8:00 or 9:00 to 8:00, one
13 of them. I'm not sure.

14 Q How many days a week would you
15 work there?

16 A Monday through Saturday.

17 Q Was the dealership open on Sunday?

18 A Yes.

19 Q You would not work on Sunday?

20 A No.

21 Q I'm sorry, you said that you came
22 in generally at 10:00 or 11:00?

23 A Mm-hmm.

24 Q And the dealership's hours were
25 10:00 to when?

1 Nada Smith

2 A Eight -- 7:30 or 8:00.

3 Q Who would open the dealership?

4 A We had someone that opened and

5 closed. His name was Juan.

6 Q Juan?

7 A Yes.

8 Q What was Juan's job?

9 A Porter -- well, not really porter.

10 He just handled the dealership outside. Took

11 care of the dealership outside of the vehicles,

12 cleaned the vehicles, and everything like that.

13 Q I've asked you about Hillside

14 Motors before, and you indicated that you did

15 not work there?

16 A No.

17 Q You also indicated that someone in

18 your family owns Hillside?

19 A To my acknowledgment, yes. I

20 don't know who owns it exactly.

21 Q If you were ever speaking to a

22 customer who was complaining about New York

23 Motor Group, did you ever send them to go speak

24 to people at Hillside Motors?

25 A No.

1 Nada Smith

2 Q Do you know anyone who works at
3 Hillside Motors?

4 A No.

5 Q Did you ever know anyone who ever
6 worked at Hillside Motors?

7 A My sister for a little bit, but
8 that's it.

9 Q Which sister?

10 A One of my sisters.

11 Q What is the name of your sister
12 who worked at Hillside Motors?

13 A Menah. M-E-N-A-H.

14 Q M-E-N-A-H?

15 A Mm-hmm.

16 Q When did she work at Hillside?

17 A She was in and out a lot. I'm not
18 sure.

19 Q Do you know what she did at
20 Hillside?

21 A Internet sales.

22 Q Is she younger or older than you?

23 A Younger.

24 Q Do you know how old she is now?

25 A Twenty-two.

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1 Nada Smith

2 Q Is she working there now?

3 A No.

4 Q You had said that filing the deal

5 documents was a big part of your job?

6 A It was a part of my job.

7 Q Part of your job. So are you

8 familiar with documents that would be in the

9 deal folders?

10 A I would say so.

11 Q I'm going to show you some

12 documents from some of the transactions in

13 these cases. I will just ask you some

14 questions about them.

15 MR. LANE: I'm going to mark this

16 as Plaintiff's Exhibit 5.

17 (One-page document is marked as

18 Plaintiff's Exhibit 5 for

19 identification, as of this date.)
20 Q Take a look at that document. Do

21 you recognize that document?

22 MR. SIMON: I just want to take a

23 look at it.

24 A It looks familiar.

25 Q Is that a document that someone at

105

1 Nada Smith

2 the dealership would usually sign?

3 A I believe so, yes.

4 Q Do you recognize either signature

5 at the bottom of the document?

6 A I believe that's Julio's.

7 MR. SIMON: Pointing to the middle

8 bottom.

9 MR. LANE: The witness is pointing

10 to a signature at the middle bottom of

11 Exhibit 5.

12 Q So that looks like Julio Estrada's

13 signature to you?

14 A I think so, yes.

15 MR. LANE: I'm going to show you

16 another document. We will mark it as

17 Exhibit 6.

18 (One-page document entitled

19 "Guarantee of Title" is marked as

20 Plaintiff's Exhibit 6 for

21 identification, as of this date.)

22 Q I'm going to put Exhibit 6 in

23 front of you. Do you recognize that document?

24 A Yes.

25 Q What is that?

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1 Nada Smith

2 A Guarantee of title. I'm not sure

3 what it's for, but I recognize the paper.

4 Q You recognize it as a document

5 that was usually a part of --

6 A A deal.

7 Q -- deal folder?

8 Now that it's back in front of

9 you, is that a document that the finance

10 manager would usually sign?

11 A Yes.

12 Q Do you recognize the signature in
13 the bottom half of the document?

14 A Yes.

15 Q Whose signature is that?

16 A Julio's.

17 Q Would you say that the signature
18 on Exhibit 6 and the signature that you
19 identified in Exhibit 5 look completely
20 different?

21 A Yeah. I think that's Julio's. He
22 usually signs all the paperwork, so I think it
23 is his.

24 Q What do you know about the
25 relationship between New York Motor Group and

107

1 Nada Smith

2 Planet Motor Cars?

3 A I don't know any relationship.

4 MR. SIMON: You have to say it

5 louder.

6 THE WITNESS: Sorry.

7 A I don't know the relationship.

8 Q Did you ever notice if documents
9 created at New York Motor Group were going
10 out --

11 MR. LANE: I'm sorry, strike that.

12 Q Did you ever notice if documents
13 created at New York Motor Group indicated that
14 Planet Motor Cars was the seller of the
15 vehicle?

16 A Honestly, I never noticed.

17 Q Did you ever sign transaction
18 documents?

19 A Some bank documents like this,
20 that needed to be to sent -- like Exhibit 6.

21 Q You would sometimes sign documents
22 like Exhibit 6?

23 A Yes, that belonged to the bank.

24 And I would just sign it sometimes. It
25 happened a couple of times that I would sign

1 Nada Smith

2 it, and I would put my name.

3 Q When you would sign those

4 documents, would you indicate your title or

5 position?

6 A No, I just left it blank. I think

7 I left it blank. I don't remember them, but I

8 remember signing them.

9 Q Did you ever just sign your name

10 to blank documents that had nothing else

11 written on them?

12 A I don't remember. I don't think

13 so.

14 Q Did you ever complete documents

15 for a customer after they had already bought

16 the car and left the dealership?

17 A No.

18 Q Did you ever sign documents and

19 indicate that Planet Motor Cars was the seller

20 of the vehicle?

21 A No.

22 MR. LANE: I'm going to have this

23 exhibit marked as Plaintiff's Exhibit 7.

24 (One-page document entitled "New

25 York State Department of Motor Vehicles,

1 Nada Smith

2 Odometer and Damage Disclosure

3 Statement" is marked as Plaintiff's

4 Exhibit 7 for identification, as of this

5 date.)

6 Q Did you ever see "Planet Motor

7 Cars" listed on any paperwork?

8 A Yes.

9 Q When?

10 A On DMV paperwork.

11 Q Why would "Planet Motors" be on

12 DMV paperwork?

13 A I never questioned that.

14 Q Who would write that information

15 onto DMV documents?

16 A I did.

17 Q Why would you write that

18 information on DMV documents?

19 A Because Julio told me to.

20 Q Do you recognize Exhibit 6?

21 A Mm-hmm.

22 Q I'm sorry, Exhibit 7. What is

23 that?

24 A Odometer and Damage Disclosure

25 Statement.

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1 Nada Smith

2 Q Would you often sign Odometer and
3 Damage Disclosure Statements?

4 A Yes.

5 Q Would you always sign them?

6 A No.

7 Q Who else would sign them?

8 A Julio.

9 Q Why would you sign them?

10 A Because I was filling out DMV
11 paperwork.

12 Q Why would you sometimes fill out
13 DMV paperwork?

14 A Because I would.

15 MR. GROSSMAN: I didn't hear the
16 answer.

17 THE WITNESS: Because I would.

18 Q Did anyone direct you to fill out

19 DMV paperwork?

20 MR. SIMON: Note my objection to

21 the form of the question -- the phrase

22 "DMV paperwork." Could you be more

23 specific, counselor?

24 MR. LANE: Sure.

25 Q Were you ever told by someone to

111

1 Nada Smith

2 fill out Odometer and Damage Disclosure

3 Statements?

4 A Yes.

5 Q By who?

6 A Julio.

7 Q Did your father ever tell you to

8 fill out Odometer and Damage Disclosure

9 Statements?

10 A No.

11 Q Were you ever told to fill out any

12 other documents in a transaction?

13 A Sometimes. I don't remember what

14 exactly.

15 Q When you completed the document,

16 would you sign it?

17 A I would follow up with Julio and

18 he would instruct me to sign it.

19 Q Would you ever complete a document

20 and not sign it?

21 A I would have -- I don't remember,

22 honestly.

23 Q You're looking at Exhibit 7?

24 A Yes.

25 Q Did you fill out Exhibit 7?

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1 Nada Smith

2 A Yes.

3 Q I'm going to go line by line on

4 this, because I'm curious. Looking in the box

5 at the bottom, at the top left-hand corner of

6 the box it states "Vehicle Year." I'm going to

7 go left to right. Just tell me if that's your

8 handwriting in the box.

9 "Vehicle Year"; is that your

10 handwriting?

11 A Yes.

12 Q The "Make"; is that your

13 handwriting?

14 A Yes.

15 Q The "Model"; is that your

16 handwriting?

17 A Yes.

18 Q "Body Type"?

19 A Yes.

20 Q "Vehicle Identification Number"?

21 A Yes.

22 Q Is that your signature at

23 "Seller's Signature"?

24 A Yes.

25 Q Is that your handwriting at

113

1 Nada Smith

2 "Seller's Name"?

3 A No, it doesn't look like it --

4 well, probably, yeah.

5 Q So you wrote in "Planet Motor

6 Cars"?

7 A I believe so. I mean, I've filled
8 out a few of these, and what I'm told to fill
9 out, that's what I fill out. If it wasn't me,
10 it was Julio.

11 Q Did you write the address on the
12 next line down?

13 A Yes.

14 Q Did you put in the information for
15 the new owner, including her name, her mailing
16 address, and city and state that's all listed
17 there?

18 A Yes. The dates, that's not my
19 handwriting.

20 Q Okay.

21 A And neither is the town. The city
22 and town -- Jamaica -- that's not my
23 handwriting.

24 Q All right.

25 A The more I look at it, the name of

1 Nada Smith

2 the dealership, that's my handwriting.

3 Q I'm sorry?

4 A The more I look at it.

5 Q The name of the dealership?

6 A Yes.

7 Q That's your handwriting?

8 A Yeah.

9 Q Would you ever change a document

10 after the sale of the car?

11 A No.

12 Q Did anybody ever instruct you to

13 change information on a document?

14 A I don't remember.

15 MR. LANE: Can we go off the

16 record for five minutes? I just want to

17 talk with Mr. Tuhin's counsel, and then

18 we'll come right back on the record and

19 figure out what we're going to do. Just

20 give me five minutes.

21 MR. GROSSMAN: Sure.

22 (A discussion is held off the

23 record.)

24 oOo

25 MR. LANE: We're back on the

1 Nada Smith
2 record. For the moment I believe I'm
3 done with questions on behalf of my five
4 clients.

5 Why don't we break for lunch and
6 then Mr. Keshavarz is going to have some
7 follow-up questions on behalf of his
8 client, Plaintiff Tuhin. So we'll take
9 a half-hour lunch break.

10 (Luncheon recess is taken from
11 1:18 to 2:06 p.m.)

12 oOo
13 AFTERNOON SESSION
14 oOo

14

15 EXAMINATION BY MR. KESHAVARZ:

16 Q Good afternoon. My name is Ahmad
17 Keshavarz. I'm one of the attorneys for
18 Mr. Tuhin, one of the plaintiffs in this case.
19 I missed the very beginning part of the
20 deposition.

21 How do you like to be addressed?

22 I know you got married.

23 A Yes. "Mrs. Smith."

24 Q Mrs. Smith, thank you.

25 I will just follow up on a few

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1 Nada Smith
2 questions by opposing counsel. Let's talk
3 about the money that you made while you worked
4 at New York Motor Group.

5 Actually, let's first talk about
6 the deposits at the bank. If I understood
7 correctly, if New York Motor Group would get
8 cash deposits, you would put that in a locked
9 bag at the dealership; correct?

10 A I kept it in a drawer until it was
11 time to go and make the deposit. But I went as
12 soon as I can.

13 Q So how was the cash secured?

14 A It was locked.

15 Q In a drawer?

16 A Yes.

17 Q Were you the only one who made
18 cash deposits?

19 A Yes.

20 Q What banks did you make the cash

21 deposits at?

22 A Chase and TD.

23 Q Did New York Motor Group have any

24 accounts anywhere other than Chase or TD

25 Bank --

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1 Nada Smith

2 A No.

3 Q -- at any time that you worked

4 there?

5 A No.

6 Q Which of the two banks would you

7 make deposits at? Chase or TD?

8 A It depends. Either/or.

9 Q Go ahead.

10 A Just to keep the balances up, you

11 know.

12 Q When you say "It depends" and "To

13 keep the balances up," what do you mean?

14 A Whichever bank needed it, the

15 deposits. You know, I would check the balance
16 and whichever bank needed the deposit, I would
17 go deposit it.

18 Q Whose name were the accounts under
19 at Chase and TD?

20 A New York Motor Group.

21 Q The corporation?

22 A Yes.

23 Q Was there only one account at
24 Chase and only one account at TD Bank?

25 A Yes.

118

1 Nada Smith

2 Q Were there any other accounts that
3 New York Motor Group used, other than those two
4 accounts -- one at Chase and one at TD Bank?

5 A No. It was an LLC. It wasn't a
6 corporation, sorry.

7 Q You've been going to law school.

8 MR. SIMON: You have to keep your
9 voice up so everybody can hear. Can you

10 read back that last answer, because I

11 couldn't hear it, and I'm sitting right

12 next to you.

13 (The record is read back by the

14 reporter.)

15 Q Would all of the payments made on

16 behalf of New York Motor Group come out of

17 those two accounts -- the one at Chase and one

18 at TD Bank?

19 A Yes.

20 Q Would they come out of any other

21 source other than the one account at Chase and

22 the one account at TD Bank?

23 A No.

24 Q Do you know what a floor planner

25 is?

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1 Nada Smith

2 A Yes.

3 Q What is a floor planner?

4 A If I'm not mistaken, it's a

5 company that provides vehicles for a

6 dealership.

7 Q And New York Motor Group used a
8 floor planner?

9 A Yes.

10 Q Were most of the cars at New York
11 Motor Group floor-planned?

12 A Yes.

13 Q Were all the cars at New York
14 Motor Group floor-planned?

15 A If they weren't trade-ins, they
16 were floor-planned.

17 Q Who were the floor planners that
18 New York Motor Group used?

19 A We had a few. We had -- I'm
20 trying to think of the name. Hold on. I know
21 one of them was Palisades. The others --

22 Q Take your time.

23 A Sorry -- Next Gear, there we go.

24 MR. SIMON: I didn't hear that.

25 Could you say that again?

1 Nada Smith

2 Q Was it "Next Gear"?

3 A Yes. It was Next Gear.

4 MR. SIMON: Max Gear?

5 THE WITNESS: Next Gear.

6 Q Did New York Motor Group use any
7 other floor planners other than Palisades and
8 Next Gear?

9 A Not that I remember. I don't
10 think so.

11 Q I'm sorry, I asked you this a
12 minute ago and then I got turned around when I
13 nailed down the names of the floor planners.
14 Tell me again what a floor planner is?

15 A I'm not sure if this is the right
16 definition for it, but to my acknowledgment
17 it's a company providing a dealership with
18 vehicles to floor-plan.

19 Q They have a lien on the vehicles?

20 A No, they don't have a lien on the
21 vehicles. We make payments for the vehicle
22 until we pay the vehicle off, and if the car is
23 sold we pay the vehicle completely off.

24 Q So the floor planner gets paid by
25 checks from New York Motor Group?

1 Nada Smith

2 A No. It was -- they had the bank
3 information and we would get, you know,
4 notified that this payment is coming out this
5 time. And we would be aware of it.

6 Q So there would be electronic
7 transfers?

8 A Yes.

9 Q Would those electronic transfers
10 to the floor planners all come out of those two
11 accounts? One at Chase and --

12 A Either/or, yeah.

13 Q You did what most human beings
14 would do; you anticipated the rest of my
15 question.

16 A I'm sorry.

17 Q Don't be sorry. You have never
18 been deposed before; right?

19 A No.

20 Q We do this for a living, so don't
21 be sorry. So the record is clear, try to wait
22 until I finish asking the question before you
23 answer, even if you expect that you understand

24 the rest of the question.

25 A Okay.

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1 Nada Smith

2 Q Because the court reporter is
3 taking notes.

4 A Okay.

5 Q And the other thing is, it's also
6 common to nod your head or shake your head or
7 say "mm-hmm" to answer a question. But because
8 she's taking notes, it's important for you to
9 verbalize your answers. Say "Yes" or "No."

10 A Okay.

11 Q So the floor planners would get
12 paid by automatic direct withdrawals from the
13 Chase and TD Bank accounts?

14 A Yes.

15 Q And they would make deposits
16 automatically to those accounts?

17 A I would make the deposits to the
18 accounts. They don't make deposits to the

19 account. The floor planner withdrew the 2290

20 payments, and whenever the vehicle was sold, I

21 would select -- it was all on the computer.

22 Q Yes.

23 A When it was sold, I would select

24 the vehicle and completely pay off the vehicle,

25 and they would withdraw it then -- either the

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1 Nada Smith

2 next day, or whatever day that was selected.

3 Q When you say "electronically,"

4 what do you mean?

5 A They had the bank information, so

6 it -- it withdrew.

7 Q Did you have some sort of

8 electronic interface with the floor planners?

9 A I don't know what you mean by

10 that.

11 Q When you said you would go online

12 and it was withdrawn, I guess I wasn't clear

13 what you meant by that.

14 A They had -- the account

15 information was inputted in their system. So
16 whenever the payments came up, they notified
17 us, withdrew the money.

18 Q Thank you.

19 The deposits into the New York
20 Motor Group account at Chase and TD Bank --
21 one source of the deposits would be the cash
22 deposits that you would make; correct?

23 A Either cash or check, or however
24 the client put the downpayment.

25 Q So you would be the one who would

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1 Nada Smith
2 make the deposits for all downpayments to New
3 York Motor Group regardless of whether it was
4 by cash or check; correct?

5 A Correct.

6 Q No one else would do that?

7 A No.

8 Q Who had the authority to write
9 checks -- or withdraw electronically, I

10 guess -- from the New York Motor Group accounts

11 at Chase and TD Bank?

12 A My father and I.

13 Q Anyone else?

14 A No.

15 Q Did you have to have permission

16 from your father before you had the ability to

17 write a check?

18 A Oh, yes, of course.

19 Q Are you an authorized signator on

20 those accounts?

21 A Yes.

22 Q By the "ability," I meant that

23 your father didn't have to countersign checks;

24 did he?

25 A No. I had to call him and let him

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1 Nada Smith

2 know.

3 Q Let him know what?

4 A That I was either going to write a

5 check, or whatever was coming in and out of the

6 accounts.

7 Q What were the major checks that
8 you would be writing from the accounts?

9 A Just payments for our services.

10 Like little small bills, like our internet bill
11 and stuff like that. And our guy that goes to
12 DMV, for our paperwork and stuff like that.

13 Q Would you write any other types of
14 checks from those accounts?

15 A Just refunds. If they came in to
16 return their vehicle, and they came in before
17 the vehicle was funded or anything like that.

18 I mean it was like, you know,
19 their five-day-prior period or whatever it is
20 they came in. Or if they decided not to buy
21 the vehicle and they put, like, a hundred
22 dollars or whatever to hold the vehicle -- "Oh,
23 I need the refund" -- and we'd write them a
24 check.

25 Q Other than refunds and the small

1 Nada Smith

2 bills -- the internet bills and so forth --

3 were there any other reasons that you would

4 write checks out on behalf of New York Motor

5 Group?

6 A No.

7 Q Never wrote any checks to finance

8 companies or floor planners yourself?

9 A Floor planners? No. Like I said,

10 it was electronic, yeah.

11 Q Would you write checks to other

12 dealerships, for example?

13 A No.

14 Q Would you write checks to pay off

15 liens on trade-in vehicles?

16 A Yes.

17 Q You would do that on a pretty

18 regular basis, I take it?

19 A Whenever a customer traded-in a

20 vehicle, yes.

21 Q Particularly when a customer

22 traded-in a vehicle, there was a lien that

23 needed to be paid off?

24 A Yes. And I would pay it off.

25 Q Did you have to call your father

1 Nada Smith

2 and get approval every time a lien got paid
3 off?

4 A Yes.

5 Q So was you father at the
6 dealership, generally speaking, when you had to
7 get approval to pay off liens?

8 A No. I would have to call him and
9 give him the information and he would okay it.

10 Q Would he not generally be at the
11 dealership?

12 A No.

13 Q By "the dealership," I mean New
14 York Motor Group.

15 A Yes.

16 Q So, no -- he would not generally
17 be at New York Motor Group?

18 A No, he wouldn't.

19 Q That one was not your fault; that
20 was all my fault. That was a badly asked
21 question, sorry.

22 So when you worked at New York
23 Motor Group, where was your father physically,

24 if he was not there generally? Where was he

25 physically? Was he at another dealership or

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1 Nada Smith

2 did you know?

3 A I don't know.

4 MR. SIMON: Just a question:

5 These areas were covered when you were

6 not personally present. If you want to

7 go over them again, be my guest.

8 MR. KESHAVARZ: Okay.

9 Q There's another dealership --

10 Planet Auto, I think?

11 A Planet Motors.

12 Q Planet Motors. They're not my

13 client. I don't have a case against them. But

14 I'm just wondering: Did Planet Motors have

15 their accounts at Chase and TD Bank?

16 A No.

17 Q Do you know where they have their

18 accounts?

19 A No.

20 Q Were you involved in Planet Motors

21 at all?

22 A No, not at all.

23 Q Was your sister involved with

24 Planet Motors?

25 A She worked there for a little bit

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1 Nada Smith

2 and left.

3 Q Do any other family members work

4 at Planet?

5 A Overall?

6 Q Yes.

7 A I had my deceased brother that

8 worked there for a little bit.

9 Q I'm sorry, I apologize. Anyone

10 else?

11 A No.

12 Q The two floor planners, Palisades

13 and Next Gear; do you know which bank the money

14 was transferred to and from on their end, or do

15 you not know?

16 A I'm sorry, can you repeat that?

17 Q Sure. So there were automatic

18 payments going between New York Motor Group's

19 account and the floor planners?

20 A Yes.

21 Q Do you know in what banks the

22 monies were being deposited on behalf of the

23 floor planners?

24 A One was using Chase and the other

25 started using TD. Palisades started using TD,

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1 Nada Smith

2 if I'm not mistaken.

3 Q Did Palisades use another bank,

4 other than TD, for a period of time when they

5 were doing business with New York Motor Group,

6 if you know?

7 A They were using Chase. And then

8 they started using TD once we opened TD

9 accounts.

10 Q There were some discussions before
11 about arrests, and you said there were personal
12 issues. I don't want to go into personal
13 issues. If there's DWIs or family issues, I
14 don't care to go into that. But I'm just
15 wondering aside from that type of thing, were
16 there arrests for allegations of forgery or
17 theft or anything like that?

18 A No.

19 Q Other than personal issues like
20 DWIs or family issues, for what other reasons
21 were you arrested?

22 A I wasn't.

23 MR. SIMON: I object to the form
24 of the question.

25 Q So the only issues are personal

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1 Nada Smith

2 issues like that?

3 A It's just -- no. There's never.

4 Q No arrests?

5 A Like related like that, no.

6 Q No arrests other than -- if any --

7 a personal matter like a DWI or a domestic

8 issue; right?

9 A Correct.

10 Q That's all I need to know. I

11 don't need to go into the personal issues, it's

12 not relevant.

13 There was a document with the name

14 "Planet Auto" before that was handwritten in

15 your handwriting; remember?

16 A Correct.

17 Q How often did you write in the

18 name "Planet Auto" on a document? "Planet

19 Motors," excuse me.

20 A I don't remember how many times.

21 Q Was it fairly regular?

22 A It would be here and there. It

23 wasn't a usual thing.

24 Q Maybe once a week?

25 A I don't remember, but it was few

1 Nada Smith

2 times.

3 Q For the entire time that you were
4 there?

5 A Yes.

6 Q The other thing about deposits at
7 banks; what bank did you have during the time
8 that you worked at New York Motor Group?

9 A I had an account with Chase.

10 Q And that was under your name?

11 A Yes.

12 Q Did your father give cash that you
13 put into the Chase account?

14 A At times when I needed, if -- when
15 I asked him.

16 Q And roughly a hundred dollars
17 here, two hundred dollars there, that type of
18 thing?

19 A Yes. It wasn't anything crazy.

20 Q Nothing over a thousand dollars?

21 A Oh, no, no -- I wish.

22 Q Did he deposit any checks from him
23 or the dealerships on a regular basis?

24 A From the dealership to me?

25 Q Yes.

1 Nada Smith

2 A No, never.

3 Q Did he ever write checks that you
4 had deposited into your own account?

5 A His personal check. I think it
6 was once that that happened.

7 Q Roughly over \$10,000?

8 A No, no. Probably two hundred
9 dollars, I believe.

10 Q Did he ever pay any major bills
11 that you might have, like cars?

12 A Yeah.

13 Q Did he purchase a car for you?

14 A No. I used his car or my mother's
15 car.

16 Q Anything else? Anything major
17 that he paid, like giving you a car to use or
18 anything significant?

19 A No. I didn't have much. I lived
20 at home, so it was just the car. The phone I
21 paid for -- well, he paid for, because I asked
22 him for money for it.

23 Q You told me before about a

24 protest. I think you said that you believed

25 they might have been Bengali?

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1 Nada Smith

2 A Yes.

3 Q Does that sound right to you?

4 A I believe so.

5 Q Do you know if there was a protest

6 that Mr. Tuhin was at; do you remember?

7 A I'm sorry, can you repeat that?

8 Q Do you know if Mr. Tuhin was at

9 that protest?

10 A I think he was at one. They came

11 twice. I think he was at one of them -- I

12 think, yeah. And then another, I don't

13 remember the other client, honestly. Maybe if

14 the name comes up, maybe I'll remember it, but

15 right off the top of my head I don't remember

16 it.

17 Q So let's talk about the first

18 protest. What happened there?

19 A They all came and they were
20 standing outside and they started protesting,
21 "New York Motor Group, fraud, fraud, fraud."
22 They kept saying, "New York Motor Group,
23 fraud," over and over again. I didn't really
24 understand what was going on. I went outside
25 to try to talk to them. They were very rude to

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1 Nada Smith
2 me. They told me to go away, and that they
3 were allowed to do this and everything. I went
4 back in. I asked Julio what should I do. He
5 told me this, and what is my next move. He
6 said, "Call the police, because unless they
7 have a permit they're not allowed to protest."
8 I said "Okay."
9 I called the police. They came.
10 And they were apparently allowed to do it,
11 because it was under a certain number or
12 something like that, and he said, "Just let
13 them go on and do what they have to do, and
14 they'll leave by the end of the day or whenever

15 they leave." So I just let them be.

16 Q Did anything else happen at that
17 first protest?

18 A I don't remember if it was the
19 first or second, honestly.

20 Q All right. We'll talk about the
21 second one in a minute, if you're not sure
22 which protest we're discussing now. But from
23 what you do remember of the first protest, was
24 your father at the first protest?

25 A Well, I don't know if it was the

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1 Nada Smith
2 first or second. But I know that one of them,
3 he stopped by, because he had just purchased a
4 vehicle or something and he came to drop it
5 off, saw what was going on, walked over to them
6 to try to calm them down and try to talk to
7 them. I know that he did calm them down,
8 because the protesters -- one of them -- said,
9 "All right, let's walk over to 7-Eleven and

10 talk." So they walked over there and they

11 talked and they seemed to come to an

12 understanding. I believe that was the second

13 one that that happened.

14 Q By "they," you mean your father?

15 A And the protester.

16 Q Was there more than one protester

17 that went to the 7-Eleven with your father, if

18 you know?

19 A I don't know. I wasn't present.

20 He just told me that's what happened.

21 Q Do you know if Mr. Tuhin was one

22 of the people that was speaking with your

23 father?

24 A Yes.

25 Q Did you hear any of that

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1 Nada Smith

2 conversation yourself?

3 A No.

4 Q Did your father tell you about

5 that conversation?

6 A No. He just said that they came

7 to an understanding, and he shouldn't bother us

8 anymore.

9 Q But he didn't explain further?

10 A No.

11 Q There's an allegation somewhere in

12 one of the complaints about a hose being used

13 on the protesters. Is there a hose at New York

14 Motor Group?

15 A Yes. I have Juan, he cleans the

16 cars outside. But I know for a fact that none

17 of them would spray down anyone with the hose.

18 Q His name is Juan?

19 A Juan.

20 Q Do you know his last name?

21 A No. He never told me.

22 Q The protesters were on the public

23 sidewalk?

24 A Yes.

25 Q Would the hose be something that

1 Nada Smith

2 could be used to spray at a distance onto the
3 public sidewalk?

4 A No. It only sprayed onto the
5 vehicles on the dealership, never outside of
6 the premises of the dealership.

7 Q So it doesn't have the physical
8 capacity to spray onto the sidewalk? Or do you
9 know?

10 A I don't think so.

11 Q Do you know if there are
12 extensions to the hose?

13 A He used one extension to get to
14 the vehicles in the front. But it didn't reach
15 all the way to the front, to get to the
16 sidewalk.

17 Q So as far as you were aware, was
18 there any water thrown on the protesters at
19 all?

20 A No.

21 Q Did you see the protesters the
22 whole time they were there?

23 A Yes.

24 Q On both occasions?

25 A Yes.

1 Nada Smith

2 Q You saw them the whole time they
3 were there?

4 A Yes.

5 Q About how long were they there the
6 first time?

7 A A few hours.

8 Q And the second time?

9 A Probably an hour or two. And then
10 my father came and settled everything.

11 Q There's also another allegation in
12 one of the complaints about a car going up on
13 the sidewalk towards the protesters, physically
14 towards the protesters. Did you see anything
15 like that?

16 A Absolutely not.

17 Q Did anyone tell you about anything
18 like that?

19 A No. Like I said, my dad came --
20 pulled into the dealership and walked over to
21 them to talk to them.

22 Q What vehicle, if you remember, was
23 your father driving when he pulled up to the

24 dealership?

25 A I don't recall.

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1 Nada Smith

2 MR. SIMON: Note my objection to

3 the form of the question. I think she

4 said "pulled into" the dealership. You

5 said "up to" the dealership.

6 Q In any case, if you don't

7 understand one of my questions, will you please

8 ask me to rephrase?

9 A Okay.

10 MR. SIMON: I just object to the

11 form of the question.

12 MR. KESHAVARZ: If she doesn't

13 understand the question --

14 MR. SIMON: I just objected to the

15 form of the question. You can answer.

16 Q Was he pulling in or up?

17 A He was pulling into the

18 dealership.

19 Q How close to the sidewalk was he, 2311

20 if you know?

21 A Where the protesters were?

22 Q Where was the car?

23 A Oh, it was completely on the other

24 side. They were in the front. My dad pulled

25 in from the side.

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1 Nada Smith

2 Q Do you remember what type of
3 vehicle your father was driving at the time of
4 the protests?

5 A No.

6 Q Does he change the vehicles he
7 drives?

8 A Yes, all the time.

9 Q Because he drives vehicles that
10 are on his lot; is that why?

11 A Yes. He has a dealer plate.

12 Q So what does that mean?

13 A A dealer plate is used to put on
14 vehicles, to get them from point A to point B.

15 Q So does that mean when there are
16 different inventory vehicles on the lot, he
17 would just drive them around for his own use?

18 A Well, he drove different vehicles
19 also to check the vehicles, to make sure that
20 there's nothing wrong with them. He drives
21 them home, makes sure that they drive okay,
22 there's nothing wrong with the vehicle, brings
23 it back, and changes his vehicles every day.

24 Q So the vehicles he would use were
25 the vehicles on the lot that were for sale?

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1 Nada Smith

2 A Yes.

3 Q Did you open the mail while you
4 worked at New York Motor Group?

5 A No.

6 Q Do you know who did?

7 A I had an accountant that opened up
8 the mail. There was like -- there was a few
9 since I've been there. I don't remember all

10 their names.

11 Q Do you know if there were

12 complaints from the Department of Consumer

13 Affairs that came into the dealership?

14 A Yes.

15 Q Do you know how many?

16 A I don't know.

17 Q More than ten?

18 A I don't know.

19 Q More than twenty?

20 A No, I don't think so.

21 Q You think somewhere between ten

22 and twenty?

23 A Yes.

24 Q Did you see the physical

25 complaints as they came in?

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1 Nada Smith

2 A Not all of them. The ones that I

3 did see, I gave to Julio to handle, because he

4 knew the issues.

5 Q Generally was there a common

6 complaint that consumers had or that DCA made;
7 that consumers were promised that the interest
8 rate on a car loan would go down after a number
9 of months? Was that a common type of
10 complaint?

11 A The last few months, yes, I did
12 see a lot of those complaints.

13 Q Before then?

14 A Not really. It happened once,
15 maybe, or something. But the last few months I
16 was there, that was a very common -- that was
17 honestly I think the only complaint; that their
18 payment and interest rate was supposed to drop.
19 And the first time I had asked Julio if that
20 was really true, he did show me an example and
21 he said, "Yes, it is possible." So I believed
22 him.

23 Q Was another common complaint that
24 people made downpayments that were not
25 reflected on the retail installment sales

1 Nada Smith

2 contract?

3 A That didn't show on the retail,
4 no -- no, because all the downpayments were
5 written on the bill of sale and everything that
6 the client received.

7 Q You said that you would write the
8 checks for refunds if the consumers returned
9 vehicles; is that right?

10 A Yes.

11 Q How often did you do that?

12 A I think it was once or twice. But
13 mostly the refund is if they leave a small
14 deposit to hold the vehicle and they come back
15 and change their mind; that they don't want the
16 vehicle. Those are the refunds that I would
17 write.

18 Q Let's talk about people who try to
19 return the car prior to the deal being funded.

20 A Yes, that happened twice.

21 Q What does that mean?

22 A That means the customer bought the
23 vehicle and before the vehicle was funded
24 through the bank, like, before the loan was
25 permanently theirs, because we have I think a

1 Nada Smith

2 two-day or something until the vehicle

3 completely goes through the loan and

4 everything -- so I know this one client. The

5 next day, he didn't want the vehicle, brought

6 it back and said, "No, my wife didn't want it"

7 and this and that. And so we took back the

8 vehicle and gave him his refund and everything.

9 Q What do you mean, there's a

10 two-day thing before the loan goes through?

11 A Well, it takes two days for the

12 loan -- for the bank to fund the deal.

13 Q Between what two points? Between

14 when you give them all the signed paperwork?

15 A We give them all the paperwork,

16 this is what I know -- I've never done it --

17 but to my acknowledgment, the bank requires

18 paperwork from the dealership. The dealership

19 sends it to the bank. The bank reviews it and

20 funds the deal. Yes, I'm pretty sure that's

21 how it works.

22 Q And there's a two-day gap, or so?

23 A Don't quote me on that. I don't

24 know how long it takes, but I know there is a

25 process before the deal actually gets funded.

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1 Nada Smith

2 Q From New York Motor Group's point
3 of view, if you know, the consumer can try to
4 return the vehicle at any point prior to the
5 deal being funded, or do you know?

6 A I don't know.

7 Q Did Mr. Tuhin try to go back to
8 the dealership to return the vehicle?

9 A Yes. But he had the vehicle for
10 over a month.

11 Q Do you know if he tried to return
12 the vehicle before that?

13 A No.

14 Q How many times do you remember
15 seeing Mr. Tuhin?

16 MR. SIMON: Objection to the form
17 of the question. Do you mean before the
18 transaction?

19 Q Do you understand my question? 2318

20 A You're saying -- are you asking if

21 I've seen him before he returned the vehicle or

22 after he returned the vehicle?

23 Q I'm glad you asked me to clarify.

24 Please always do that.

25 A Okay.

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1 Nada Smith

2 Q My question is, just generally how
3 many times have you ever seen Mr. Tuhin?

4 A Overall?

5 Q Yes.

6 A Probably three or four times,
7 counting the protest -- four times, yes.

8 Q So you saw him at both protests?

9 A Yes.

10 Q So you saw him two times before
11 the protests; does that sound about right?

12 A No. One -- I'm sorry, I saw him
13 more than four times. He came in twice before
14 the protest. Twice during the protest. And

15 once again after the protest.

16 Q What do you remember about the
17 first time you had seen him?

18 A He came in, said that he didn't
19 want the vehicle anymore, that it was too much
20 for him and he can't afford it and
21 everything -- that was a month after he
22 purchased the vehicle though, so the car was
23 already registered, the loan was in his name,
24 he made payments and everything -- saying that
25 he couldn't afford it and he wanted to return

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1 Nada Smith
2 the vehicle. We told him, "Sir, we can't do
3 anything for you, because you've already made
4 payments on the vehicle." And he was just
5 really upset, and he came back a second time
6 asking for the same thing and I don't remember
7 exactly what happened, but I know that, you
8 know, we couldn't do anything for him and he
9 was really upset. And that's when he came back

10 with the protests.

11 Q When you say he was really upset,
12 what do you mean?

13 A I know at one point he was crying.

14 Q Was he crying the first time or
15 the second time, or do you remember?

16 A I don't remember, honestly. But I
17 know at one point he was crying.

18 Q What did he tell you that made you
19 think that he was crying? I mean, what else
20 did he say specifically?

21 A He was just saying that he
22 couldn't afford it -- that he couldn't afford
23 the vehicle, he couldn't afford the payments,
24 he just couldn't afford it and he was getting
25 really upset about it, that he couldn't afford

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1 Nada Smith

2 it.

3 Q Did he tell you why the payments
4 were so high?

5 A No.

6 Q Did he accuse New York Motor Group
7 of doing something wrong?

8 A He said that we gave him paperwork
9 that was blank to sign -- which was never true,
10 because I saw, after everything, I saw the bill
11 of sale and I saw the contract and his
12 signature is next to everything. So for him to
13 say that it wasn't there -- to line up to sign,
14 it just wouldn't line up.

15 Q What do you mean by "it wouldn't
16 line up"?

17 A It wouldn't line up to where he
18 would sign right next to each charge and each
19 thing that he should have been aware of.

20 Q You mean, where his initials were?

21 A Yes.

22 Q Is that what you mean?

23 A Yes.

24 Q So he was saying he signed
25 documents that were blank?

1 Nada Smith

2 A Yes.

3 Q Are you saying it's physically
4 impossible for him to sign a blank document and
5 then for those numbers to be filled in later?

6 A Yeah, because the customer fills
7 out -- doesn't fill out blank paperwork.

8 Q But how do you know that that
9 didn't happen in his case?

10 A Because I know for a fact, because
11 the way it's lined up on the bill of sale. If
12 he would have signed it blank, it wouldn't have
13 lined up the way it does.

14 MR. KESHAVARZ: Do you have the
15 bill?

16 MR. SIMON: I just got some stuff
17 from Palisades.

18 MR. KESHAVARZ: May I see that?
19 You can pass me the whole file.

20 MR. SIMON: This is what you want.

21 MR. KESHAVARZ: Mr. Simon, you can
22 just pass me the whole file, please.

23 Thank you, sir.

24 Q I'm showing you what has been
25 marked from the deposition of Mr. Tuhin as

1 Nada Smith
2 Defendant's Exhibit C, from the deposition of
3 October 27, 2014. There is a signature under
4 "New York Motor Group." Do you know whose
5 signature that is?

6 A Julio's.

7 Q You recognize the signature?

8 A Yes.

9 Q During Mr. Lane's testimony, there
10 was an issue about two different types of
11 signature allegedly by Mr. Estrada. Do you
12 remember that?

13 A Mm-hmm.

14 MR. SIMON: You mean, Mr. Lane's
15 questioning.

16 Q Mr. Lane's questioning.

17 A Yes.

18 Q So are you absolutely certainly
19 that is Mr. Estrada's signature?

20 A Yes.

21 Q Did Mr. Tuhin say which papers
22 that he signed that he claimed were blank?

23 A He said all of them.

24 Q He said all of them?

25 A Mm-hmm.

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1 Nada Smith

2 Q So that would be including

3 Exhibit C; right?

4 A Yes.

5 Q And Exhibit C is the retail

6 installment sales contract for his vehicle;

7 right?

8 A Yes.

9 MR. SIMON: Note my objection to

10 the form of the question, and your

11 description.

12 Q Document Exhibit C has the staff

13 of M&T Bank in the upper left-hand side. The

14 upper right-hand side it says, "Retail

15 Installment Contract, parentheses, Motor

16 Vehicle, dash, NY."

17 MR. SIMON: You called it that,

18 retail installment contract. You just

19 called it the retail installment sales

20 contract.

21 MR. KESHAVARZ: Okay.

22 Q Looking at Exhibit C, why is it

23 not possible that Mr. Tuhin could have signed a

24 blank document that was Exhibit C?

25 A None of our clients sign blank

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1 Nada Smith

2 documents.

3 Q How do you know that?

4 A Because it just doesn't happen.

5 Q How do you know that?

6 A Because I know for a fact, because

7 I would get the paperwork right after the

8 client signs it.

9 Q So you would see the consumer

10 signing the paperwork?

11 A No, but I know for a fact that

12 there is no way that any of our clients signed

13 blank documents.

14 Q Did you regularly see consumers

15 sign sales contracts?

16 A No, because they were always in
17 the finance office and I wasn't in the finance
18 office.

19 Q Have you ever seen a consumer sign
20 any of the paperwork for purchase?

21 A For?

22 Q Purchase of a vehicle from New
23 York Motor Group.

24 A No.

25 Q You've never seen a consumer sign

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1 Nada Smith

2 any --

3 A No.

4 Q Wait until the question is done.

5 The question is: Have you ever
6 seen, at any point when you worked at New York
7 Motor Group, a consumer sign any of the sales
8 or financing agreements for the purchase of a
9 vehicle from New York Motor Group?

10 A Yes.

11 Q How often have you done that?

12 A I've seen a few times.

13 Q Not regularly? Just a few times?

14 A A few. Yeah, a few times.

15 Q How often would you say?

16 A I don't remember, but I did see a

17 few times.

18 Q And those few times, did you

19 notice if the papers were blank?

20 A They were all full.

21 Q Do you know from your own

22 observation whether other consumers could have

23 signed sales and financing papers at New York

24 Motor Group that were in fact blank?

25 A No, that never happened. They

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1 Nada Smith

2 never signed anything that was blank.

3 Q How do you know that if you've

4 only seen a few consumers sign papers?

5 A Because no consumer would sign a

6 blank piece of paper. Especially for contracts
7 and everything like that. They just wouldn't.
8 They would say, "I'll come back when the
9 printer or whatever is working" -- if the
10 person says it's, you know, broken or anything,
11 if Julio states anything. Because customers
12 just wouldn't sign anything blank.

13 Q You just assume they wouldn't?

14 A I know they wouldn't. Because I
15 remember one time we told the client to come
16 back, because the printer wasn't working
17 actually.

18 Q When was that?

19 A I don't remember when it was, but
20 I remembered it happened.

21 Q When Mr. Estrada worked there?

22 A Yes.

23 Q You might have been asked this
24 before I came in earlier today. Did
25 Mr. Estrada work there the entire time you

1 Nada Smith

2 worked there?

3 A No. The first few months that I

4 was there, there was another finance manager.

5 His name is Angel Santiago.

6 Q When did you start working there?

7 A October of 2012.

8 Q When did you cease working there?

9 A I'm sorry?

10 Q When did you cease working at New

11 York Motor Group?

12 A When did I what?

13 Q Cease working there.

14 A "Cease"?

15 Q Stop.

16 A Oh, sorry. December 2013.

17 Q Were any of the other complaints

18 you have ever heard from any consumer about New

19 York Motor Group -- other than Mr. Tuhin --

20 that he signed papers at the dealership that

21 were in fact blank?

22 A I think one or -- one other person

23 said that; that they signed the paperwork

24 blank.

25 Q Did you have any reason to believe

1 Nada Smith

2 that wasn't true?

3 A That he signed -- no, like I said,
4 no client signed blank paperwork.

5 Q When was that complaint that a
6 consumer said that he signed blank paperwork?

7 A It was before Tuhin. I don't
8 remember exactly when.

9 Q Six months before?

10 A Probably, yeah.

11 Q This contract with Mr. Tuhin,
12 Exhibit C, is dated June 21, 2013?

13 A Mm-hmm.

14 Q So do you think that would have
15 been going back to sometime in 2012 --

16 A No, not in 2012.

17 Q You have to wait until I finish
18 the question. Do you believe that it was in
19 January or February of 2013 that another
20 consumer to your knowledge made a complaint
21 that New York Motor Group had him sign blank
22 paperwork?

23 A I don't remember exactly when, but

24 it was in the time frame of January to June.

25 Q Of 2013?

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1 Nada Smith

2 A Yes. Closer to June. I don't

3 remember exactly what month, but it was closer

4 to June -- probably May.

5 Q Do you remember that person's

6 name?

7 A No.

8 Q Do you remember what type of

9 vehicle that person was purchasing?

10 A No.

11 Q Do you know what happened to that

12 complaint?

13 A Yes.

14 Q What happened to that complaint?

15 A It was resolved.

16 Q In what way?

17 A I just, I never saw the person

18 again. I never saw the client again and he

19 never called back or anything. Julio handled 2332

20 the issue.

21 Q Did Mr. Estrada tell you that the

22 issue was resolved?

23 A Yes.

24 Q Did he say how?

25 A No.

159

1 Nada Smith

2 Q Did your father ever tell you that

3 the issue was resolved?

4 A No.

5 Q Did your father know about the

6 allegation -- other than Mr. Tuhin -- that a

7 consumer was signing blank paperwork at New

8 York Motor Group?

9 A No, because we didn't have any

10 clients sign blank paperwork, so it was false.

11 Q I'm just wondering about that one,

12 the complaint prior to --

13 A That one customer?

14 Q Yes. Let me just make sure that

15 the record is clear.

16 The customer prior to Mr. Tuhin

17 that alleged that he signed blank paperwork;

18 that allegation was somewhere between January

19 and June of 2013? Correct?

20 A Yes.

21 Q Was your father, if you know, told

22 about that complaint?

23 A I don't remember.

24 Q You're not sure either way?

25 A Yeah.

160

1 Nada Smith

2 Q Okay, all right. You talked

3 before about lines not matching up. So

4 physically, in terms of the printout that is

5 Exhibit C -- just physically speaking -- can

6 you think of any reason why in fact Mr. Tuhin

7 could not have signed a blank document that's

8 Exhibit C?

9 A Well, I mean he has to know his

10 payments before he signs. So that's a reason 2334

11 why he wouldn't sign it blank.

12 Q Okay. But there's no physical

13 thing about the printout or the line-up of the

14 information that would physically prevent them

15 from having a signed contract that is blank?

16 A No.

17 Q So let's look at Exhibit B. This

18 was marked in Mr. Tuhin's deposition as

19 Defendant's Exhibit B. The exhibit sticker is

20 dated October 27, 2014. Is there any reason to

21 think that Mr. Tuhin could not have signed

22 Defendant's Exhibit letter B in a blank form?

23 A Yes.

24 Q Why?

25 A Because his signatures have to

161

1 Nada Smith

2 match every single, I guess, fee that he's

3 charged with.

4 Q Yes?

5 A So in order to have him sign --

6 because we never know -- when it prints, we
7 never know what numbers are going to go where,
8 or how it's going to print out or how it's
9 going to line up. So when it prints, it prints
10 how it prints out, and we have them sign right
11 next to the charge.

12 Q Who is the person that generally
13 prints out the forms like Defendant's Exhibit B
14 and Defendant's Exhibit C?

15 A Julio.

16 Q Estrada?

17 A Yes.

18 Q So he would be the person who
19 would know how to line up the text of the
20 printouts onto the forms; right?

21 A With every printout, I think this
22 is -- every deal has different numbers and
23 everything, so it's not always going to be on
24 the same line.

25 Q Do you know from your own

1 Nada Smith
2 knowledge if Mr. Estrada has the ability to
3 know -- when he prints out a document like
4 Exhibit C -- where the printout is going to go
5 on the form? Do you know from your own
6 knowledge one way or the other?

7 A No. I know that he knows how to
8 print out all the forms, but there's no telling
9 where the numbers are going to show.

10 Q But you don't know that from your
11 own knowledge, or do you? Do you know if
12 Mr. Estrada knows how to print out a form, so
13 that when he prints it out he knows where the
14 typed text will be?

15 A I don't know.

16 Q Is there any other reason why you
17 think Mr. Tuhin could not have signed blank
18 paperwork at New York Motor Group, other than
19 what we have already discussed?

20 A I actually remember Tuhin, because
21 it was M&T Bank, and it was funded the next
22 day. So there is no possible way that it could
23 have been signed blank if it was funded the
24 next day then and there. It just takes too
25 much time to fill it out. If it was blank, I

1 Nada Smith

2 don't know.

3 Q I'm not sure I follow you.

4 A Tuhin's was funded the next day.

5 And you asked me if -- I'm sorry, I'm lost now.

6 Q Let's take it one step at a time.

7 You said Mr. Tuhin's contract was funded the

8 next day?

9 A Yes.

10 Q What do you mean?

11 A That means the loan was, it was in

12 his name the next day.

13 Q Do you remember Mr. Tuhin being at

14 the dealership the day he signed the paperwork?

15 A Yes. Because it was a very old

16 vehicle on our lot. Like, it was there for a

17 long time -- the vehicle.

18 Q So you remember him going to the

19 dealership when he first signed the papers?

20 A Coming in, yes.

21 Q Did he talk to anyone?

22 A No. I mean he spoke to the

23 salesperson and everything like that. I said

24 hi to him when I saw him and everything. But

25 one-on-one conversation the first day, no.

164

1 Nada Smith

2 Q What do you remember about the
3 first day that Mr. Tuhin was there?

4 A He came in and loved the car. He
5 was very excited about it and loved it, signed
6 the paperwork, and he was really happy.

7 Q Did you see him sign the
8 paperwork?

9 A I'm trying to think.

10 MR. SIMON: Note my objection to
11 the form. What paperwork are we
12 referencing?

13 MR. LANE: Co-counsel are handing
14 me their super secret questions and
15 distracting me.

16 MR. SIMON: I just objected to the
17 form of the question as to what
18 paperwork. There's a lot of different

19 types of paperwork.

20 Q The first time Mr. Tuhin goes to
21 the dealership and he signs paperwork, do you
22 see him signing any of the paperwork?

23 A I think I do, because I know for a
24 fact he didn't sign it blank.

25 Q How do you know that?

165

1 Nada Smith

2 A Because I think I remember seeing
3 him sign the paperwork. He came in so many
4 times that it's just like, you know, that's why
5 I remember him so well, because he came in a
6 few times. I think I did see him sign it,
7 because I had to go into the office to grab
8 something -- I don't remember what I was
9 getting, but I had to step into the office to
10 get something, and he was even telling how
11 excited he was about it.

12 Q What do you remember him saying?

13 A Because I asked him. I was like,
14 "Do you like the vehicle?" And he said, "Yes,

15 I love it. It drives so nice" and this and

16 that. And "I'm getting a good deal."

17 Q Do you remember him saying

18 anything else?

19 A The day that he purchased it, no.

20 Q You handled the deal files?

21 A Yes.

22 Q What does that mean in Mr. Tuhin's

23 case? What documents do you handle that you

24 remember, sitting here today?

25 A His DMV paperwork, to send it to

166

1 Nada Smith

2 be registered. And I think it was one of the

3 things that the deal needed to be funded that I

4 had to fax over to the bank. I'm not sure

5 honestly, I'm sorry.

6 Q For Mr. Tuhin?

7 A Yes. But I did do his DMV

8 paperwork, like his MV-82 and stuff like that.

9 Q What is an MV-82?

10 A That's for registration. And an
11 MV-50 is for a title, assignment for a title.

12 Q Did you see a retail installment
13 contract for Mr. Tuhin?

14 A Yes.

15 Q You saw him physically sign the
16 paper?

17 A I saw him sign papers, and they
18 weren't blank.

19 Q So you looked at the documents
20 that he was signing?

21 A I glanced over, yes.

22 Q Which documents do you remember
23 him signing?

24 A I don't remember. But I know that
25 all of them were full.

167

1 Nada Smith

2 Q Did you see him sign a retail
3 installment contract?

4 A I don't remember what he signed
5 exactly, but I know the paperwork that he was

6 signing was complete.

7 Q What paperwork did you see him

8 signing that you believe was complete?

9 A I had just went into the office

10 for just a few seconds, so I saw him in there

11 signing paperwork. I didn't really see exactly

12 what he was signing.

13 Q So sitting here today, from your

14 best memory, from what you actually saw with

15 your own eyes that day, do you remember what

16 you saw him sign?

17 A No.

18 Q So sitting here today, your

19 testimony -- and I know it's been a while, so

20 I'm just asking you -- sitting here today, can

21 you testify one way or the other whether the

22 paperwork he signed included a blank retail

23 installment contract?

24 A I'm sorry? Can I testify that he

25 did or didn't sign it blank?

1 Nada Smith

2 Q Either one.

3 A I know that he didn't sign it
4 blank. It was full.

5 Q How do you know that?

6 A Because the paperwork was full.
7 Because Julio, before he handed him the
8 paperwork to sign, it was all stacked up beside
9 him. I don't remember what it was exactly. I
10 know the contract was one of them.

11 Q Which contract?

12 A The M&T one. The retail
13 installment contract.

14 Q Exhibit C?

15 A Exhibit C, yes.

16 Q So what were you saying about
17 Defendant's Exhibit C?

18 A I know that Exhibit C, Exhibit B,
19 the DMV paperwork, and the other paperwork was
20 all in that office. I don't know which one he
21 was signing exactly, but I remember that they
22 were all full. And I remember seeing all the
23 paperwork that needed to be signed. But I
24 don't know if he signed the contract before I
25 went in or after. But I know it was full.

1 Nada Smith

2 Q So you're saying he could have
3 signed blank papers and then it could have been
4 printed out after?

5 A No, I never said that.

6 Q Is that true?

7 A No, that wouldn't happen.

8 Q You assume it wouldn't happen,
9 but you don't know as to Mr. Tuhin's case
10 specifically, from what you saw yourself?

11 A No, I know for a fact, because I
12 saw all the paperwork. It was full. I
13 remember seeing this one and another -- it was
14 a few copies of the bill of sale, Exhibit C,
15 and other documents that were there. They were
16 all completely full, and he was signing. Like
17 I said, I don't know if he signed it before I
18 walked into the office and Julio had put it
19 aside, or if he was getting ready to sign them.

20 Q Okay. We kind of got back and
21 forth a few times on the question, so I just
22 want to make sure I'm entirely clear.

23 Do you remember seeing Exhibit B

24 when you saw Mr. Tuhin the first time he was

25 there? Do you remember seeing Exhibit B?

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1 Nada Smith

2 A Yes. I don't remember seeing
3 exactly what it said, but I remember seeing it
4 completed.

5 Q By "completed," you mean what?

6 A Printed out like that.

7 Q With information about the service
8 contract and so forth?

9 A Yes. But I don't -- I didn't see
10 the numbers or anything like that.

11 Q What would you call Exhibit B?
12 What kind of document is it?

13 A Bill of sale.

14 Q Bill of sale?

15 A Yes.

16 Q This was two years ago, almost two
17 years ago. Talking about Exhibit C, do you
18 remember being in the room for just a few --

19 how long were you in the room for?

20 A Probably two minutes or a minute.

21 Q Okay. And what was the reason you

22 went into the room?

23 A I had to get something. I don't

24 remember what it was.

25 Q Nothing to do with Mr. Tuhin?

171

1 Nada Smith

2 A No.

3 Q So you go into the room almost two
4 years ago for a minute or two to grab something

5 for another matter. Are you saying that you

6 specifically remember seeing, for example,

7 Exhibit C, fully completed?

8 A Yes.

9 Q Are you saying from your one or

10 two minutes going into the office for another

11 matter, that you specifically remember seeing

12 Exhibit B fully completed?

13 A Yes.

14 Q Did New York Motor Group have

15 consumers sign multiple bills of sale?

16 A Yes.

17 Q Why?

18 A It was different copies that went

19 to different departments, sent to different

20 departments.

21 Q But the numbers would be the same?

22 A Yes, they should all be the same.

23 Q I'm showing you what was

24 previously marked as Defendant's Exhibit C from

25 Mr. Tuhin's deposition -- D, I'm sorry.

172

1 Nada Smith

2 Defendant's Exhibit D from Mr. Tuhin's

3 deposition. The exhibit sticker is dated

4 October 27, 2014. Do you know if Mr. Tuhin

5 signed a completed version of Exhibit D on the

6 day that you went into the room for one to two

7 minutes?

8 A Yes. I saw a few copies of

9 Exhibit D. And I saw a few copies of the bill

10 of sale -- I think it was three or two, but I

11 know it was more than one.

12 Q Do you know if those were all

13 specifically for Mr. Tuhin?

14 A Yes.

15 Q How do you know that?

16 A Because he was the only client in

17 there signing paperwork.

18 Q So you're not talking about a

19 carbon? You're talking about three different

20 bills of sale?

21 A Yes.

22 Q Why are there three different

23 bills of sale as to Mr. Tuhin?

24 A To my acknowledgment, there's more

25 than one because it's sent out to different

173

1 Nada Smith

2 departments.

3 Q But don't they come in terms of

4 duplicates and triplicates?

5 A Yes, they do. Like I said, I

6 don't know why Julio had them sign multiple
7 copies, but he told me it's to be sent out to
8 different departments.

9 Q Do you know one way or the other
10 if it was a regular practice of New York Motor
11 Group for the entire time you were there, for
12 consumers to sign multiple copies of bills of
13 sale?

14 A Yes. Because when I saw it I had
15 actually questioned Julio. I'm like, "Why is
16 there more than one?" He's like, "It's sent
17 out to" -- he named just different departments.

18 Q And you saw that as a common
19 practice in New York Motor Group from October
20 2012 through December 2013?

21 A I don't remember it when Angel was
22 working there, because he was there for a short
23 period of time, and I really didn't touch any
24 of the paperwork when he was working there.

25 Q But for the entire time that

1 Nada Smith

2 Mr. Estrada worked there?

3 A Yeah.

4 Q When did he start working there?

5 A December. I didn't see it when he
6 first started in December. But when I did see
7 it, I had questioned him. And that's what he
8 was doing on a regular --

9 Q Regular basis?

10 A Mm-hmm.

11 Q You have to say "Yes."

12 A Yes.

13 Q Did you believe he was doing that
14 on a regular basis from December 2012 forward?

15 A Yes.

16 Q So from the very beginning when
17 Mr. Estrada was working there at New York Motor
18 Group, he would have consumers sign multiple
19 copies of buyer's orders; correct?

20 A Yes.

21 Q Is it "bill of sale" or "buyer's
22 orders"?

23 A Bill of sale.

24 Q Documents that are like Exhibit B?

25 A Yes.

1 Nada Smith

2 Q Mr. Estrada for the entire time
3 that he worked there beginning in December of
4 2012, would he have consumers sign multiple
5 copies of retail installment contracts like
6 Exhibit C?

7 A No.

8 Q How do you know that?

9 A Because there was always only one
10 contract in the deal jacket.

11 Q By "contract," you mean the retail
12 installment contract?

13 A Yes.

14 Q I just want to get the terminology
15 straight. What we're calling Exhibit B is that
16 what's called a "bill of sale"?

17 A That's what I call a bill of sale.

18 Q Just so the record is clear, even
19 if the term is wrong: If you call it a "bill
20 of sale," you mean a document that looks like
21 Defendant's Exhibit B?

22 A Yes.

23 Q Would you see in the deal file for

24 consumers, from December of 2012 forward,

25 multiple copies of bills of sale?

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1 Nada Smith

2 A Yes.

3 Q All the way beginning in December
4 of 2012?

5 A Like I said, I don't remember the
6 first few months, but when I did notice it I
7 did question Julio, and that's what he had told
8 me.

9 Q Let's talk about the deal files.
10 You would physically get the deal files?

11 A Yes.

12 Q What is a deal file?

13 A It has the customer's information
14 in it. DMV paperwork, bank paperwork,
15 customer's paperwork, license, everything like
16 that.

17 Q So finance paperwork, you mean
18 things like the buyer's order?

19 A Yes.

20 Q And retail installment contract?

21 A Yes.

22 Q And credit applications?

23 A Yes.

24 Q And statements about people's

25 income?

177

1 Nada Smith

2 A Yes.

3 Q Trade-in information?

4 A Yes.

5 Q Credit applications?

6 A Yes.

7 Q Credit reports?

8 A Yes -- well, no. Credit reports,

9 they were ran on the computer. They were never

10 printed out. We're not allowed to keep credit

11 reports in the files.

12 Q Dealertrack information; would

13 that be in the deal file?

14 A Sometimes.

15 Q What is Dealertrack?

16 A It -- I forget what it was. I

17 remember seeing in a few folders something

18 about Dealertrack. I forgot what it was, it's

19 been so long.

20 Q Just generally speaking, do you

21 know what Dealertrack is?

22 A If I could refresh my memory, yes.

23 I know, but I don't know right now.

24 Q All right. Well, you'll get the

25 chance, I assume.

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1 Nada Smith

2 MR. KESHAVARZ: Let me strike

3 that.

4 A Oh, I'm sorry. Dealertrack is

5 where we submit the customer's applications.

6 There we go.

7 Q And would that information be

8 printed out and put in the file?

9 A The customer's credit ap, yes, but

10 not the customer's credit report.

11 Q The approval process for financing
12 for Mr. Tuhin and consumers generally at New
13 York Motor Group; that is generally done
14 electronically on computers, right?

15 A I think so. I don't know. I
16 never did it.

17 Q You didn't do it yourself?

18 A No.

19 Q Would you see in the deal file the
20 credit application information?

21 A Yes.

22 Q Would you see printouts?

23 A I would see a bank printout,
24 whatever bank it is. And it says "approved."

25 Q You talked about a two-day gap.

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1 Nada Smith

2 Do you mean a two-day gap between when the deal
3 is approved and when the deal gets funded?

4 A No.

5 Q What do you mean by a "two-day

6 gap"?

7 A When -- I'm not sure, because it
8 wasn't my job, but to my acknowledgment it was
9 after the client signed paperwork, signed
10 everything, and the paperwork was sent to the
11 bank to get -- for the loan to process.

12 Q But from New York Motor Group's
13 view the deal is not completed until they
14 actually get the payment from the bank?

15 A I don't know how it works.

16 Q That's fine. When you saw the
17 buyer's order -- like Exhibit B -- you would
18 see multiple copies for consumers on a regular
19 basis in the deal file; right?

20 A Yes.

21 MR. SIMON: Note my objection. I
22 don't believe she said that was the
23 buyer's order; she said that was a "bill
24 of sale."

25 THE WITNESS: Oh, yes, a bill of

1 Nada Smith

2 sale.

3 MR. KESHAVARZ: That was my
4 mistake. Just to clarify, I defined
5 that in my letters as the "purchase
6 order."

7 THE WITNESS: Oh, do you?

8 MR. KESHAVARZ: Whatever it is --

9 MR. SIMON: She calls it the bill
10 of sale.

11 Q Whatever it is, it's a document
12 that looks like Exhibit B; right?

13 A Mm-hmm. Yes.

14 MR. SIMON: But nobody called it
15 the buyer's order.

16 MR. KESHAVARZ: Purchase order?

17 MR. SIMON: The purchase order,
18 the final purchase order. The M&T
19 document is the retail installment loan
20 contract.

21 Q What would you do with the deal
22 file when you got it?

23 A I would file it in the file
24 cabinets.

25 Q Would you look at any of the

1 Nada Smith

2 papers?

3 A Sometimes.

4 Q Did you notice if multiple copies

5 of what we're calling the "bill of sale" --

6 which your counsel may call the "purchase

7 order" -- did you notice if those documents had

8 different numbers on them?

9 A I don't think so.

10 Q Generally for consumers at New

11 York Motor Group, did you notice one way or the

12 other?

13 A If the numbers were different?

14 Q Yes.

15 A The numbers always matched at the

16 end, but along the lines they weren't always

17 there, but the ending number always matched.

18 Q When you say the numbers "weren't

19 always there," what do you mean?

20 A For example, like this one -- like

21 Exhibit D.

22 MR. SIMON: She is referring to

23 the Tuhin documents that were marked as

24 exhibits at Tuhin's deposition.

25 MR. KESHAVARZ: Correct.

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1 Nada Smith

2 A See, this one. [Indicating.]

3 Q "This one," looking at Exhibit D.

4 A Looking at Exhibit D, it does not

5 have Exhibit B's "4700" charge, but the ending

6 numbers match. So the different charges are

7 not on Exhibit D, but Exhibit D and Exhibit B

8 ending numbers match.

9 MR. SIMON: No, no, no.

10 MR. ELTOUBY: [Inaudible]

11 MR. SIMON: Please let her do it.

12 Don't say anything to her.

13 Q For Mr. Tuhin, you remember when

14 you went into the office for two or three

15 minutes that there were multiple copies of what

16 we're calling "bills of sale"?

17 A Correct.

18 Q Not just carbon copies, but actual

19 different ones?

20 A Yes. I don't know if there were

21 three or two, but I know there was more than

22 one.

23 Q Did you notice if they were all

24 completed?

25 A Yes, they were all completed.

183

1 Nada Smith

2 Q Do you know why they would be

3 completed with different numbers?

4 A No.

5 Q Now I'm going to go to the super

6 secret questions that I was handed.

7 A Okay.

8 Q Ready?

9 A Mm-hmm.

10 Q Did your father purchase a vehicle

11 just before the protests, if you remember?

12 MR. SIMON: I didn't hear the

13 question.

14 Q The protest we're talking about;

15 do you know if your father had just purchased a

16 vehicle before that?

17 A I don't know.

18 Q Let's talk about the protests.

19 You said the police were called. Were the

20 police called both times?

21 A No, just the first time.

22 Q Whichever time it was, did you

23 have any interaction with the police?

24 A Yes.

25 Q What do you remember from that?

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1 Nada Smith

2 A I asked them if they had a permit

3 or if they're allowed to protest. And he said

4 that they are allowed, because it's under a

5 certain number -- that they don't need a

6 permit. And that was really it. And he said

7 that unless it gets violent there's nothing

8 that they can do.

9 Q Did they get violent?

10 A No.

11 Q Do you remember if you went into
12 the cabinets at the dealership and got any
13 financing or sales papers from Mr. Tuhin's deal
14 to show them to the police? Or do you remember
15 that at all?

16 A Yes, that actually did happen. It
17 was him and the other client -- I don't
18 remember the other client's name -- that was
19 protesting with him. We pulled both of them to
20 show to the police, because he was asking us
21 why they were angry and why they were doing
22 what they were doing.

23 I think Mr. Tuhin was telling the
24 police officer what happened and then he was
25 questioning -- my father was there at the time

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1 Nada Smith
2 and that's when the police officer told my
3 father, "See if you could come to an
4 understanding with him." That's when my father
5 went outside to calm them down, and they walked

6 over to 7-Eleven and the police had left before

7 my dad had went outside.

8 Q So did you give the police officer

9 some of the papers that were in the files?

10 A Yes, because they wanted to see

11 them.

12 Q Did they claim that they weren't

13 given all the papers?

14 A I don't remember, I don't

15 remember. I'm just trying to remember, but I

16 don't remember. But I know that the police

17 officers did -- you know, we did show them the

18 paperwork and everything.

19 Q Do you recall if you gave the

20 police officer any of the papers?

21 A To take with them, no.

22 Q You don't recall; or, no, you

23 didn't?

24 A We didn't give them paperwork to

25 take with them. We just showed them the

1 Nada Smith

2 paperwork.

3 Q Do you recall if the police
4 officer actually returned the papers that you
5 showed him or her?

6 A Yes.

7 Q You remember that?

8 A Yes. It's been so long, I'm
9 sorry.

10 Q That's fine. All you can do is
11 sitting here today what you remember.

12 A That's what I'm trying to do.

13 Q That's all you can do.

14 MR. SIMON: I'm confused. I
15 thought you were asking if the
16 dealership, if she gave the complainant
17 paperwork -- or was it the police
18 officer? I'm now confused by the whole
19 scenario.

20 A You were asking if I gave the
21 police paperwork; correct?

22 Q Did you give any paperwork to
23 anyone during the protests?

24 A No, I don't remember, sorry.

25 Q Don't be sorry. If you don't

1 Nada Smith

2 remember, you don't remember. Did you give the
3 papers to your father during the protest?

4 A I don't remember.

5 Q Do you remember giving any of the
6 papers to any of the protesters?

7 A No.

8 Q No, you don't remember; or, no,
9 you didn't?

10 A No, we didn't.

11 MR. KESHAVARZ: Your father wants
12 to say something.

13 MR. ELTOUBY: I remember very good
14 when the police officer came.

15 MR. SIMON: He will depose you
16 afterward.

17 THE WITNESS: He'll remember more
18 than I will, because he spoke to the
19 police officers and the protesters.

20 Q That was one of the super secret
21 questions.

22 MR. GROSSMAN: Can we take a
23 break, counselor?

24 MR. KESHAVARZ: Sure. Go ahead.

25 oOo

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1 Nada Smith

2 (A discussion is held off the

3 record. Brief recess is taken. Time

4 noted: 3:18 p.m. to 3:30 p.m.)

5 oOo

6 Q So we were talking about

7 conversations with Mr. Tuhin earlier.

8 A Correct.

9 Q And we talked about the first time

10 you met him when he first signed the papers.

11 Do you remember that?

12 A Correct.

13 Q And then we talked about when you

14 met him during the protests; do you remember

15 that?

16 A Correct.

17 Q Did you see him at any time

18 between those two appointments?

19 A Not between the protests, no.

20 Q After the protests?

21 A Yes.

22 Q What do you remember about that?

23 A I remember seeing him again. He

24 came in because he had come to an agreement

25 with my father, and he came in to see Julio and

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1 Nada Smith

2 my -- no, he just came in to see Julio, because

3 my father explained to him what the

4 understanding was that they came to.

5 Q How do you know your father

6 explained to him the understanding that he came

7 to?

8 A Because my father went into

9 Julio's office and told him. I don't know what

10 was said, but I know he was explaining to him

11 that they came to an understanding.

12 Q Is that the time he was crying, or

13 a different time?

14 A No. The first time he was crying,

15 I wasn't really talking to him. He was talking
16 to the sales manager and toward the end when he
17 was leaving, I had noticed that he was crying.
18 I asked the sales manager what was going on,
19 and he had explained to me. That was the first
20 time that he came in after he purchased the
21 vehicle.

22 Q Who was the sales manager?

23 A At the time it was Mohammed.

24 Q Do you know what Mohammed's last
25 name is?

190

1 Nada Smith

2 A No.

3 MR. KESHAVARZ: There's more than
4 one Mohammed in the Muslim world.

5 THE WITNESS: I know.

6 MR. KESHAVARZ: As an "Ahmad," I
7 understand how many Mohammeds there are.

8 Q Do you know where Mohammed is?

9 A No.

10 Q Do you have a last address for him 2369

11 or a last phone number?

12 A No.

13 Q How long did he work at the

14 dealership?

15 A A few months.

16 Q There's some discussion from

17 somewhere that he went back to Egypt. Do you

18 know if Mohammed was from Egypt?

19 A Yes.

20 Q Do you know if he went back to

21 Egypt?

22 A I don't know.

23 Q Do you know if he came from Egypt

24 recently before he started working at New York

25 Motor Group?

191

1 Nada Smith

2 A I don't know.

3 Q Does the dealership have

4 information, like his contact information, off

5 the job application?

6 A At the time there was a copy of
7 his license and a phone number, yes, that we
8 had kept on file.

9 Q Do you still have it?

10 A No.

11 Q Do you know what happened to it?

12 A I don't know. You know, the stuff
13 that was there -- I had left, and I don't know
14 what happened to the stuff that was there.

15 Q So it might still be in the files
16 and you don't know one way or the other?

17 A I don't know.

18 Q How many times did you see
19 Mr. Tuhin crying?

20 A Once.

21 Q I think, before, you talked about
22 him saying that he couldn't afford it. Let's
23 see what my notes say. I had written down that
24 you heard Mr. Tuhin come in and say he couldn't
25 afford the payments --

1 Nada Smith

2 A Yes.

3 Q -- and the payments were too high?

4 What else do you remember him

5 saying at that time?

6 A That's when Mohammed, the sales

7 manager, brought him into the office and was

8 talking to him. And when he was leaving,

9 that's when I noticed that he was crying and I

10 asked Mohammed what happened, why he's upset.

11 He told me he kept saying that he can't afford

12 the payments and he can't have the vehicle

13 anymore, but that he can't do anything about

14 it, because he had the vehicle for a long time

15 and that he made payments on it. So he

16 explained to him that there was nothing that

17 can be done.

18 Q But there would be something that

19 could be done if Mr. Tuhin came back to New

20 York Motor Group prior to M&T Bank funding the

21 deal; correct?

22 A If he --

23 MR. SIMON: Note my objection to

24 the form of the question. You're

25 asking --

1 Nada Smith

2 MR. KESHAVARZ: Okay, wait, wait.

3 You objected as to the form.

4 Q You may answer the question.

5 A If he would have came the next day
6 to return the vehicle, there would have been no
7 problem. But the only thing with him is he
8 kept complaining to Mohammed, telling him that,
9 "Oh, I never signed any of the paperwork. Oh,
10 the paperwork was blank" -- that's what
11 Mohammed was telling me that's what he was
12 saying. And it wasn't true. Because
13 even -- even when the protest happened and the
14 police was called and he explained -- because
15 like I told you the police questioned the
16 protesters, why they were protesting.
17 To my acknowledgment, the
18 protester -- Mr. Tuhin -- told the police
19 officer that he never signed the document.
20 That's when they came in to ask for the
21 document. I had went to the cabinet and got
22 the paperwork. My father was present at the
23 time and asked to see his paperwork and his

24 license and everything to match the signature,

25 and it all matched. So he told him, "There's

194

1 Nada Smith

2 no way that you could have not signed this.

3 Your signature is exactly the same" -- that's

4 what the police officer explained to Mr. Tuhin.

5 So then Mr. Tuhin was, like, "Oh, the documents

6 were blank." And then the police officer was,

7 like, "Were the documents blank?" We were,

8 like, "No." He asked me and my father that.

9 And I said "No," because I remembered walking

10 into the office and seeing him sign for that

11 short time, having Julio sign them, and

12 everything like that.

13 Q Correct me if I'm wrong, but I

14 thought you didn't actually see him signing it;

15 did you?

16 A I saw the documents completed. I

17 didn't -- like I said, I don't know if he had

18 signed before I walked into the office or after

19 I walked into the office, but I know that the

20 documents were completed.

21 Q Do you remember seeing Mr. Tuhin

22 or having a conversation with Mr. Tuhin at any

23 other point other than what we've talked about

24 so far?

25 A I'm sorry, can you repeat that?

195

1 Nada Smith

2 Q Sure. Did you have any other

3 interactions with Mr. Tuhin other than what

4 we've talked about so far?

5 A No. Because whenever he came in

6 he just came in to complain to Mohammed or

7 Julio or whoever was there. I had just seen

8 him, you know, walking in and out those few

9 times.

10 Q So how many times between when he

11 first signed the papers and the protests did

12 you see him come into the dealership?

13 A He came in twice before the

14 protests. The protest, the first time. The

15 second time, the protest. So that's four. And
16 I believe another two times -- I don't remember
17 if it was two or once, but I remember seeing
18 him after the protest to settle everything.
19 Q So it was the first time he was
20 there, and then one other time when he was
21 crying, and then the protests?
22 A The first time when he bought the
23 vehicle. The second time when he was upset.
24 He came back again to see Julio. And then --
25 then that's when he came back to protest.

196

1 Nada Smith
2 Q So he was there three times prior
3 to the protest?
4 A Yes, I believe so. I don't
5 remember exactly, but I think that's three
6 times.
7 Q The time that he spoke to Julio;
8 was that the time he was crying or was that
9 another time?

10 A That was the second time he came. 2376

11 The first time he came he spoke to Mohammed.

12 Q When he spoke to Mohammed, that's

13 when he was crying?

14 A Yes. Because he came in

15 complaining to Mohammed that he couldn't afford

16 the vehicle.

17 Q Did Mohammed tell you anything

18 else about his conversation with Mr. Tuhin?

19 A No. He just told me that he

20 wanted to return the vehicle and he wanted to

21 get out of the loan, that he can't afford it.

22 So he kept asking him what he should do and

23 Mohammed explained to him that there's nothing

24 that can be done since he had already made

25 payments on the vehicle.

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1 Nada Smith

2 Q When he spoke with Mr. Estrada,

3 did Mr. Estrada tell you what the conversation

4 was?

5 A No.

6 Q Did you hear any of that

7 conversation?

8 A No.

9 Q Was he crying at that point, with

10 Mr. Estrada?

11 A No.

12 Q Apparently Mr. Estrada -- Julio

13 Estrada -- uses different names?

14 A Yeah.

15 Q How long did you know him as

16 "Julio Estrada," or what do you know about his

17 name? When did you start calling him

18 "Mr. Estrada"; what do you remember?

19 A I thought -- because he went by

20 the name "Jay," and every client he meets he

21 introduces himself as "John DeSantos" -- so I

22 thought that's where the "J" came from, the

23 "John." That's his name. I didn't know his

24 real name was Julio Estrada until a little bit

25 before he had left. Or I left. It was before

1 Nada Smith

2 I left, in the last few months that I was
3 there.

4 Q So when you said you called him
5 "Jay," did you even think in your mind if you
6 were calling him the letter "J" or the word
7 "Jay"?

8 A I didn't think in my mind. That's
9 what he went by, so that's what, you know,
10 that's what everyone called him.

11 Q I missed your prior testimony, but
12 I know you worked in a number of different
13 dealerships prior to working at the New York
14 Motor Group.

15 A Yes.

16 Q Were there any cameras at the New
17 York Motor Group?

18 A Yes, there was.

19 Q Where?

20 A The whole time that I was there.

21 Q What would those cameras be
22 recording?

23 A Everything. There was a camera in
24 Julio's office, outside in the sales office,
25 and in the main office outside, and in my

1 Nada Smith

2 office.

3 Q Both audio and video?

4 A Yes.

5 Q And they were running at all
6 times?

7 A Yes.

8 Q And those recordings were kept at
9 the dealership?

10 A They were kept at the dealership,
11 yes. I don't know where they are now.

12 Q Do the finance companies require
13 New York Motor Group to record transactions
14 with consumers?

15 A No, I don't think so.

16 Q But New York Motor Group records
17 all its conversations with consumers?

18 A It doesn't record all the
19 conversations. It just has audio. You don't
20 hear -- you never heard it when it was playing
21 the video. There was an option if you wanted
22 to hear it; but it was not audio, it was just
23 video. But it did record audio.

24 Q I'm trying to figure out was the
25 default that it would record audio and video?

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1 Nada Smith
2 That would be the default setting?
3 A Yes.
4 Q So as a general rule it would
5 always be recording audio and video?
6 A I don't know if it recorded always
7 audio. I know there was the option of audio,
8 but it always recorded video.
9 Q But it would normally be on to
10 also record audio?
11 A I don't know. I never adjusted
12 the cameras or played with them or did any of
13 the settings.
14 Q Why would New York Motor Group
15 have those cameras?
16 A They have cameras for security
17 purposes.
18 Q And it kept those recordings;

19 right?

20 A Yes.

21 Q For how long?

22 A I don't know.

23 Q Do you know if New York Motor

24 Group ever destroyed those recordings?

25 A I don't know.

201

1 Nada Smith

2 Q Were they recorded onto a hard

3 drive somewhere, or do you know?

4 A I have no idea.

5 Q Who would know?

6 A Probably my father. I don't know.

7 Q Did you have a tech guy there at

8 all?

9 A We did have a tech guy, yes.

10 Q Who was that?

11 A He wasn't working on the premises.

12 He was just the guy that we called to come and

13 check things if we had an issue with them.

14 Q Did he do any of the video stuff?

15 A Yes.

16 Q So he didn't know about where the
17 information was being recorded?

18 A Yes.

19 Q What is his name?

20 A I don't know. I saw him once when
21 I was there.

22 Q Who would know what the person's
23 name was?

24 A Probably my father.

25 Q Did you ever write checks to pay

202

1 Nada Smith

2 that individual?

3 A No.

4 Q Do you know how he was paid?

5 A No.

6 Q Do you know if he worked for a
7 company?

8 A I have no idea.

9 Q You only met him once?

10 A Yes.

11 Q Nice guy?

12 A Nice guy.

13 Q Did he set up the cameras?

14 A I don't know.

15 Q The cameras were there the entire
16 time you worked there?

17 A The cameras were there before I
18 got there.

19 Q I'm confused. I just want to make
20 sure I understand. Generally, the default was
21 that the cameras could record both audio and
22 video; is that true?

23 A I know it had both settings, yes.

24 Q I want to make sure: Do you know
25 if the default settings for the camera were set

203

1 Nada Smith

2 to record both audio and video?

3 A I don't know. I know that it was
4 just video for sure, because I saw the video.

5 Q You saw it live or you saw it

6 playing back?

7 A The monitor for the video was in
8 the office that I was sitting in, so I saw the
9 video.

10 Q Do you know if the video camera is
11 just in the offices -- Mr. Estrada's office,
12 for example? Do you know if that was generally
13 set to record audio?

14 A I don't know.

15 Q But they all had the capacity to
16 do that?

17 A Yes.

18 Q And sometimes they actually did do
19 that?

20 A I don't know.

21 Q Do you know if those were tapes?

22 A I don't know.

23 Q What I'm calling the "tech guy,"
24 was he the tech guy the whole time you were
25 there? I know you only met him once.

1 Nada Smith

2 A Yeah. I don't know if that was
3 the same one that originally installed the
4 cameras or if he was with the company the whole
5 time. I know that he came once just to check
6 up on the cameras.

7 Q If you know, is one of the reasons
8 that New York Motor Group has video recordings
9 with the capacity of audio recording -- one of
10 the reasons -- in case consumers have
11 complaints about transactions?

12 A I know that they were there for
13 security purposes, you know, at night, if
14 anyone steals a car or anything like that. No,
15 it wasn't really meant for any other reason, I
16 don't think. I don't know.

17 Q Tell me where the cameras are
18 again.

19 A They were outside, and in our
20 offices.

21 Q So they were in Mr. Estrada's
22 office?

23 A There was one in Mr. Estrada's
24 office, one in my office, one in the main
25 opening, three outside, and one in the sales

1 Nada Smith

2 department.

3 Q Those are the ones I'm most
4 interested in. Mr. Estrada's office, in the
5 sales department, and the office.

6 A Okay.

7 Q Do you know if those recordings
8 were made at all because of consumer
9 complaints?

10 A I don't know.

11 Q All right, fair enough.

12 When Mr. Estrada worked there, did
13 you take a copy of his ID before he started
14 working there?

15 A No, because my father had hired
16 him and brought him in to work.

17 MR. SIMON: Could you talk louder
18 so we can hear?

19 A My father had hired him, so I
20 didn't take anything. I wasn't in charge of
21 hiring, so.

22 Q Did you do any of the payroll
23 stuff?

24 A No.

25 Q Did you fill out a W-9 or a W-2 or

206

1 Nada Smith

2 a W-3 or whatever it's called?

3 A No.

4 MR. KESHAVARZ: I don't even

5 remember which is which.

6 Q Do you remember about Mr. Tuhin

7 leaving the car back at the dealership at some

8 point?

9 A I know that he had came and parked

10 it at the dealership. I'm trying to think if

11 he left it or came in to speak to somebody. I

12 don't remember. I know that he parked it at

13 the dealership though.

14 Q Do you remember if he parked it at

15 the dealership and took the license plates off?

16 A I think he did. Honestly, I

17 don't -- I'm not too sure, but I think he did.

18 Q Do you know if someone at the

19 dealership drove the car back from the

20 dealership to Mr. Tuhin's house?

21 A I don't know.

22 Q Do you know if someone from the

23 dealership dropped the car off at Mr. Tuhin's

24 house and gave the keys back to someone at

25 Mr. Tuhin's house, or do you know?

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1 Nada Smith

2 A I think someone did that, yes. I

3 don't know who exactly it was, because I wasn't

4 there. I wasn't present. I don't know exactly

5 what happened or how it happened, but I do

6 believe that someone did drop off the keys to

7 Mr. Tuhin.

8 Q Why do you believe that? What

9 makes you think that?

10 A Because someone was saying it in

11 the office. I don't remember who was talking

12 about it, but someone had mentioned something

13 about it.

14 Q Were they mentioning something

15 about dropping off both the keys and the car at

16 Mr. Tuhin's residence?

17 A I don't know about the car, but I

18 know about the key. It was a brief thing that

19 I overheard, you know. I wasn't really paying

20 attention.

21 Q I was going to ask you about this.

22 MR. KESHAVARZ: We can mark this

23 as an exhibit.

24 (Document entitled "Santander

25 Consumer USA Reference Release Form" is

208

1 Nada Smith

2 marked as Plaintiff's Exhibit 8 for

3 identification, as of this date.)

4 Q Do you know what that document is;

5 Plaintiff's Exhibit 8?

6 A A reference release form.

7 MR. SIMON: You have to keep your

8 voice up.

9 A Reference release form.

10 Q What is that? What is a reference 2390

11 release form?

12 A I believe it's for the client to

13 give a list of references.

14 Q The note at the top says

15 "Santander"; do you see that?

16 A Yes.

17 Q Do you know if the dealership

18 tried to do any financing for Mr. Tuhin's

19 vehicle through Santander?

20 A I don't know.

21 Q Does the dealership -- if you

22 know, one way or the other -- use forms from

23 one finance company such as in Exhibit 8, and

24 then a different finance company actually funds

25 the vehicle? Or do you know?

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1 Nada Smith

2 A I don't know.

3 MR. KESHAVARZ: I pass the

4 witness. Did you want to take a break

5 now?

6 THE WITNESS: Yes.

7 MR. KESHAVARZ: Let's take a
8 break.

9 MR. LANE: I'm going to have some
10 redirect.

11 MR. KESHAVARZ: Why don't we go
12 off the record.

13 MR. LANE: Sure.

14 (A discussion is held off the
15 record. Brief recess is taken.)

16 oOo

17

18 CONTINUED EXAMINATION BY MR. LANE:

19 Q Hello again.

20 A Hello.

21 Q I just have to follow up with a
22 few more questions. You're aware that there
23 are six different cases here and Mr. Keshavarz
24 was just asking you about his client,
25 Mr. Tuhin.

1 Nada Smith
2 I did want to ask you about some
3 of the other cases of the plaintiffs that I
4 represent.

5 A Okay.

6 Q Are you familiar with Simon
7 Gabrys? G-A-B-R-Y-S.

8 A I believe so.

9 Q Can you tell me what you remember
10 generally about Simon Gabrys's case?

11 A If I'm not mistaken, he claimed
12 that Julio had taken money from him and he
13 wanted it back. But it was the fact that he
14 got overcharged, I believe, if I'm speaking
15 about the correct client. I'm not sure.

16 Q Do you remember ever being a part
17 of any conversations with Mr. Gabrys?

18 A No. I remember I followed up with
19 him once, just to, you know, try to see what
20 the issue was, because when he came in, he came
21 in to see Julio and went directly to his
22 office. So I just called him just to follow
23 up. And he had complained and said to me that
24 Julio had taken money from him. I questioned
25 Julio. Julio never took any money from him --

1 Nada Smith

2 that's what he told me. I'm not sure if he did

3 or did not. And he stated that he was upset

4 because he was overcharged on his loan.

5 Q Do you remember a time when

6 Mr. Gabrys was in Julio's office that you would

7 have been coming and going from the office?

8 A No.

9 Q Do you remember Julio ever asking

10 you to fax things to a woman named Rebecca?

11 A No. Like I said, I faxed things

12 here and there to the banks, and if he asked me

13 to make a copy of something, you know, I did

14 so. But I don't remember faxing anything to

15 Rebecca.

16 Q Do you know of anyone named

17 Rebecca in relation to what New York Motor

18 Group did or Mr. Estrada did?

19 A No, I don't know. I heard the

20 name, but I just -- I never questioned

21 anything. I don't know who she is, or I don't

22 know anything.

23 Q How did you hear the name?

24 A Through Julio.

25 Q What would he say about Rebecca?

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1 Nada Smith

2 A I know that he said he was going
3 to call her or something, but that's it. I
4 don't really remember too much about it, you
5 know. I know that he kept saying, "Oh, I'll
6 call Rebecca, I'll call Rebecca." It wasn't
7 just with him. I don't think -- I think it
8 happened once before, but I'm not too sure
9 about it.

10 Q When you say "him" --

11 A Julio.

12 Q Right. Just now you were saying
13 that you remembered hearing Julio mention
14 Rebecca a few times, and not just with him?

15 A Not just with Simon.

16 Q Mr. Gabrys?

17 A Yes.

18 Q You do believe that you heard

19 Julio mention Rebecca to --

20 A Other clients.

21 Q You did mention that you heard

22 Julio mention Rebecca to other customers?

23 A I believe so. I'm not too sure if

24 he mentioned it with Simon or not, but I know

25 that he did mention her -- Rebecca, the name

213

1 Nada Smith

2 Rebecca -- a few times.

3 Q Did you ever talk to Julio about

4 who Rebecca was?

5 A No. I know that she -- I don't

6 know. I don't think she was existent,

7 honestly. I don't know.

8 Q Why do you think she didn't exist?

9 A Because I know that he had, a

10 client had said something -- "I don't think

11 he's really talking to anyone." I never

12 questioned it. I never really, you know.

13 Q Did you ever see him pick up the

14 phone and make like he was calling Rebecca?

15 A No. I know that he said he was

16 going to call, but I never really witnessed

17 anything.

18 Q Do you have any memory of Julio

19 giving you documents to fax for Mr. Gabrys?

20 A I don't -- I barely remember

21 Mr. Gabrys. I barely had any interaction with

22 him. When he always came into the dealership,

23 he just went straight to Julio. I can't say

24 that I can clearly remember. I don't think

25 I -- I don't know. I can't clearly remember

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1 Nada Smith

2 faxing anything for him specifically. But if I

3 was asked to fax something to the bank, he

4 would show me on the document what needed to be

5 faxed -- like a document from the bank needed

6 to be faxed to the bank, and he would show me

7 what it is and tell me, "here." And he would

8 highlight the number on the document where the

9 number shows and I would go and fax it.

10 MR. SIMON: I just want you to

11 clarify your answer to his questions.

12 MR. LANE: No, please. Thanks.

13 Don't advise her on how to answer the
14 question.

15 MR. SIMON: The bottom line is I'm
16 confused, because she uses an
17 expression, "he," and I don't know who
18 "he" is -- is it Gabrys, is it Julio?
19 Who is "he"?

20 MR. LANE: Simon, this is my
21 deposition. If I want to know that
22 information, I will ask it. Please
23 refrain from interrupting. If you have
24 an objection, make your objection.

25 MR. SIMON: Listen to the question

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1 Nada Smith

2 and answer his question and focus on his
3 question, okay?

4 THE WITNESS: Okay.

5 MR. LANE: Could you read back the

6 last question and answer.

7 (The record is read back by the
8 reporter.)

9 Q Do you remember having any
10 conversations with Simon Gabrys?

11 A Just that one time to follow up
12 with him -- with Mr. Gabrys.

13 Q Did you call him to speak to him?

14 A I believe he called to speak to
15 Julio and -- actually, no, I called him to
16 follow up with him, because he had walked out
17 of Mr. Julio's office and he wasn't -- he
18 didn't -- Mr. Gabrys didn't seem too happy. So
19 I had went and pulled his file to give him a
20 call to follow up.

21 Q Do you remember when that was?

22 A I don't remember exactly when it
23 was.

24 Q Okay. Do you remember Mr. Gabrys
25 ever telling you that Julio had ripped him off?

1 Nada Smith

2 A Yes, Mr. Gabrys stated that he did
3 get ripped off.

4 Q He used those words; that he was
5 "ripped off"? Does that sound right?

6 A I know that he was overcharged. I
7 don't know exactly what.

8 Q Let me move on. Do you know who
9 Boris Freire is? Does that name sound
10 familiar?

11 A It sounds familiar, but I don't
12 know.

13 Q Mr. Freire is my client and one of
14 the other plaintiffs. He and his partner,
15 Miriam Osorio, were at the dealership several
16 times in the summer of 2013.

17 A Okay.

18 Q I'm trying to think of other
19 information that might refresh your memory.
20 They're a Hispanic couple from New Jersey with
21 three or four children, I forget exactly, but
22 the children would have always been with them
23 when they came to the dealership.

24 A What kind of vehicle did they buy?

25 Q It was an Odyssey, a Honda Odyssey

1 Nada Smith

2 minivan.

3 A I remember seeing them, but they

4 always walked in and spoke to Julio. I didn't

5 know what was going on with them. They were

6 Spanish, and they spoke to each other in

7 Spanish -- Julio and the client.

8 Q You do remember who this couple

9 is?

10 A I believe so, yes.

11 Q In your memory, they only spoke

12 Spanish with Julio Estrada?

13 A Julio, yes.

14 Q Do you have any memory of them

15 speaking in English with anyone in the

16 dealership?

17 A They always came in and spoke to

18 Julio.

19 Q Did they ever speak to you at the

20 dealership?

21 A No. I don't -- I don't remember,

22 honestly.

23 Q Do you ever remember seeing

24 Mr. Freire give money or checks to Julio

25 Estrada?

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1 Nada Smith

2 A No.

3 Q Do you have memory of that?

4 A No.

5 Q When did Julio Estrada stop

6 working at New York Motor Group?

7 A December of 2013.

8 Q Were you still working there when

9 Julio left?

10 A Yes.

11 Q Why did he leave?

12 A I'm not sure. He just -- he left.

13 Him and my father were speaking to each other,

14 and he just told my father that he was leaving.

15 I don't know what the reason was. He just

16 left.

17 Q You witnessed a conversation

18 between Julio and your father?

19 A No. They were just -- to my

20 acknowledgment, I know that he spoke to my

21 father and just left.

22 Q So you didn't witness a particular

23 conversation between Julio Estrada and your

24 father?

25 A No. When he was getting his stuff

219

1 Nada Smith

2 to leave he said, "I spoke to your dad. I'm

3 leaving."

4 Q And what month was that?

5 A December.

6 Q Of 2013?

7 A Yes.

8 Q Did you talk to your father about

9 Julio Estrada leaving?

10 A No, because I was -- I had my own

11 things going on. I had a lot of things going

12 on.

13 Q Did you continue working at New

14 York Motor Group until the end of December

15 2013?

16 A Either the middle or the end.

17 Yes, toward the end. I would say probably the

18 second-to-last week.

19 Q Do you know Zhenghui Dong? Does

20 that name sound familiar?

21 A I know they're Chinese, because of

22 the name.

23 Q That's correct. Do you ever

24 remember speaking to a Chinese customer who was

25 complaining about Julio?

220

1 Nada Smith

2 A What kind of vehicle did they

3 purchase?

4 Q Honda Civic.

5 A They came in.

6 Q You remember cars, and not

7 necessarily names or faces?

8 A Yes. They came in and they spoke

9 to Julio. They came in I believe three times

10 and every time they would go in and speak to
11 Julio. I never spoke to them. They came
12 complaining to me. Then Julio came and said,
13 "I'll handle this," and he took them into his
14 office.

15 Q You say that you remember Ms. Dong
16 coming in with someone else?

17 A Yes. I don't remember who
18 exactly. I don't know if it was a male or a
19 female, but I know she was with someone else.

20 Q They would approach you first?

21 A They came in a few times. But the
22 time that they came in to complain, they came
23 to me. Then Julio spotted them and he came
24 over and said, "I'll handle this. I know what
25 their issue is." And Mr. Julio took the

221

1 Nada Smith

2 clients into his office.

3 Q Do you remember Zhenghui Dong
4 coming to complain to you at any time after
5 Julio Estrada stopped working?

6 A No. When he left -- a week or two

7 after he left, I left.

8 Q Do you remember if the police ever

9 came at a time when Ms. Dong was there?

10 A I don't remember.

11 Q So you don't have a memory of

12 speaking to the police about Zhenghui Dong's

13 Honda Civic or her complaints?

14 A No, I don't remember.

15 Q Do you remember anybody ever

16 complaining that their signature was forged on

17 a contract?

18 A No. Wait, I'm sorry. I remember

19 a client saying that, yes, it was forged. I

20 believe it was -- yes, it was them.

21 Q "Them" being?

22 A They said -- Mr. Dong -- Ms. Dong,

23 yes. Ms. Dong did complain that her signature

24 was forged. But I'm not sure what the case

25 was, because she was speaking to Mr. Julio and

1 Nada Smith
2 Julio was talking to her the whole time and
3 everything. But at that moment, I didn't know.
4 Afterwards, that's when I knew that she was
5 complaining about that.

6 Q Okay.

7 A Because like I said, when Ms. Dong
8 came to complain to me, Mr. Julio said, "I got
9 her." And I didn't see her after that. After
10 I left and everything, something was mentioned
11 about her signature being forged. That's why
12 she came in to complain to begin with.

13 Q I'm sorry, I got confused there.
14 I'm trying to follow.

15 A At the moment when she came to
16 complain, I didn't know what the complaint was.

17 Q Could you hear her talking to
18 Julio Estrada?

19 A No.

20 Q Do you know, do you remember, was
21 she speaking in English with Julio Estrada?

22 A She barely spoke English. She had
23 a very hard time speaking English. I had a
24 very hard time understanding her myself and
25 that's why Julio said, "I'll handle it." I

1 Nada Smith

2 barely spoke to her.

3 Q Did you have anyone at New York

4 Motor Group who spoke Chinese?

5 A No.

6 Q Not at all?

7 A Oh, yeah, we did. We had someone

8 named Kevin.

9 Q Kevin?

10 A He was working there for a short

11 period of time.

12 Q Do you remember if Kevin would go

13 into the room with Julio and Ms. Dong?

14 A I don't think he was working

15 during the time that I saw her coming in. When

16 I saw her coming into the dealership, I don't

17 think I saw him. I don't think Kevin was

18 working at that time.

19 Q I had also asked you about Shehad

20 Kazi and Nasrin Chowdhury before?

21 A Yes.

22 Q The mother and son.

23 A Yes.

24 MR. LANE: I just want to show you

25 some things from Ms. Chowdhury's

224

1 Nada Smith

2 transactions. Mark these as exhibits.

3 (One-page document, a photocopy of

4 a money order, is marked as Plaintiff's

5 Exhibit 9 for identification, as of this

6 date.)

7 Q There have been several questions

8 now about your handling of money versus other

9 employees handling money. If I'm not mistaken,

10 you had said that you would handle refunds for

11 downpayments?

12 A I made deposits for downpayments.

13 And if a client put money down to hold a

14 vehicle, that's the refund that I would give.

15 Q If there was going to be a refund,

16 you would return the downpayment?

17 A For the vehicle, yes.

18 Q Did you ever give clients money

19 for any other purpose -- or customers? Did you

20 ever give money to customers as a refund for

21 anything other than deposits?

22 A No.

23 Q Did you ever give customers

24 refunds if they were complaining about products

25 that they didn't want?

225

1 Nada Smith

2 A No.

3 Q Did you ever refund anybody

4 anything for service contracts that they didn't

5 want?

6 A No.

7 MR. LANE: We need to mark these

8 as different exhibits.

9 (One-page documents depicting

10 copies of money orders, two money orders

11 per page, are marked as Plaintiff's

12 Exhibits 10 and 11 for identification,

13 as of this date.)

14 Q I'm going to give you what have

15 been marked as Plaintiff's Exhibits 9, 10 and

16 11. Just take a look at them for me.

17 MR. SIMON: Do you have questions?

18 MR. LANE: I will, yes.

19 Q Are you all set?

20 A Mm-hmm.

21 Q Do you have any idea what those

22 are?

23 A Money orders.

24 Q Right. I just note that they're

25 made out to Nasrin Chowdhury.

226

1 Nada Smith

2 A Yes.

3 Q Do you have any idea why money
4 orders were made out to Nasrin Chowdhury?

5 A No.

6 Q Let me just get the copies in
7 front of me. On Plaintiff's Exhibit 9, do you
8 recognize whose handwriting is on the money
9 order?

10 A No, but I recognize the signature; 2411

11 that's Julio.

12 Q That's Julio's signature as far as

13 you can tell?

14 A Yes.

15 Q On Exhibit 10, do you recognize

16 the handwriting on the top money order?

17 A No. But, as well, that's Julio's

18 signature.

19 Q Do you recognize the handwriting

20 on the bottom money order?

21 A No. And I don't know whose

22 signature that is.

23 Q You don't recognize that signature

24 at all?

25 A No.

227

1 Nada Smith

2 Q Looking at Exhibit 11.

3 A Mm-hmm.

4 Q Do you recognize the handwriting

5 on the top money order?

6 A No. The signature is Julio.

7 Q And on the bottom --

8 A The same one.

9 Q -- money order?

10 A No. But the signature is Julio.

11 Q And you don't recognize the

12 handwriting on these money orders?

13 A No.

14 Q That's not your handwriting?

15 A No.

16 Q Did you ever make out money orders

17 for customers?

18 A No. I'm just trying to look and

19 see if I could, you know, recognize them. Just

20 the signature. But not on Exhibit 10. The

21 bottom one, I don't know.

22 Q Was there anybody else at the

23 dealership who would be issuing money orders?

24 A I don't know why they would be, to

25 begin with; but I'm guessing that Julio took

1 Nada Smith

2 money from them and gave it back to them. When

3 I gave clients refunds, I only gave them

4 checks. That was the company policy.

5 Q What accounts were those checks

6 drawn on?

7 A Either Chase or TD.

8 Q New York Motor Group?

9 A The New York Motor Group accounts,

10 yes. And I had to get my father's approval

11 also, before I gave the check out or anything.

12 Q Did Julio ever ask you to return

13 money to customers?

14 A No. Salespeople. Because the

15 salesperson would come in here and tell me,

16 "This client's not interested in this vehicle

17 anymore. He wants to take his hold back to

18 hold the vehicle." Because when clients come

19 to look at vehicles, if the client was

20 interested he would either leave a \$100 or \$200

21 deposit toward the vehicle to hold the vehicle.

22 And if he's no longer interested in the vehicle

23 he'll come report to the salesperson or the

24 sales manager, and the sales manager or the

25 salesperson will come and tell me, "This

1 Nada Smith

2 client's not interested in the vehicle anymore.

3 He wants a refund."

4 Q Could people get those refunds

5 back?

6 MR. LANE: Strike that.

7 Q Could people get those deposits

8 back just by asking for it?

9 A Well, they would have to show a --

10 the client would have to show a receipt.

11 Q The receipt they received when

12 they put down the two or three hundred dollars?

13 A Exactly.

14 Q And those deposits were not sales

15 deposits, but deposits just to hold the car?

16 A Yes, and whatever downpayment the

17 client is giving -- we would subtract it from

18 the downpayment. For example, if the client

19 came to put \$100 to hold the vehicle and his

20 downpayment is \$1100, the client would only put

21 down \$1000.

22 Q Right. You credit whatever --

23 A Yes.

24 Q -- whatever they left to hold the

25 car?

230

1 Nada Smith

2 A Exactly.

3 Q Do you know if people were able to

4 get their deposit refunded if they didn't go

5 through with the financing?

6 A If they just put money down and

7 not go through financing, yes, they would get

8 their money back.

9 Q Would they get a full refund?

10 A Yes.

11 Q This is a hypothetical: If I've

12 put down \$10,000 towards the purchase, and I

13 sign the purchase order but I don't sign any

14 loan documents, and then after the finance

15 manager tells me either I've been declined for

16 credit or I can only get credit on terms that I

17 don't want -- if I was a customer at New York

18 Motor Group, would I then be able to say, "I

19 just want to walk away. Can I have my money

20 back? I'm not going to buy a car here"?

21 A Yes.

22 Q And New York Motor Group would

23 refund the money in that situation?

24 A Yes.

25 Q One hundred percent?

231

1 Nada Smith

2 A Yes. I refunded the client's

3 money all the time.

4 Q Go ahead.

5 A If they had a check, I would give

6 the check to the client back. I would give the

7 client's check back to him.

8 Q When you say, "if they had a

9 check," what do you mean?

10 A If the client had a check for a

11 downpayment for the vehicle and gave it to me

12 and said, "I don't want the vehicle anymore," I

13 would give them back their original check.

14 Q And that is if you had not already

15 deposited that check?

16 A Correct.

17 Q If I were buying a car, if I were

18 a customer at New York Motor Group and I had a

19 \$10,000 cashier's check or bank check and it

20 was given over for the deposit, how long might

21 that check sit in the office before it actually

22 got deposited?

23 A Well, I would go as soon as

24 possible.

25 Q Okay.

232

1 Nada Smith

2 A So it could be five minutes to two

3 hours, tops, like I said.

4 Q Are you aware of anyone at the

5 dealership ever telling a customer, "Now that

6 you've signed the purchase, if you back out of

7 the deal you're going to lose some percentage

8 of your deposit"?

9 A No.

10 Q As far as you know, the policy for

11 New York Motor Group was to refund 100 percent

12 of the deposit, as long as they hadn't actually

13 purchased the car yet?

14 A I always refunded. And I got my

15 father's approval -- I'll call him, "Hey, this

16 customer came in to look at this car, put down

17 the money, but he's not interested anymore.

18 Can I give him a refund back?" "Sure, how much

19 is it for? Did it go into the account yet?

20 Did it not?" And that's how it would go.

21 Q What if it had already gone into

22 the account; would you still be able to refund

23 it?

24 A Yes, I would give him a check from

25 our account.

233

1 Nada Smith

2 Q From your account, okay.

3 Would you provide refunds for as

4 much as five to ten, fifteen thousand dollars?

5 A If that's what the client gave, I

6 would write them a check from the New York

7 Motor Group account, yes.

8 Q Was it common to refund as much as

9 \$10,000?

10 A No. That's a very large number.

11 Q What were the refunds usually

12 like, roughly?

13 A Just like \$200, \$500, small.

14 Mostly the refunds that I had received. They

15 were mostly vehicles that were being held.

16 But, like, the large amounts, the most that I

17 had refunded back was probably like, I don't

18 remember too well, but it was nothing in the

19 ten thousands. It was like the low, like under

20 five thousand.

21 Q Do you remember if that was a

22 check written from --

23 A It was written from --

24 Q -- the dealership's account?

25 A -- the New York Motor Group.

1 Nada Smith

2 Q So money had already been
3 deposited?

4 A Yes. Any money for the
5 downpayments always went into the New York
6 Motor Group accounts, and any refund that was
7 given back to the client was written out of the
8 New York Motor Group account -- that I was
9 aware of. This, I wasn't aware of.

10 Q You don't recognize Exhibits 9, 10
11 and 11 at all?

12 A No.

13 Q Again, I just want to clarify,
14 because I know Mr. Keshavarz asked about this
15 and now I've just asked about it and I want to
16 make sure I've got this straight.

17 It was possible for a customer to
18 get a full refund, as long as nothing had been
19 funded by a bank?

20 A Correct. I had to think about it,
21 sorry.

22 Q I understand. I appreciate it,
23 thank you. It's late, I know.

24 MR. LANE: I don't think I have
25 any further questions.

1 Nada Smith

2 I'm going to pass the witness to

3 Ms. Lindermayer.

4 MS. LINDERMAYER: I would like to

5 mark these as 12, 13 and 14.

6 (Three one-page documents entitled

7 "Retail Certificate of Sale" are marked

8 as Plaintiff's Exhibits 12, 13 and 14

9 for identification, as of this date.)

10 MR. SIMON: I think I could

11 explain these to you.

12 MS. LINDERMAYER: It's okay, I

13 don't need you to explain them to me,

14 thank you.

15 MR. SIMON: She may not know.

16 MS. LINDERMAYER: I'll ask the

17 questions and see what she knows.

18

19 EXAMINATION BY MS. LINDERMAYER:

20 Q Hi, I'm Ariana Lindermayer. I'm

21 one of the attorneys for Mr. Tuhin. I just

22 want to show you the first document. It's

23 Plaintiff's Exhibit 12.

24 Before, you had testified about

25 floor planning. It seemed like you knew a lot

236

1 Nada Smith

2 about that subject. Was floor planning

3 something that you dealt with at New York Motor

4 Group?

5 A Here and there. It wasn't

6 something that I dealt with on a regular basis.

7 Q On that document that I just

8 handed you, marked Plaintiff's Exhibit 12, do

9 you recognize your handwriting on this

10 document?

11 A Yes.

12 Q Is your signature on that

13 document?

14 A Yes.

15 Q Where is your signature?

16 A Where it says, "New York Motor

17 Group."

18 Q Under "Dealer"?

19 A Dealer's signature.

20 Q It's under the "Certification."

21 Can you just start reading that Dealer

22 Certification for the record?

23 MR. SIMON: Do you want me to read

24 it?

25 MS. LINDERMAYER: No.

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1 Nada Smith

2 A "The vehicle described above was

3 sold to the purchaser on the date indicated.

4 At the time of delivery the purchaser was

5 entitled to register the vehicle. This vehicle

6 complied with exempt" -- I'm sorry, I can't,

7 it's not clear.

8 Q Just for timing purposes, that's

9 all. That was the only part that was relevant.

10 A Okay.

11 Q So don't worry about it.

12 Did you understand that you were

13 certifying -- that by signing this, you were

14 certifying that the information contained in

15 this Retail Certificate of Sale was correct?

16 A Yes.

17 Q Can I have that Exhibit back?

18 A Mm-hmm.

19 Q This is something I have marked as

20 Plaintiff's Exhibit 13. Do you recognize your

21 handwriting on that Retail Certificate of Sale?

22 A Yes.

23 Q Is your signature anywhere on

24 that?

25 A Yes.

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1 Nada Smith

2 Q Where is your signature located?

3 A Where it says "Purchaser."

4 Q Just for the record, can you name

5 who on Exhibit 13 is listed as the prior owner

6 of the vehicle?

7 A Planet Motor Cars.

8 I was reading the wrong line -- I

9 said "Planet," but I was reading the wrong

11 Q Then who is listed as the

12 purchaser in that document?

13 A New York Motor Group.

14 Q I'm going to hand you back Exhibit

15 number 12. Who is listed as the prior owner

16 for number 12?

17 A Planet Motor Cars.

18 Q Who is listed as the purchaser

19 there?

20 A Shahadat -- I can't pronounce

21 that.

22 Q And the last name?

23 A Tuhin. T-U-H-I-N.

24 Q The earlier-dated document -- we

25 marked it as 13 -- indicates that the purchaser

239

1 Nada Smith

2 is New York Motor Group. If you can just

3 confirm that?

4 A Correct.

5 Q And the later-dated document,

6 number 12, indicates that the owner who's

7 selling the car is Planet Motors?

8 A Prior owner was Planet Motors,

9 yes.

10 Q At any point did Planet Motors

11 sell this car to New York Motor Group?

12 A This was --

13 Q I'm sorry, I misspoke. At any

14 point did New York Motor Group sell this car to

15 Planet Motors?

16 MR. SIMON: Could I see the third

17 one? I think you've marked three of

18 these; right?

19 MS. LINDERMAYER: Yes, but I

20 haven't handed her the third one of

21 those yet.

22 MR. SIMON: Oh, I'm sorry.

23 MS. LINDERMAYER: I'm not asking

24 questions about it yet.

25 MR. SIMON: Okay, I was confused.

1 Nada Smith

2 THE WITNESS: Ask the question

3 again.

4 MS. LINDERMAYER: I asked it in a

5 confusing way.

6 THE WITNESS: Yes.

7 MR. SIMON: This is 12 and 13,

8 then.

9 Q The earlier-dated exhibit, which

10 is number 13, has New York Motor Group

11 purchasing the vehicle?

12 A Yes.

13 Q And the later-dated exhibit,

14 number 12, has Planet Motors as the owner of

15 the vehicle?

16 A Prior owner, yes.

17 Q At any point are you aware of New

18 York Motor Group selling this vehicle to Planet

19 Motor Cars?

20 A No. New York Motor Group sold it

21 to Tuhin.

22 Q Where does it say that?

23 A Right there. [Indicating] It

24 says "Owner Information." This is one of the

25 DMV paperwork that I did. "Dealer" is New York

1 Nada Smith

2 Motor Group. And the purchaser is "Tuhin." So

3 New York Motor Group sold it to Tuhin.

4 Q And it purchased it from?

5 A Planet Motors.

6 Q And where does it say that Planet

7 Motor sold the car to New York Motor Group?

8 A On Exhibit 13, it said "Dealer

9 Information: Planet Motor." And the purchaser

10 was New York Motor.

11 Q I'm going to hand you Exhibit

12 number 14. Do you recognize your handwriting

13 anywhere on that document?

14 A No.

15 MR. LANE: Can I just state for

16 the record that we are going to pass the

17 witness to Mr. Grossman.

18 Lance, wait a minute. We're going

19 to pass the witness to Mr. Grossman, but

20 we do reserve the right to any

21 follow-up, if necessary. Now we will

22 take a short break. Thanks.

23 (A brief recess is taken from 5:00

24 to 5:10 p.m.)

25 oOo

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1 Nada Smith

2 EXAMINATION BY MR. GROSSMAN:

3 Q Good afternoon, Ms. Smith. My
4 name is Lance Grossman. I'm the attorney for
5 M&T Bank in three of these cases that are now
6 pending in federal court, in Eastern District
7 of New York.

8 I'm going to ask you some
9 additional questions regarding these lawsuits.
10 If at any time you don't understand my
11 question, I would ask you to so advise me and I
12 will do my best to rephrase the question. If
13 you answer the question, I will interpret that
14 to mean that you understood the question and I
15 will move on to the next question. Do you
16 understand that?

17 A Yes.

18 Q Other counsel have given you the

19 ground rules with respect to the court

20 reporter: Answer verbally and not with your

21 hands or head movements. You still understand

22 that; correct?

23 A Yes.

24 Q We have been going for a number of

25 hours, and I do want to make sure that you are

243

1 Nada Smith

2 fully capable and you feel comfortable to

3 continue with the deposition at this time.

4 A Yes.

5 Q To pick up on some of the

6 questions that were asked by some of the

7 counsel prior, I'm just going to ask you some

8 follow-up questions.

9 You stated that when you would

10 issue a refund you always asked your father for

11 permission to do that?

12 A Yes.

13 Q And you stated that there would be

14 no refunding after financing had been

15 completed?

16 A I'm sorry, can you repeat that?

17 Q I sure can. Would you give

18 refunds to anyone after financing had been

19 completed?

20 A If they decided that they didn't

21 want the vehicle?

22 Q Yes.

23 A Yes.

24 Q Do you remember that happening at

25 all?

244

1 Nada Smith

2 A Yes.

3 Q You mentioned the financing. Do

4 you know what "financing" means; to purchase an

5 automobile?

6 A Yes. I have never done it, I

7 don't know too much about it, but I'm familiar

8 with it.

9 Q What do you understand financing

10 of an automobile to mean?

11 A You get a loan on a car.

12 MR. SIMON: Talk louder.

13 A You get a loan on a car.

14 Q From a bank?

15 A From a bank, yes.

16 Q Can you tell me during the time

17 that you worked at New York Motor Group what

18 banks New York Motor Group worked with?

19 A I know M&T was one of them. I'm

20 not sure about the other ones.

21 Q They showed you a document with

22 the name "Santander" --

23 A Yes.

24 Q -- on it?

25 A Santander, yes.

245

1 Nada Smith

2 Q Is that another one --

3 A Yes.

4 Q Let me just finish the question so

5 that the record is complete.

6 Santander was one of the other
7 banks that New York Motor Group would use to
8 help customers finance cars?

9 A Yes.

10 Q Did you ever hear of a company
11 called "Capital One Auto Finance"?

12 A Yes.

13 Q Was that another company that you
14 would give business to?

15 A We used them in the very beginning
16 but then we stopped using them.

17 Q Do you know why you stopped using
18 them?

19 A I'm not sure. It was after -- I
20 know it was a little after Angel left that we
21 didn't use Capital One anymore.

22 Q Other than Capital One --

23 MR. SIMON: Can I interrupt? I'm
24 getting confused. She uses an
25 expression, "we" -- like "we didn't

1 Nada Smith

2 use," or whatever. Who?

3 THE WITNESS: I'm sorry.

4 MR. SIMON: I mean, are you

5 referring to New York Motor Group?

6 MR. GROSSMAN: Counsel, with all

7 due respect --

8 MR. SIMON: I think she's just

9 confusing names.

10 MR. GROSSMAN: Counsel, I

11 appreciate that. But I also said that

12 if she didn't understand a question, to

13 advise me.

14 MR. SIMON: Don't confuse them.

15 THE WITNESS: Okay.

16 MR. SIMON: Answer the question

17 accurately, and listen to the question;

18 okay?

19 THE WITNESS: Okay.

20 MR. SIMON: He wants to know who

21 the dealer was.

22 MR. GROSSMAN: I will rephrase it.

23 MR. SIMON: Okay.

24 Q Again, if you don't understand,

25 I'm not here to trick you. Just let me know

1 Nada Smith

2 and I will do my best to rephrase it.

3 A Okay.

4 Q Other than Capital One Auto

5 Finance, Santander, and M&T Bank, are you aware

6 of any other banks or financial institutions

7 which New York Motor Group used to help their

8 customers obtain auto financing?

9 A I know that Angel used Capital One

10 for a little bit, for the time that he was

11 there. And after he left, Julio, I think -- I

12 don't know how much longer he was using it.

13 And I know Julio was using M&T and Santander.

14 I don't know if he was using any other banks or

15 not.

16 Q So you don't know if there were

17 any others other than those two?

18 A I don't know.

19 Q Do you know how the financing

20 process works?

21 A Not really.

22 Q You said that you were the one

23 that was responsible for taking the file jacket

24 and actually putting it in the file cabinet?

25 A After Julio or Angel -- mostly

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1 Nada Smith

2 Julio, because I barely worked with Angel.

3 After Julio was done with his folder he would

4 either bring it to the desk out in the open

5 office, or he would bring it toward me and tell

6 me to file it.

7 Q Do you know approximately how many

8 cars were financed per day at New York Motor

9 Group during the time that you worked there?

10 A No, I can't -- I don't know.

11 Q Do you have an estimate, a range?

12 A I have no idea.

13 Q Do you know if it was more than

14 one or less than ten per day?

15 A I don't know, because I wasn't --

16 I didn't do any financing, so I wouldn't know.

17 Q Do you know how many cars were

18 purchased per day at New York Motor Group,

19 approximately, during the time you worked 2437

20 there?

21 A Somewhat, yes.

22 Q Can you tell me?

23 A It wasn't once a day, definitely

24 not. Probably three or four a week.

25 Q That were purchased from New York

249

1 Nada Smith

2 Motor Group?

3 A Depending. Some weeks there will
4 be nothing sold. And we'll have a week that
5 there will be four sold, or whatever the number
6 is. So I don't know really how many. But they
7 will have a week that they sell something, and
8 then they won't.

9 Q Do you know how many of those
10 purchases required financing?

11 MR. GROSSMAN: Strike that.

12 Q Do you know how many of those
13 purchases were paid outright in cash?

14 A No.

15 Q Do you know how many of them were

16 financed?

17 A No. But the vehicles that were

18 paid in cash, I received the money and I

19 deposited the money in the bank. I'm not sure

20 how many were sold, honestly. I can't tell

21 you. It didn't happen often, though.

22 Q Did you ever hear anyone at New

23 York Motor Group ever say you can't purchase a

24 car without financing?

25 A No.

250

1 Nada Smith

2 Q Did you ever hear anyone,

3 including Julio Estrada, ever tell any

4 customers that they had to obtain financing in

5 order to purchase a car?

6 A No.

7 Q Was your father involved with the

8 financing in any way?

9 A No.

10 Q It would just be either Angel

11 or --

12 A Julio.

13 Q Or Julio.

14 You said that there came a point

15 in time that you would sometimes fax documents

16 to financial institutions?

17 A Julio sometimes asked me to fax

18 stuff over to whatever bank it was. It didn't

19 happen often. It was here and there that Julio

20 had asked me to do stuff like that.

21 Q You stated that you actually left

22 New York Motor Group because there was becoming

23 a large amount of complaints coming in about

24 Julio?

25 A Well, I had a lot going on myself.

251

1 Nada Smith

2 I was planning a wedding and I had a lot of

3 things going on.

4 Q Do you remember if any of the

5 complaints that you heard were from any

6 customers who said, "I was told I had to obtain
7 financing to purchase this car, and I did not
8 want to obtain financing"?

9 A No.

10 Q Did your father or anyone at New
11 York Motor Group ever explain to you how a
12 customer would go about obtaining financing for
13 an automobile?

14 A No.

15 Q One of the other attorneys prior
16 to me asked you a question about if you've ever
17 heard of the term, "Dealertrack"?

18 A Yes.

19 Q Do you have any information on
20 what Dealertrack is in relation to financing of
21 an automobile?

22 A I know -- the reason why I know
23 about Dealertrack is because I've seen a credit
24 ap and it said "Dealertrack" on it. So my
25 guess is that's the system they used to submit

1 Nada Smith

2 credit aps or put in credit aps. I don't know

3 how it works.

4 Q Did Julio ever explain Dealertrack

5 to you?

6 A No.

7 Q Did you ever personally speak to

8 anyone at M&T Bank?

9 A I know a representative from M&T

10 Bank. I know him through my father, though.

11 Q Did you ever speak to him?

12 A Yes.

13 Q How many times?

14 A A few times.

15 Q What about Santander? Did you

16 ever speak to anyone at Santander?

17 A No.

18 Q What about Capital One?

19 A No.

20 I'm sorry, back to your question

21 about pricing -- not the price, the financing.

22 I know that a salesperson had explained -- I

23 was just walking by and I overheard the

24 salesperson explaining to the client that came

25 in, the client came in on the internet price

1 Nada Smith

2 and wanted to buy the car for cash with the
3 internet price. The salesperson explained to
4 him that the only way he'll get the internet
5 price is if he finances. That's the only thing
6 that I heard.

7 Q How many times did you hear that?

8 A Once or twice. But that's the
9 only thing that I heard. But I never heard
10 them saying -- I never heard a client saying,
11 "Oh, I don't want to finance. That's the only
12 way that I can purchase the vehicle."

13 Q So this would be with respect to
14 an internet price?

15 A Yes. If the client -- to my
16 acknowledgment, the salesperson told the client
17 that the only way he would get the price of the
18 vehicle is if he would finance through the
19 bank -- or whatever it is.

20 Q Did they ever say which bank?

21 A No.

22 Q Did you ever hear anyone from M&T

23 Bank ever say that in order for someone to

24 purchase a car and obtain financing from them

25 that they had to finance through M&T Bank?

254

1 Nada Smith

2 A No.

3 Q Did you ever have any complaints
4 from anyone that came in and said, "Hey, the
5 internet price is a lot lower than the price
6 they're trying to sell me cars at"?

7 A No.

8 Q Who made up, if you know, the
9 position that you took -- that in order to
10 obtain an internet price, that they had to
11 finance the automobile?

12 A I'm sorry, who? Can you repeat
13 that?

14 Q You just testified that you heard
15 one or two people say that they were told in
16 order to get the internet price for a car that
17 they had to obtain financing. Was that a
18 written policy of New York Motor Group?

19 A No.

20 Q Is that something your father ever

21 told you?

22 A Not that I know of.

23 Q Who said that?

24 A It was a salesperson that said it

25 to a client.

255

1 Nada Smith

2 Q Do you remember if that client

3 ended up purchasing the car?

4 A Yes.

5 Q Who took care of the internet

6 pricing; who set the internet price?

7 A I don't know.

8 Q You said you had an internet

9 person onsite?

10 A Yes. It was a few different girls

11 that came in and out. I'm not sure if she was

12 the one that was doing it or the sales manager

13 was doing it.

14 Q Do you know if M&T Bank had

15 anything to do with the setting of a price on

16 the internet for any of your cars?

17 A No, absolutely not.

18 Q Did you to the best of your

19 knowledge know whether or not each of the

20 financial institutions that New York Motor

21 Group used had their own separate documents

22 that they required to be filled out in order to

23 obtain financing?

24 A No.

25 Q No, you don't know?

256

1 Nada Smith

2 A I don't know.

3 Q Did you ever have any complaints

4 from any of your customers, saying that M&T's

5 financing, that the terms of their financing

6 were too great and they could not afford it?

7 A Yes, I have had customers complain

8 about that.

9 MR. SIMON: You've got to keep

10 your voice up so we can hear.

11 A Yes, I've had customers complain

12 about that.

13 Q Was that during the time that

14 Julio worked there?

15 A Yes.

16 Q Did you ever contact M&T Bank

17 about that?

18 A No.

19 Q Did you ever tell your father

20 about that?

21 A Yes.

22 Q What did he do?

23 A He spoke to Julio about it, and

24 Julio seemed to take care of the complaint.

25 Q Do you know how he took care of

257

1 Nada Smith

2 that complaint?

3 A No. I never followed up with him.

4 Q Did you ever hear, during the time

5 that you said the complaints were coming in

6 about Julio Estrada, that anyone complained

7 that Julio had covered up terms of the papers

8 that they were signing?

9 A No.

10 Q What other type of complaints did

11 you remember people saying about Mr. Estrada?

12 A That he overcharged them. That he

13 took money from them. Basically, that the

14 client was overcharged by Julio and that Julio

15 took money from them and it was never returned

16 to the client.

17 Q As part of your job duties and

18 responsibilities at New York Motor Group, did

19 you ever receive any phone calls from any of

20 your customers saying, "Hey, I spoke to M&T

21 Bank. I had a problem and they told me to call

22 the dealership directly"?

23 A Not that I remember.

24 Q If a complaint came in about Julio

25 Estrada from a client, is it possible that

1 Nada Smith

2 Julio spoke to them directly and it wouldn't go
3 through you?

4 A Yes.

5 Q You stated that you were a
6 signatory on the bank account of New York Motor
7 Group?

8 A Yes.

9 Q For how long were you a signatory?

10 A A few months. It wasn't the full
11 year that I was there.

12 Q Why did you become a signatory?

13 A Because my father was never at the
14 dealership and we did have clients coming in
15 for refunds and I did need to pay bills and
16 everything. But nothing went out without his
17 approval.

18 Q Counsel had talked about -- and
19 again, I apologize if I'm pronouncing this
20 incorrectly -- one of the plaintiffs in one of
21 these lawsuits is named "Chowdhury"?

22 A Yes.

23 Q Do you remember that person in
24 particular?

25 A Yes. That's the mother and son?

1 Nada Smith

2 Q Yes.

3 A Okay.

4 Q Do you remember what their

5 complaint was about Mr. Estrada?

6 A I'm not sure, because every time

7 they came they would go straight to Julio and

8 Julio would talk to them.

9 Q Did they ever say anything to you

10 about Mr. Estrada?

11 A That he overcharged them, and

12 stuff like that. But they didn't directly talk

13 to me. They just spoke out loud.

14 Q Did they ever make any complaints

15 about M&T Bank to you?

16 A No.

17 Q Do you know if they ever had a

18 resolution of their complaint regarding Julio

19 Estrada with your father or the company?

20 A I don't know, but I stopped seeing

21 them, so I assume that Julio handled their

22 issue.

23 Q Did you, by the way, read or did

24 anyone tell you what the allegations are in

25 these complaints against you and your father?

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1 Nada Smith

2 A No.

3 Q Did you ever discuss it with your
4 father?

5 A About? I'm sorry, can you repeat
6 that?

7 Q Sure. You know there are lawsuits
8 in which you're named as a party in these
9 lawsuits?

10 A Yes.

11 Q Do you know what the allegations
12 are against you?

13 A Some of them. Not all.

14 Q The ones that you do know; what
15 are you aware of those allegations being?

16 A Clients claiming that -- I'm
17 sorry.

18 Q Sure, take your time.

19 A They're just complaining that -- I 2451

20 was involved in a lot of their complaints with

21 Julio. But like I said, I'd never done

22 finance, so I don't know what -- all I just

23 know is that Julio did overcharge them.

24 Q How do you know that?

25 A Because the customer will complain

261

1 Nada Smith

2 about it.

3 Q Did any of the customers ever make

4 any complaints about anyone other than Julio

5 overcharging them?

6 A No, just Julio.

7 Q Did anyone ever make complaints

8 about you being involved with that?

9 A They say that I was a witness.

10 But I was never present.

11 Q Did any of the customers --

12 outside of these lawsuits -- ever say to you,

13 "I think you're involved with this"?

14 A Yes. And I told them that I

15 have -- I told them that his job -- Julio's job
16 is Julio's job. I don't know what Julio does.
17 I explained to them that I have nothing to do
18 with what Julio does.

19 Q Did you ever receive any
20 complaints during the time that you were
21 working for New York Motor Group about any
22 other employees other than Julio Estrada?

23 A I don't think so. It was mainly
24 Julio. All the complaints coming in were for
25 Julio. And from the finance department.

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1 Nada Smith

2 Q Did you ever get complaints from
3 any customers saying that the salespeople were
4 using pressure tactics in order for them to
5 purchase cars?

6 A No.

7 Q Did you ever receive any
8 complaints from anyone saying that your
9 internet person is putting up fake numbers on

10 the internet?

11 A No.

12 Q One of the attorneys here spoke to

13 you about Mr. Tuhin and the fact that there was

14 some protesting going on?

15 A Yes.

16 Q Do you remember that?

17 A Yes.

18 Q Do you remember the first time you

19 met Mr. Tuhin?

20 A Yes.

21 Q When was that?

22 A I don't remember when it was

23 exactly.

24 Q Let me ask you this. Was it

25 before or after he had proceeded with the

263

1 Nada Smith

2 purchase of his automobile?

3 A It was when he was purchasing his

4 automobile, when he purchased his vehicle. I

5 had never met him before. I just met him the

6 day that he bought his vehicle.

7 Q Why don't you tell me this,

8 because I don't think it was explained during

9 your deposition. Take me through the steps of

10 when someone walks into that showroom looking

11 for a particular car. How does it work? They

12 meet with the salesperson who shows them the

13 car; is that how it works?

14 A Yes.

15 Q After they see a salesperson, who

16 determines what the price of the car is going

17 to be?

18 A Julio and the salesperson.

19 Q So if someone walks in and sees a

20 sticker on a car for \$12,000, can that person

21 then say, "I only want to pay \$10,000"?

22 A He can negotiate with the

23 salesperson.

24 Q Did New York Motor Group allow

25 negotiations on their purchases?

1 Nada Smith

2 A I don't know. I was never on the
3 sales floor or spoke to any salespeople like
4 that.

5 Q After an amount was determined for
6 the purchase of an automobile, would it be
7 determined if the person then needed to obtain
8 financing to purchase the car?

9 A I would believe so.

10 Q If someone wanted to purchase an
11 automobile without obtaining financing, would
12 they ever see Julio Estrada?

13 A I think so. I think -- I think
14 all of the customers who walked in met with
15 Julio.

16 Q That's what I'm saying.
17 So they would see Julio whether or
18 not they wanted to purchase the cars outright
19 without financing --

20 A Yes.

21 Q -- or whether they wanted to
22 obtain financing?

23 A Yes, all the clients met with
24 Julio.

25 Q Were you ever directly involved in

1 Nada Smith

2 any of the discussions between Mr. Estrada and

3 Mr. Tuhin?

4 A No.

5 Q Were you ever involved in any of

6 the discussions between Mr. Estrada and

7 Ms. Chowdhury?

8 A No.

9 Q Were you ever involved in any of

10 the discussions between Mr. Estrada and

11 Mr. Gabrys?

12 A No.

13 MR. SIMON: Off the record.

14 (A discussion is held off the

15 record.)

16 Q I'm going to show you what has

17 been previously marked as Defendant's Exhibit F

18 at a deposition on October 28, 2014.

19 I will ask you if you know what

20 this document is. If you have your copies,

21 it's Bates-stamp PRFD 000022.

22 MR. SIMON: That was the Tuhin

23 deposition?

24 MR. GROSSMAN: I think this was

25 the Gabrys deposition on the 28th.

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1 Nada Smith

2 A Yes, that's a credit ap.

3 Q Let me make sure that your counsel

4 is okay with you answering first. Have you

5 seen that type of document before?

6 A Yes.

7 Q Do you know what that is?

8 A Yes. It's a credit application.

9 Q Do you know if that document was

10 used by New York Motor Group for all the

11 financial institutions that they were using to

12 obtain financing?

13 MR. SIMON: If you know.

14 A I can't say for all of them,

15 because I'm not sure, but the ones that I have

16 seen in the deal jackets, this is what it looks

17 like.

18 Q Do you know who fills that out?

19 A No.

20 Q Do you know who signs it? Do you

21 want to look at the last page?

22 A "Applicant signature" -- so the

23 applicant would be signing it.

24 Q Were you ever involved in any of

25 those documents that say "Dealertrack" at the

267

1 Nada Smith

2 top ever being forwarded to either M&T Bank or

3 Santander?

4 A No.

5 Q Do you know who provides the

6 information that goes in that document?

7 A I don't know.

8 Q Do you know whether or not

9 M&T Bank has anything to do with the

10 preparation of that document?

11 A I don't know.

12 Q Do you know what happens with that

13 document when it gets sent to the financial

14 institutions with respect to financing?

15 A I don't know.

16 Q When you were asked by Mr. Estrada
17 to fax something, do you remember ever faxing
18 that document to M&T Bank?

19 A I don't remember.

20 Q You had testified earlier that
21 there would be times that you would sign and
22 put your name on some bank documents. Do you
23 remember that?

24 A Yes, but it was only DMV-related.

25 It wasn't bank-related.

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1 Nada Smith

2 Q When you say "DMV-related," what
3 are you talking about?

4 A I mean like the odometer statement
5 that he had presented to me before, or an
6 MV-82 -- that stuff I believe the bank needs.

7 Q You would never sign a Dealertrack
8 document?

9 A No.

10 Q Would you sign a credit

11 application?

12 A No.

13 Q Did you ever sign a Retail

14 Installment Agreement?

15 A I don't even know what that is.

16 MR. GROSSMAN: One has already

17 been marked, right?

18 MR. SIMON: She was shown it this

19 morning. It had been marked at the

20 Tuhin deposition.

21 Q You had been previously shown this

22 document, which is Defendant's Exhibit C from

23 the deposition on 10/27/14. Would this be a

24 bank document that you would ever sign?

25 A No.

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1 Nada Smith

2 Q How about a bill of sale? Did you

3 ever sign that?

4 A No.

5 Q So your testimony, ma'am, is that

6 you would only sign DMV documents and send them

7 to the bank?

8 A Yes.

9 Q Did you ever sign anyone's name

10 but your own on any documents?

11 A No, never.

12 Q Were you ever asked to do that?

13 A Never.

14 Q Did M&T Bank ever ask you to sign

15 any documents on someone's behalf other than

16 your own name?

17 A Never. I never even spoke to M&T

18 Bank.

19 Q How about Santander? Did they

20 ever ask you?

21 A No.

22 Q Did you ever attempt to contact

23 M&T Bank with any complaint that any customers

24 ever made to you?

25 A No.

1 Nada Smith

2 Q Were you ever present during any
3 conversations that Mr. Estrada ever had with
4 M&T Bank?

5 A No.

6 Q Do you know if Mr. Estrada ever
7 told you that he had spoken to M&T Bank?

8 A I think so.

9 Q Do you know how often you spoke to
10 him?

11 A No.

12 Q What about Santander? Do you know
13 if Mr. Estrada ever said that he spoke to
14 Santander?

15 A Yes.

16 Q Do you know what the sum and
17 substance of those conversations were?

18 A No idea.

19 Q How about your father? Did he
20 ever speak to M&T Bank that you're aware of?

21 A I don't know.

22 Q Do you know if your father ever
23 spoke to Santander Bank?

24 A I don't know.

25 Q One of the questions that was

1 Nada Smith

2 asked of you was whether anyone ever wanted to
3 return a vehicle before funding. Do you
4 remember that question?

5 A Yes.

6 Q So that the record is clear, when
7 we talk about "funding," we're talking about at
8 the time that the money is given to New York
9 Motor Group.

10 A I don't know what "funding"
11 exactly is, but I know that it means that the
12 loan went through completely.

13 Q So that we are clear, when you
14 answered that question when you said that
15 the -- before funding, did that mean when the
16 loan went through completely? Did that mean
17 the time that New York Motor Group got the
18 money, or after the bank approved the loan?

19 A Hold on, I'm sorry.

20 Q Sure.

21 A This is a little rough for
22 me -- doesn't the -- no, it gets approved
23 before the customer leaves with the car.

24 Q The loan gets approved before the

25 customer leaves with the car?

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1 Nada Smith

2 A I think so.

3 Q Again, I'm not asking you to

4 guess. It's not a test.

5 A Okay. I don't know. I really

6 don't know, sorry.

7 Q When the dealership would get the

8 financing amount, would it be wired into the

9 dealership's bank account?

10 A I don't know.

11 Q Would you get any type of

12 confirmation from either Santander or M&T after

13 the funding was completed to New York Motor

14 Group?

15 A I don't know.

16 Q Do you know how many times a month

17 M&T Bank would fund a purchase for New York

18 Motor Group?

19 A How often?

20 Q Yes.

21 A No, I wouldn't know.

22 Q Same question for Santander; would

23 you know that?

24 A No.

25 Q You mentioned that Mr. Tuhin had

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1 Nada Smith

2 his car approximately one month before he came

3 in and complained?

4 A I believe a little over one month,

5 because Mohammed had told me -- the sales

6 manager at the time had told me that he made

7 payments. I don't know if he meant "payment,"

8 or "payments" in general. But I know that

9 Mr. Tuhin had the vehicle a while before he

10 came in to return it.

11 Q What was the time period between

12 the first time he came in and made a complaint

13 and the time that he had the protest?

14 A I'm not sure. I don't remember.

15 Q One of the questions that was
16 asked of you had to do with whether you
17 received complaints from customers; that they
18 were told that the interest was to go down on a
19 loan that they took out. Do you remember that
20 question?

21 A Yes.

22 Q And you said that you approached
23 Mr. Estrada about it; he showed you how it can
24 be done?

25 A Yes.

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1 Nada Smith

2 Q How did he show you that it could
3 be done?

4 A He showed me where he used to work
5 before, a client that he had. He had taken a
6 picture of his, you know, approval and
7 everything like that. I don't know why he
8 would do so, but he had showed me. And he
9 showed me that -- he just explained to me that

10 if a client does make a payment on time, 2467

11 because I'm not sure how finance works, so I

12 only go by his word.

13 Q That's fine.

14 A So he told me that if a customer

15 makes his payments on time that his interest

16 rate will go down. And I said, "How often?" I

17 asked Julio how often does that happen. And he

18 said, "All the time."

19 Q Did he say that the bank that gave

20 the financing would be the one that would give

21 the lower interest rate, or he would go to a

22 different bank?

23 A I didn't get too detailed into it,

24 because I didn't know. I don't know.

25 Q Did he ever tell you which banks

275

1 Nada Smith

2 he would go to, to help them refinance after

3 they made their payments?

4 A No.

5 Q Did you ask him?

6 A No.

7 Q Did you ever see Ms. Chowdhury

8 sign any documents in order to obtain

9 financing?

10 A I don't remember honestly. But

11 she did -- I had her sign the MV-50 and MV-82,

12 the DMV paperwork that I had pulled out for her

13 to sign. So I'm guessing she did sign the

14 paperwork and everything, the agreement to

15 finance.

16 Q Did she make any complaints about

17 her arrangements to obtain financing at that

18 time?

19 A At the time of the purchase of the

20 vehicle, no.

21 Q How about Mr. Gabrys? Did you

22 ever see him sign any financing documents?

23 A No.

24 Q Did he ever make any complaints to

25 you about the financing documents that he

1 Nada Smith

2 signed?

3 A No.

4 Q You had also stated that after the
5 file was completed, you would take it and
6 actually put it into a cabinet?

7 A Yes.

8 Q I think we established that that
9 cabinet was not locked; correct?

10 A Correct.

11 Q Would you look in the file jacket
12 to see that the papers -- all the papers --
13 were in order, or would you just take the file
14 and put it into the cabinet?

15 A I would just take the file.
16 Sometimes I would check for the paperwork that
17 I filled out, the DMV paperwork, and I would
18 just pull out the whole file to get the papers
19 that I needed.

20 Q Did you have a computer at your
21 desk?

22 A Yes.

23 Q Were you able to access the same
24 programs that the financing department had on
25 their computers?

1 Nada Smith

2 A I don't believe so. I never even
3 tried, because I wasn't doing anything. But I
4 don't think I could.

5 Q Would your computer get a
6 notification when financing was approved for a
7 particular client?

8 A No.

9 Q Do you know which computers would
10 have that?

11 A Julio's.

12 Q Did your father have access to the
13 same programs that Julio had on any of his
14 computers?

15 A No, I don't think so.

16 Q You said that Mr. Tuhin was
17 excited about getting his car?

18 A Yes.

19 Q Do you remember when you saw that
20 excitement? Was that the day he purchased the
21 car; correct?

22 A Yes, the day he purchased the
23 vehicle.

24 Q Did he have any complaints about
25 any documents that he had signed at that time?

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1 Nada Smith

2 A No.

3 Q Did he ever say to you, "I don't
4 even know who I'm getting financing from"?

5 A No.

6 Q Did Mr. Chowdhury ever say that to
7 you?

8 A No.

9 Q What about Mr. Gabrys?

10 A No.

11 Q Do you remember any of those three
12 people ever saying to you at any time that, "I
13 didn't know I was getting financing from M&T
14 Bank"?

15 A No.

16 Q You had mentioned that there was
17 one person who made a complaint about forgery?

18 A Yes, that Chinese client.

19 Q Dong?

20 A Yes.

21 Q Do you know who they financed
22 with?

23 A I don't know what their story
24 completely was, but I know that it had came up
25 as a complaint. I don't know who their bank

279

1 Nada Smith
2 was. I don't know what happened with that
3 client exactly.

4 Q Do you know if that matter got
5 resolved?

6 A I have no idea.

7 Q I'm sorry if I asked this question
8 already. Let me just make sure.

9 A Okay.

10 Q Did you ever advertise during the
11 time that you worked there, other than on the
12 internet?

13 MR. SIMON: "You," referring to
14 the dealership?

15 MR. GROSSMAN: The dealership.

16 Q Meaning the dealership; did you
17 ever advertise in newspapers?

18 A I don't think so. I wouldn't
19 know.

20 Q To the best of your knowledge you
21 advertised only on the internet? "You,"
22 meaning the dealership.

23 A Yes.

24 Q Again, I'm sorry if I already
25 asked this question. Do you remember any

280

1 Nada Smith
2 specific complaints made to you about the
3 internet price being lower than the price they
4 were told the car would sell for?

5 A No.

6 Q Do you have any idea of the
7 approval process of any of the banks on how
8 they approved clients for financing?

9 A No.

10 Q Did Mr. Estrada ever have any

11 conversation with you and tell you the

12 difference of how one bank would approve

13 someone as opposed to another bank?

14 A No.

15 Q To the best of your knowledge,

16 before Mr. Estrada started working there did

17 you ever receive any complaints from any

18 customers that they were told that they can

19 lower their interest rate on their financing?

20 A I don't think so. I don't

21 remember, but I don't think so.

22 Q Let me ask you this. The first

23 time you remember hearing about customers

24 complaining about being told that they can

25 lower their interest rate was when Mr. Estrada

281

1 Nada Smith

2 was working for New York Motor Group?

3 A Correct.

4 Q You left there right before

5 Mr. Estrada left?

6 A Right after he left. Right after

7 Mr. Estrada left, I left.

8 Q Were you ever made aware by anyone
9 of any other complaints made against New York
10 Motor Group after Mr. Estrada left; that they
11 were being told that they can lower their
12 interest rate on their financing and that they
13 found out that they couldn't?

14 A I don't know. I was there for a
15 short period of time after Mr. Estrada left.

16 Q Mr. Keshavarz asked you about
17 cameras at New York Motor Group.

18 A Yes.

19 Q Were you involved in any way in
20 keeping or maintaining any of the film or video
21 from those cameras?

22 A No.

23 Q One of the questions that was
24 asked of you was whether or not you provided
25 full, 100 percent refunds on people who would

1 Nada Smith

2 request refunds on cars that they didn't want

3 to purchase?

4 A Mm-hmm.

5 Q I must have missed the answer.

6 Do you remember ever giving less

7 than 100 percent of a refund to someone who

8 wanted to bring back a car?

9 A No. We always gave them back

10 100 percent, to my best knowledge.

11 Q Do you know to what extent, if

12 any, M&T Bank would speak to any of the

13 customers or clients of New York Motor Group

14 prior to them applying for financing?

15 A No.

16 Q Do you know to what extent, if

17 any, M&T Bank would speak to the customers

18 during the financing process?

19 A No.

20 Q Do you know if M&T Bank would

21 even speak to the customers during the

22 financing process?

23 A I don't know.

24 Q Did Mr. Estrada ever come to you

25 and say that he was going to use another bank

1 Nada Smith

2 other than M&T Bank, because he didn't like

3 working with M&T Bank?

4 A No.

5 Q Did he ever come to you and say

6 that he was going work with another bank other

7 than Santander Bank, because he didn't like

8 working with Santander Bank?

9 A No, he never talked to me about

10 any of that stuff.

11 MR. GROSSMAN: One minute and I'll

12 wind up. I have nothing further. Thank

13 you very much.

14 THE WITNESS: Thank you.

15 MR. LANE: I have no further

16 questions for Ms. Smith.

17 MR. SIMON: I have some questions.

18 I'm going to withhold them for us.

19 (Time noted: 5:52 p.m.)

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2 A C K N O W L E D G M E N T

3

4 STATE OF NEW YORK)

5 : ss

6 COUNTY OF)

7

8 I, NADA SMITH, hereby certify that I
9 have read the transcript of my testimony taken
10 under oath in my deposition of February 26,
11 2015; that the transcript is a true, complete
12 and correct record of my testimony, and that
13 the answers on the record as given by me are
14 true and correct.

15

16 _____
 NADA SMITH

17

18

19 Signed and Subscribed to

20 before me, this ____ day

21 of _____, 2015

22

23 _____
Notary Public, State of New York

24

25

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2

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WITNESS PAGE
3 NADA SMITH

4

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MR. LANE 6, 209

5

MR. KESHAVARZ 115

MS. LINDERMAYER 235

6

MR. GROSSMAN 242

7

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8

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EXHIBITS

PLAINTIFF'S DESCRIPTION PAGE

10

1 Copy of Nada Smith's New York
11 State identification card 13

12

2 Copy of Nada Smith's United
States Uniformed Services ID card 14

13

3 Two-page document entitled "NYC
14 Department of Consumer Affairs

15		Notice of Hearing"	84
16	4	Two-page document entitled "NYC Department of Consumer Affairs Notice of Hearing"	86
17	5	One-page document entitled "Technology Insurance Company, Inc., Theft Deterrent Product Protection Certificate"	104
20	6	One-page document entitled "Santander Consumer USA Guarantee of Title"	105
22	7	One-page document entitled "New York State Department of Motor Vehicles, Odometer and Damage Disclosure Statement"	108
25		INDEX CONTINUES...	

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2 EXHIBITS

3 PLAINTIFF'S DESCRIPTION PAGE

4	8	Document entitled "Santander Consumer USA Reference Release Form"	207
6	9	One-page document depicting one money order	224
8	10	One-page document depicting two money orders	225
9	11	One-page document depicting two money orders	225

10
11 12 One-page document entitled
"Retail Certificate of Sale" 235

12 13 One-page document entitled
"Retail Certificate of Sale" 235

13
14 14 One-page document entitled
"Retail Certificate of Sale" 235

15 oOo

16

17 DOCUMENTS AND/OR INFORMATION REQUESTED

18 DESCRIPTION PAGE

19 Insert name of Long Island City dealership
that Ms. Smith began working at in January
of 2014 21

20 Provide copies of Ms. Smith's tax returns
from 2010 to the present 43

21 Provide information related to where
22 Ms. Smith banked and how much money she
was paid by her father during the time
23 she worked at the New York Motor Group 93

24

25 INDEX CONTINUES...

1

2 DOCUMENTS AND/OR INFORMATION REQUESTED

3 DESCRIPTION PAGE

4 Provide information about money paid by
Mr. Eltouby or his wife to his daughter,
Nada Smith, during the time she worked
5 at New York Motor Group; provide information

related to which banks this money was
6 deposited into 95

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C E R T I F I C A T E

STATE OF NEW YORK)
) ss:
COUNTY OF NEW YORK }

I, MEDEA EDER, a Shorthand Reporter

and Notary Public within and for the State of

New York, do hereby certify:

That NADA SMITH, the witness whose
examination is hereinbefore set forth, was duly
sworn by me and that this transcript of such
examination is a true record of the testimony
given by such witness.

I further certify that I am not
related to any of the parties to this action by
blood or marriage and that I am in no way
interested in the outcome of this matter.

IN WITNESS WHEREOF, I have hereunto
set my hand this 16th day of March 2015.

MEDEA EDER

